World Oil: Market or Mayhem?*

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Key Points

History Shows That:

- Over long run, demand has outrun supply.
- During 1980s, shrinking demand and growing non-OPEC supply squeezed OPEC out.
- Until recently, resource depletion has had no significant impact on supply.
- The 2004-2008 price spike coincided with first decrease in non-OPEC supply since 1973, plus an unprecedented surge in demand.

Q: Market or Mayhem? A: Market

- No evidence that financial speculation caused a shift in either Demand or Supply.
- No evidence that futures market traders increased price volatility.
- Ample evidence that <u>market fundamentals</u> caused prices to escalate... and then to retreat.

No Impact from Futures Trading and Speculators

- Every contract that a speculator buys, he sells.
- Every futures position gets unwound before the contract expires.
- Buying pressure = selling pressure = no pressure.

^{*}Adapted from presentation at Public Forum: America's Energy Heartland, America's Energy Future, at AAPG Mid-Continent Section Meeting, October 13, 2009



World Oil: Market or Mayhem?

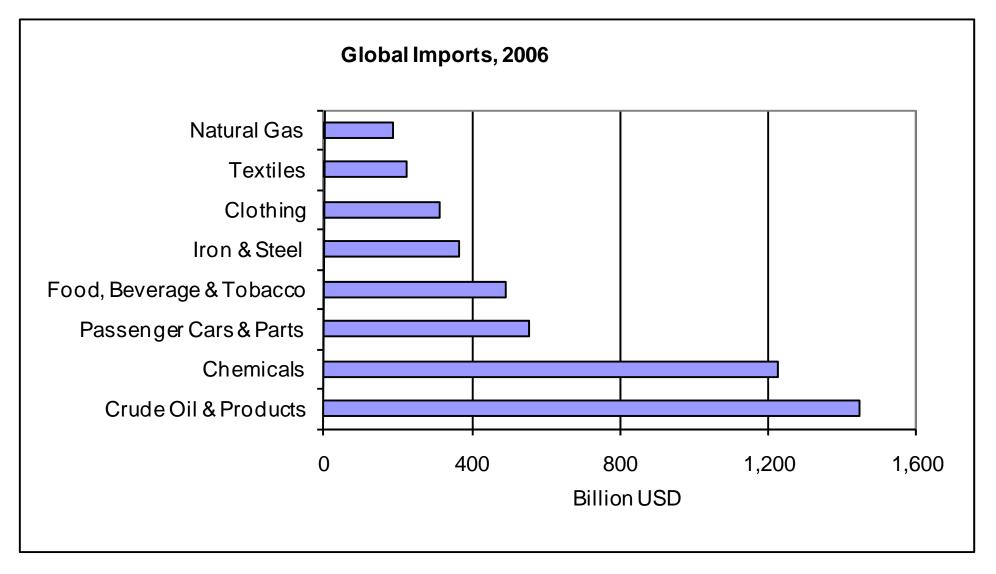
Dr. James L. Smith
Cary M. Maguire Chair in Oil & Gas Management



AAPG Forum, Tulsa OK
October 13, 2009

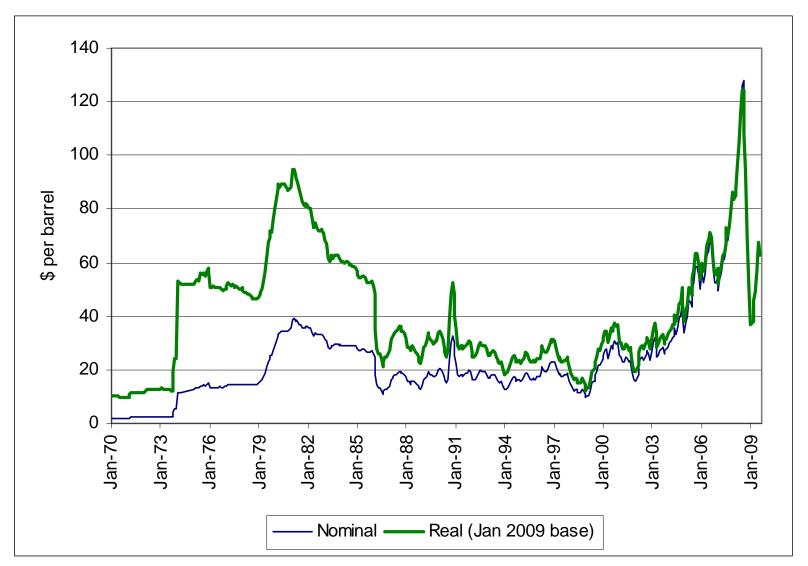


Oil Ranks #1 in International Trade





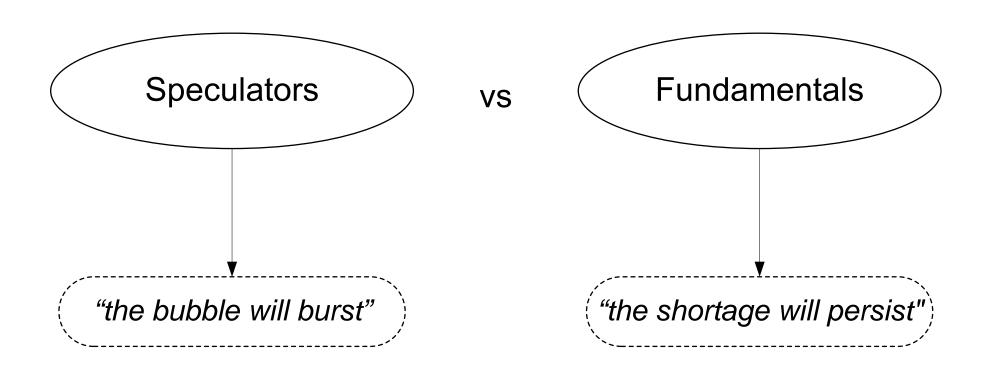
The Price of Oil





The 2008 Crude Oil Price Spike

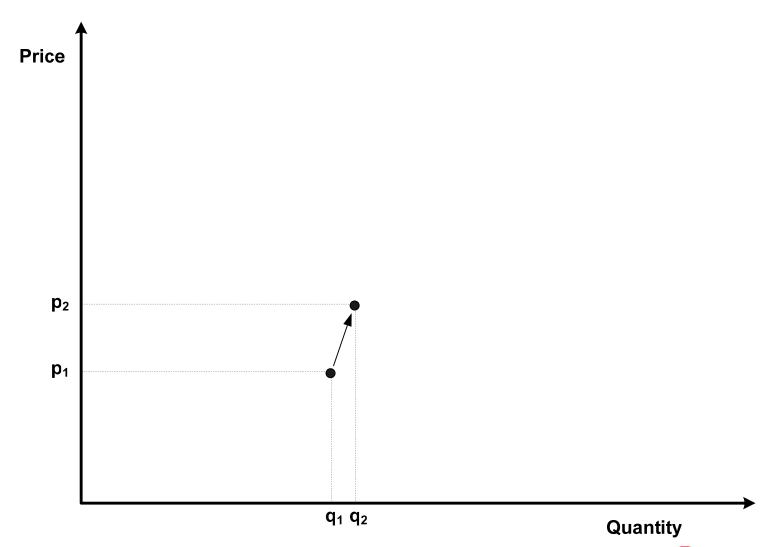
Why Were Oil Prices So High?



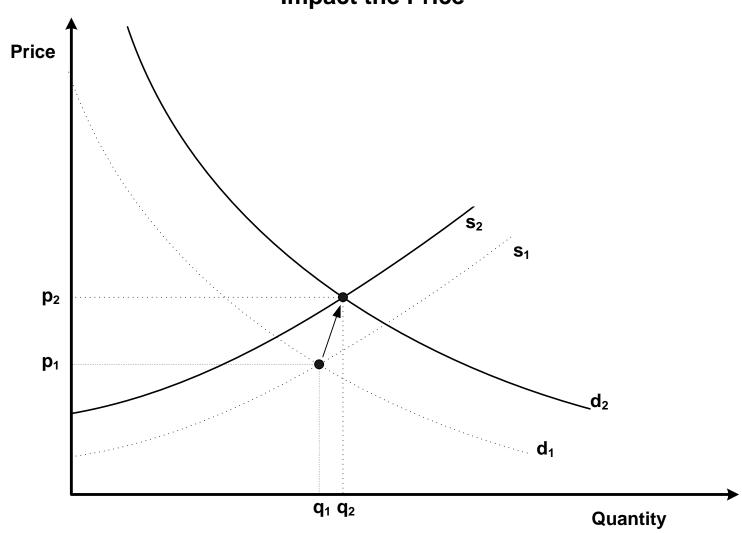


What is the Cause—Supply or Demand?

What is the Cause... Supply or Demand?

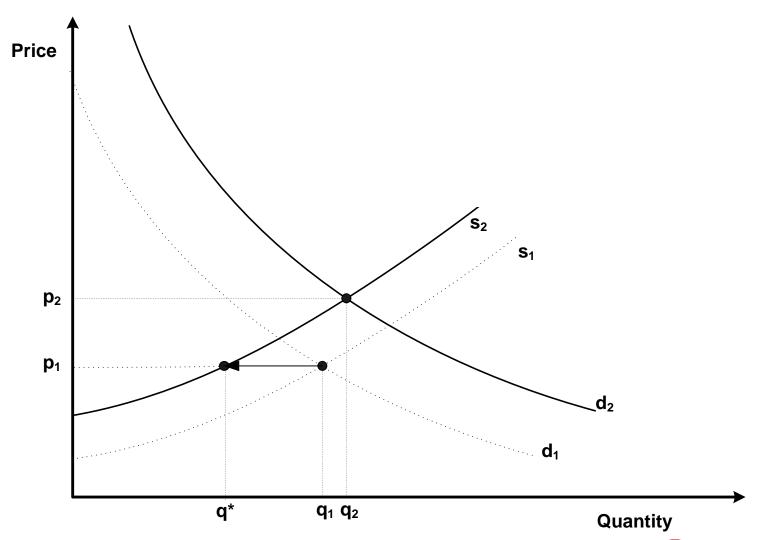


How to Disentangle the Effects? Shifts in Supply & Demand Impact the Price

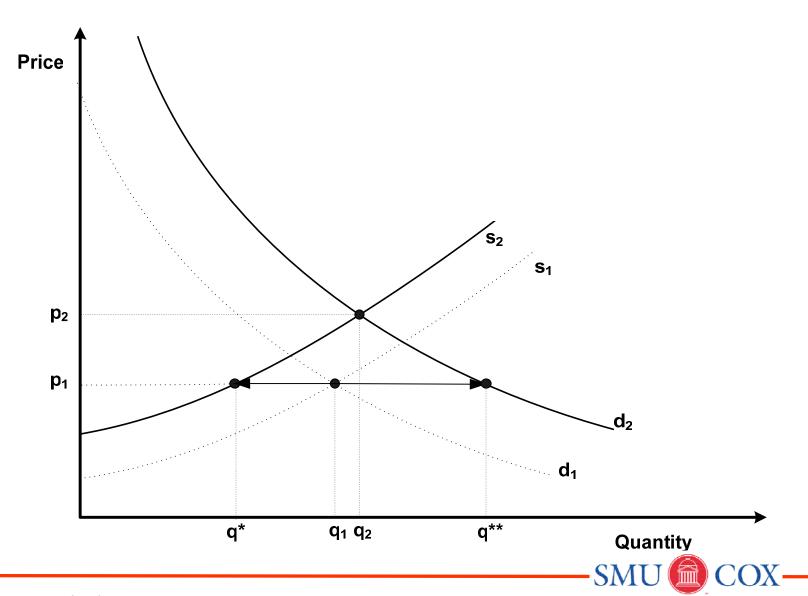




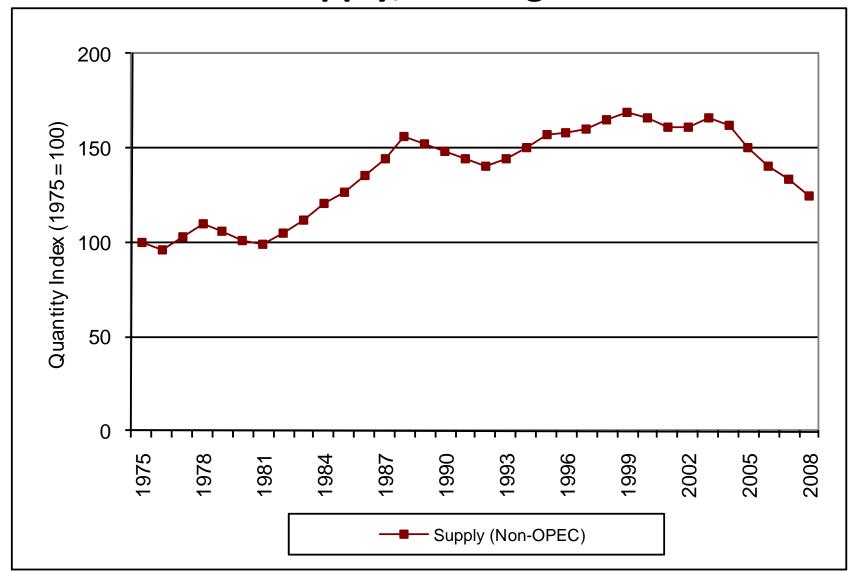
Although Output Grew, Supply Decreased!



And Demand Increased Even More!

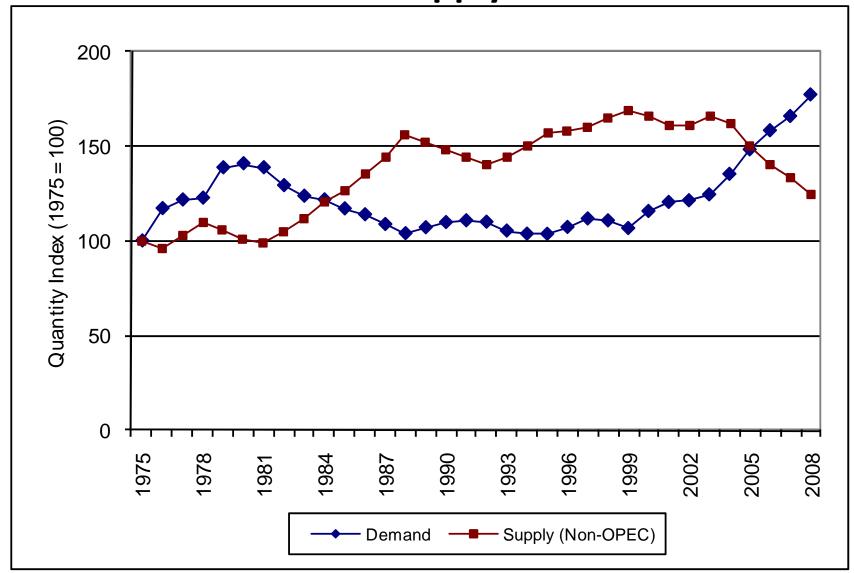


Shift in Global Supply, Holding Price Constant



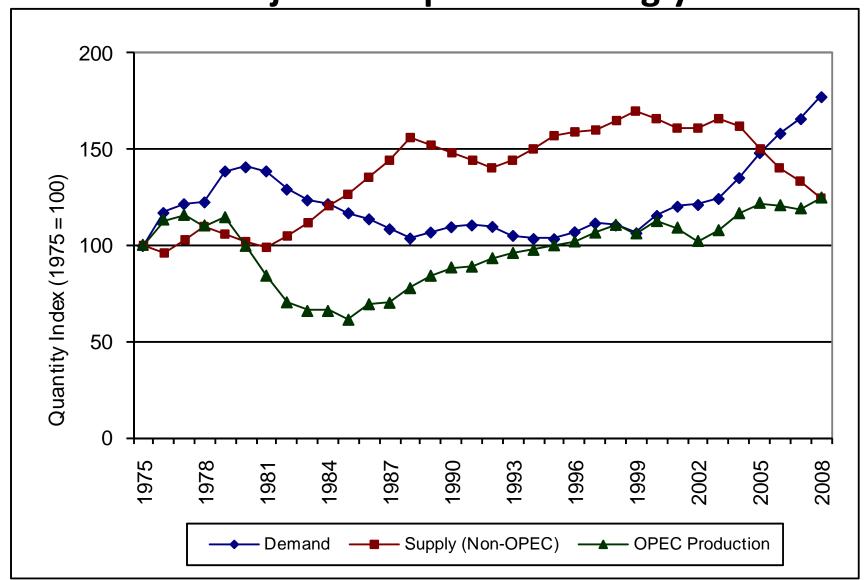


Shifts in Non-OPEC Supply versus Demand





OPEC Adjusts Output Accordingly...





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Thank You!



