

PS Forecasting Oil Sands Development Using a Granular Phase-Level Approach*

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Abstract

The oil sands holds over 170 billion barrels of estimated recoverable bitumen. The prize is massive but many limitations will dictate how, when and whether these resources leave the ground. We track activity from 50 companies active in the oil sands sector that have various interests in 117 named projects across 5,600+ active leases. These projects combine for 58.8 billion barrels of produced or commercially recoverable bitumen and 98.5 billion barrels held in our contingent project category. When assessing which projects to include in a commercial outlook, it is important to first establish limitations and key success determinants. With the cost of oil sands development, one of these is the leaser's ability to raise development capital and where that project sits in their global or regional portfolio of opportunities. But that is one of many considerations. The geological parameters (producible pay, cap rock integrity or the presence of shale baffles or water lean zones for steam-assisted gravity drainage (SAGD) or stripping ratio and ore grade quality for mines) will dictate the development options and resulting economics of a given project. Other factors like access to infrastructure and planned adaptation of technological innovations also complicate project-to-project comparisons and how to weight which projects go ahead when. This paper will demonstrate how we construct commercial models for individual project phases, balancing project geologic data with corporate metrics and market limitations to determine what fits in a granular outlook. The geology, reserve and company data built for this project view also reveals a diverse project landscape with a wide mix of development types and sizes. This allows us to touch on how our market access views impact granular forecasts but also to provide a high level view of the novel use of solvent applications, modular designs or entirely new development methods that are currently proposed in the project queue. Case studies could include the economic impacts of Solvent Aided Process at Narrows Lake while highlighting other pilots and technology demonstrations (THAI, ESEIEH, UltraLite/1nSite facility installation, VSD, C2C-SAGD, to name a few). We currently attribute US\$341 billion in remaining value (government share and company) to commercially viable projects that use today's technologies. But it's the future technological advancements that will determine how more could come and who will hold the reins.

Forecasting oil sands development using a granular phase-level approach

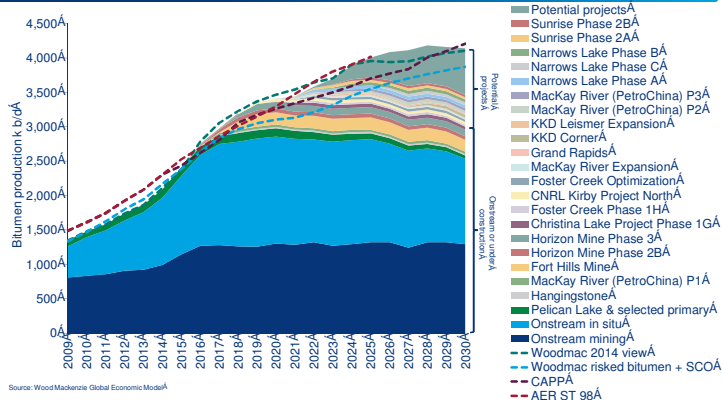
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1. SAGD project phase: standard assumptions

Many analysts will derive standard assumptions to reflect the cash flow variables for a potential SAGD project. However, we find actual projects will always have different cost profiles, production ramp-ups and steam oil ratios. We stress the importance of tailored actual data and assumptions for each project phase and geologies costs, development strategies and prevailing cost.

Year	Production	BASE Price Scenario	Product: Oil Sands	Facilities: Central processing	Process: Equip	Field Capex	Operating and Transport Costs
2016	15.00	42.00	15.00	15.20	110.25	-	-
2017	25.20	43.19	25.20	25.40	132.20	137.81	-
2018	35.40	44.05	35.40	35.60	152.20	246.06	78.75
2019	45.60	44.81	45.60	45.80	172.20	348.81	116.25
2020	55.80	45.57	55.80	56.00	192.20	441.56	154.50
2021	66.00	46.33	66.00	66.40	212.20	534.31	192.75
2022	76.20	47.09	76.20	76.60	232.20	627.06	231.00
2023	86.40	47.85	86.40	86.80	252.20	719.81	269.25
2024	96.60	48.61	96.60	96.80	272.20	812.56	307.50
2025	106.80	49.37	106.80	107.00	292.20	905.31	345.75
2026	117.00	50.13	117.00	117.20	312.20	998.06	384.00
2027	127.20	50.89	127.20	127.40	332.20	1090.81	422.25
2028	137.40	51.65	137.40	137.60	352.20	1183.56	460.50
2029	147.60	52.41	147.60	147.80	372.20	1276.31	498.75
2030	157.80	53.17	157.80	158.00	392.20	1369.06	537.00

4. Production forecast by project phase



2. Differentiated cash flow economics

Company disclosures and audited financials (ex. Devon financial filings and investor presentations) A

AER annual submissions, development plans and statistical reports (ex. Jackfish in situ performance presentation and ST 53) A

Firsthand interviews with operators and industry experts A

Analyst discretion and intuition A

Steam-oil ratios are one example of how project performance can differ. Our analysts factor in a wide combination of data sources to differentiate project models and further break out production and costs into project phases.

Global Economic Modeling (GEM) software A

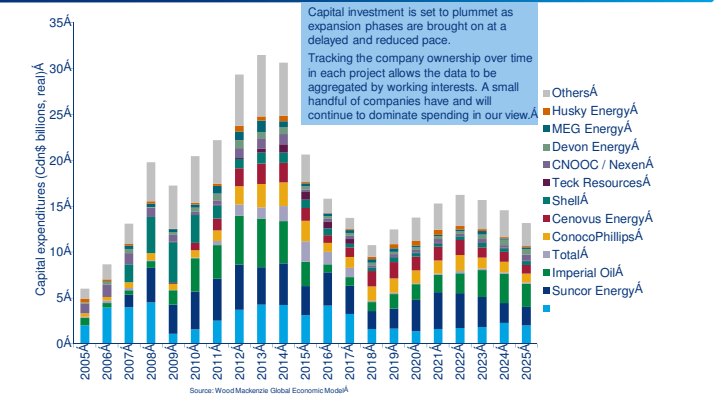
Our base case view for a project phase A

This phase-level effort allows us to match the best historical information available and also informs our forecasting efforts. Only projects that we believe will have access to funding and feasible development plans are captured in our commercial categorization A.

3. Projects included in our commercial dataset

Field	Partner names	Field	Partner names	Field	Partner names
Athabasca Oil Sands Project	Shell* 60%, Chevron 20%, Marathon 20% A	Peace River	Bit* 100% A	Hoope	Parsons Resources* 100% A
Fort Hills Mine	Suncor* 50.8%, Total 29.2%, Teck 20% A	Pemrose/West Lake	Canadian Natural Resources* 100% A	Inspak	ConocoPhillips* 60%, CNOC 20%, Suncor* 20% A
Horizon Project	Canadian Natural Resources* 100% A	Suncor SAGD Project	Suncor Energy* 100% A	Lagard Lake	Bushnell Oil Sands* 100% A
Keurl	Imperial Oil* 70.96%, ExxonMobil 29.04% A	Surmont	BP 50%, Husky Energy* 50% A	Latimer	Nexen* 60%, CNOC 12.5%, Suncor* 27.5% A
Suncor Mine Project	Suncor* 100% A	Surmont Project	ConocoPhillips* 50%, Total 50% A	Leismer (Genous)	Suncor Energy* 50%, ConocoPhillips 50% A
Synroc Project	Suncor 53.14%, Imperial Oil 25%, Sinopec 9.05%, Nexen 7.23%, XN Nippon 5% A	West Elm	Husky Energy* 100% A	Lewis	Dak Point Energy* 100% A
Sub-commercial mining projects		Sub-commercial in situ projects		Sub-commercial in situ projects (continued)	
Frontier	Teck Resources* 100% A	Advanced TriStar	Value Creation* 100% A	Large	Nexen* 50%, Suncor* 25% A
Joslyn Project	Total* 38.20%, Suncor 36.75%, Occidental 10%, NIPPON 10% A	Grizzly Oil Sands* 100% A	Grizzly Oil Sands* 100% A	Manana (PTTEP)	PTTEP* 100% A
Northern Lights Mine	Total* 50%, Sinopec 50% A	Imperial Oil Project	Imperial Oil* 100% A	May	Imperial Oil* 100% A
BlackGold	Canadian Natural Resources* 50% A	Alber	Albera* 100% A	McKay	Southern Pacific Resources* 100% A
Christina Lake Project	Conoco 50%, ConocoPhillips* 50% A	Bigh	Albera* 100% A	Meadeau	Crack Project
CNRL Kirby Project	Imperial Oil* 100% A	Bigh Mountain	Marathon Oil* 100% A	MEG Summit	MEG Energy* 100% A
Cold Lake	Conorus* 50%, ConocoPhillips 50% A	Birchwood	Black Pearl Resources* 100% A	Northern Lights Mine	BP 50%, Devon Energy 50% A
Foster Creek	Conorus* 50%, ConocoPhillips 50% A	Blackrock	Borealis* 100% A	Pike	Imperial 100% A
Grand Divide Project	Imperial Oil & Gas* 100% A	Borealis	Husky Energy* 100% A	Poplar Creek	Red Earth
Hangstone (AOC)	Albera Oil & Gas* 100% A	Caribou	Husky Energy* 100% A	Red Earth	SOCC Petroleum Corporation* 100% A
Hangstone Main	LACOS* 75%, Nexen 25% A	Chad	Imperial 14% A	Rigid	Propp* 67%, Petro-Canada Nexen 33% A
Hangstone Pilot	LACOS* 100% A	Clearwater	Alberta Oil Sands* 100% A	Salek (Husky)	Husky Energy* 100% A
Jackfish	Devon Energy* 100% A	Eastmain 72.5%, Imperial 27.5% A	Eastmain 72.5%, Imperial 27.5% A	Salek (Larsons)	Labovon 60%, Ocum 40% A
KKD Corner	Statoil* 100% A	CNRL Group Project	Canadian Natural Resources* 100% A	Shony Mountain	Nexen 20%, Suncor 20%, Imperial* 21% A
KKD Lesimier	Pengrowth Energy Corp* 100% A	Devon	Neu* 80%, CNOC 12.5% A	Taga Project	Dusun Oil Sands* 100% A
Long Lake	Nexen* 65%, CNOC 12.5% A	Donor	Abasica Oil* 100% A	Terra Nova	Fuji Oil* 100% A
Mackay River	Suncor Energy* 100% A	Down West	Abasica Oil* 100% A	Terre de Grace	BP 70%, Value Creation 25% A
Mackay River (PetroChina)	PetroChina* 100% A	Elis River	Devon* 60%, Marathon 20%, Shell 20% A	Thibault	Bushnell Oil Sands* 100% A
MEG Christina Lake	MEG Energy* 100% A	Fisbag (Imperial)	Teck 50%, Exxon 25%, Imperial* 25% A	Thornbury	Imperial 25%, Suncor 25%, Nexen 25% A
Narrows Lake	Devon* 50%, ConocoPhillips 50% A	Frontier	Larsons Energy* 100% A	Uncor* 20% A	Suncor* 20% A
Onstream in situ	Devon Energy* 100% A	Genoux (Larsons)	Genoux* 100% A	West Elm	Genoux* 50%, ConocoPhillips 50% A
Onstream mining	Statoil* 100% A	Gemeng Lake	Genoux* 100% A	Winfield Lake	Conorus* 50%, ConocoPhillips 50% A
Oil Sands	MEG Oil Sands* (100%) A	Imperial Lake	Canadian Natural Resources* 100% A		

5. AER investment by company



6. Sample sensitivity on adding solvent

These granular models allow for more robust analysis and decision-making. As development plans, prices, costs, and extraction technologies change, sensitivities can be applied to a project phase to assess the ultimate impact on economics. For this example, we took the standard SAGD model in section 1 and included butane injection into the development scheme.

Injecting solvents alongside steam has demonstrated positive results in pilots and experimental schemes but has yet to be applied to an entire commercial-sized project A.

Conorus claims a solvent aided process: A

- Decreases SOR by ~30%
- Increases full field recovery rates by ~15%
- Increases growth capital 10% - 20%
- Decreases sustaining capital by ~10% A
- Reduces non-fuel operating costs by 5% - 10%
- Lowers emissions, water usage and land footprint A

Comparison of project economics (Cdn\$bn)

	SAGD project	SAGD project with solvent
NPV 8% discount rate	286.7	549.9
NPV 10% discount rate	38.7	227.4
NPV 12% discount rate	-141.8	-8.5
Government take 10%	803.2	1,084.3
Pre-tax IRR %	16.0%	1780% A
Post-tax IRR %	10.4%	11.9% A
Payback period (years)	10.3	10.3
WTI breakeven price (US\$/bbl)	65.5	60.2

These have applied these adjustments to a standard SAGD model to show how project-level sensitivities could be analysed A.

This sensitivity highlights the impact of one potential technology application on project-level economics. We expect long term oil prices to return to US\$70 and new SAGD project growth economics will compete closely with deepwater projects and second tier tight oil for future non-OPEC market share. Therefore, understanding how potential technology, design and cost improvements such as solvent applications impact commerciality is a key factor in compiling our forecasts and in how our users can make more informed decisions A.