Disrupting the Oil and Gas Investment Paradigm

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Abstract

There is a fundamental disconnect in the oil and gas capital raising/capital allocation world. As an E&P, you might get money from private equity firms, who take high fees, hire out expensive management teams, and eventually erode LP value. You could be public and have bloated corporate bonuses, misaligned incentives like stock pumping versus cash flow, and again, erode shareholder value.

I have lived both scenarios, and I have rarely seen alignment between financial managers and investors. This sets up the primary thesis of EnergyFunders. We aim to disrupt, disintermediate, and democratize the oil and gas fundraising and investment sector.

I am a geologist and have seen, firsthand, the value erosion that has plagued our industry and contributed to the poor image we have as both an investment and a sector today. We are in the middle of unique time in history, where those who previously had invested in ESG mandates, which were never really about creating value, are seeing the writing on the wall and pivoting back to oil and gas. Those who invest in real estate are at a point of distress in their industry, and those who rely on the market are dealing with rampant over valuations of companies that have no real underlying asset value.