

# **<sup>AV</sup>What Makes a Play Unconventional?: Exploring for the Unconventional Play\***

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## **Abstract**

Rarely, if ever, does an unconventional play experience the romance of a discovery well. Rather, the validation of the play requires a series of deliberate evaluations and an extensive series of appraisal wells before sanctioning the initial development program. Furthermore, although these plays are extensive in area (“continuous”), the commercially viable prospective areas may be localized and segmented. The advancement towards a profitable venture in unconventional resources requires a progressively focused effort that ultimately identifies the prospective area, characterizes the spatial variability for appraisal and development programs, and accounts for the differing value tiers of the play. Our workflows must reflect this progression and be accompanied by the appropriate probabilistic tools that capture the ranges of potential outcomes, outcomes that hopefully narrows to a profitable venture as we increase knowledge of the play

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Energy Information Administration (EIA), 2013, Annual energy Outlook 2013 with projections to 2040. Website accessed August 9, 2015, [http://www.eia.gov/forecasts/aeo/pdf/0383\(2013\).pdf](http://www.eia.gov/forecasts/aeo/pdf/0383(2013).pdf).

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Tillerson, R., 2012, Fracking failing to crack China, Europe shale, Exxon Says: Bloomberg, Retronomist Energy Economics. Website accessed August 9, 2015, <http://petronomist.com/2012/03/09/fracking-failing-to-crack-china-europe-shale-exxon-says>.

### **Website**

Canadian Association of Petroleum Producers, <http://www.capp.ca/canadaIndustry/naturalGas/Conventional-Unconventional>. Website accessed August 9, 2015.

# WHAT MAKES A PLAY UNCONVENTIONAL”?

## EXPLORING FOR THE UNCONVENTIONAL PLAY



David J. Campagna, GM Unconventional Exploration



Playmaker Forum – Calgary, Alberta  
March 31, 2015



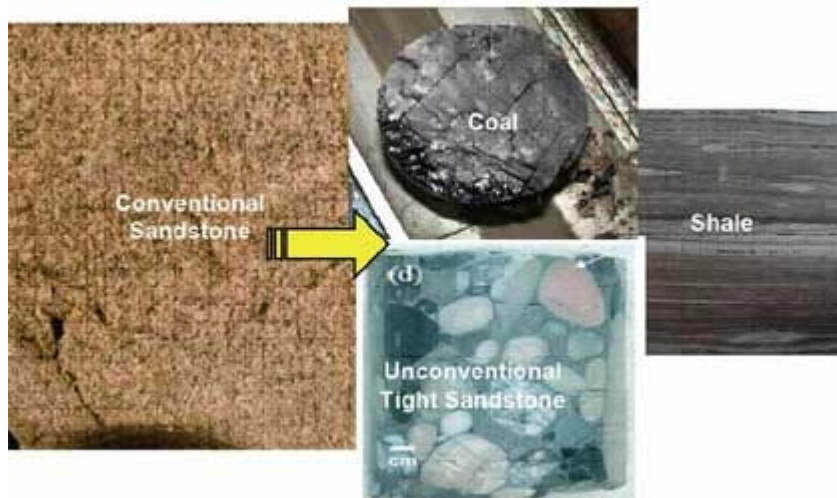
# KEY MESSAGES



- *How can we explore for new unconventional resources beyond known commercial operations?*
  - **Need to draw upon play-based exploration methods**
- *What makes a play “unconventional”?*
  - **Petroleum systems approach provides the geological framework for play type designation**
- *How do we implement play-based exploration methods for new unconventional resources?*
  - **A workflow that addresses key decision points based on specific areas of investigation**
    - *From the play fairways to leads to the prospective areas to a developable area*

# FROM ALTERNATIVE TO UNCONVENTIONAL

- Alternative resources became the legal designation of specified gas resources for tax-breaks
  - The US 1980 Windfall Profit Tax Act contained an additional tax-break incentive known as “Section 29” for alternative resources
- Later known as “unconventional” in the industry to distinguish from their taxable conventional operations

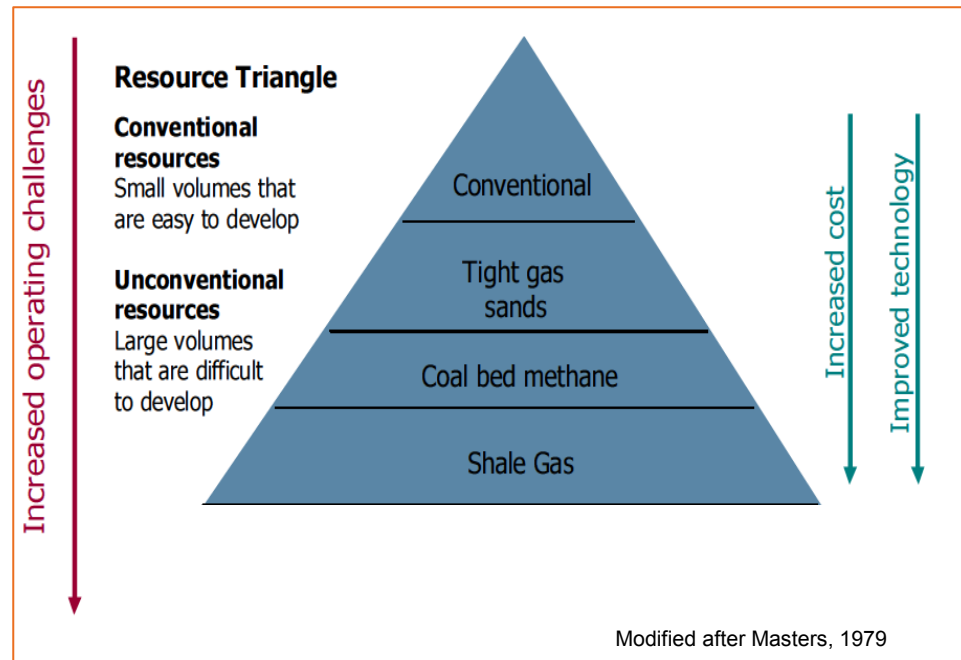


The trinity of “unconventional” gas that took on most of the credits:

1. Tight Gas
2. CBM
3. Shale Gas

# UNCONVENTIONAL: LARGE AND DIFFICULT

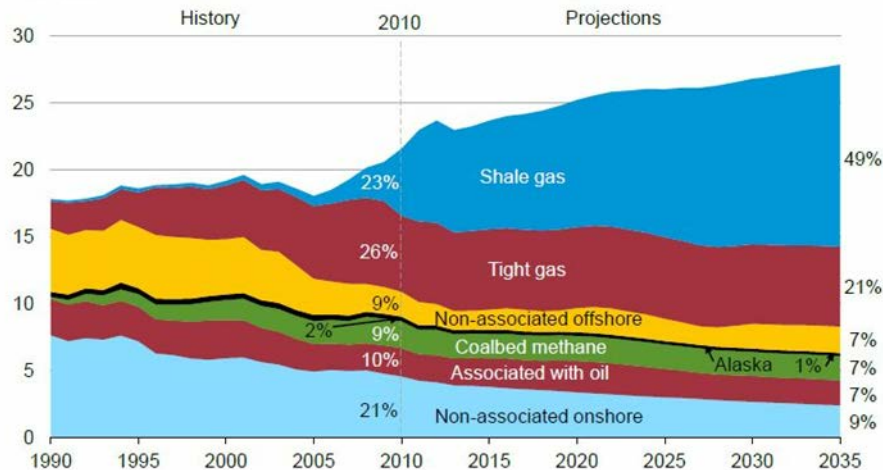
- Continued interest and activity post-subsidies driven by:
  - **Resource In-Place** a major driver as the quantity is massive
  - **Technological Progress** provided capability in unlocking these “difficult to develop” resources



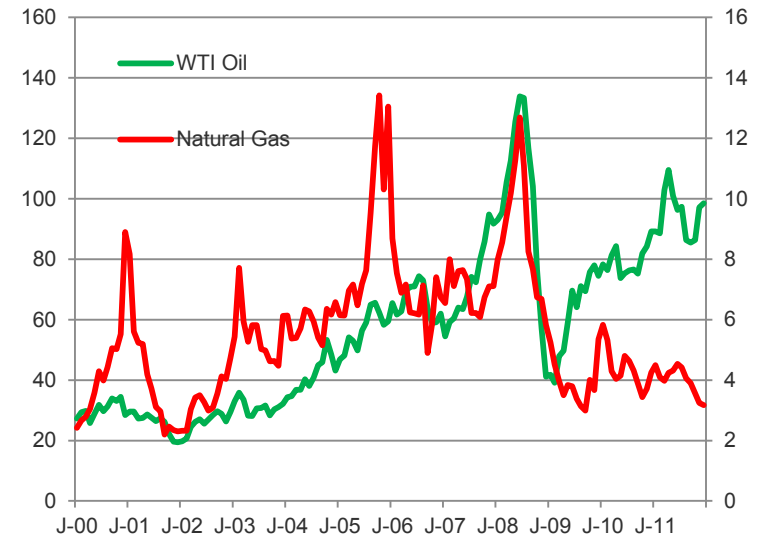
# SHALE GAS SUCCESS AND MARKET RESPONSE



- Supply from successful Shale Gas exploitation led to depressed natural gas prices after the 2008 energy price collapse in the North American market
  - Starting in 2009 industry changed focus to unconventional resources of “Shale Oil”, “Tight Oil”



Source: EIA, Annual Energy Outlook 2012 Early Release



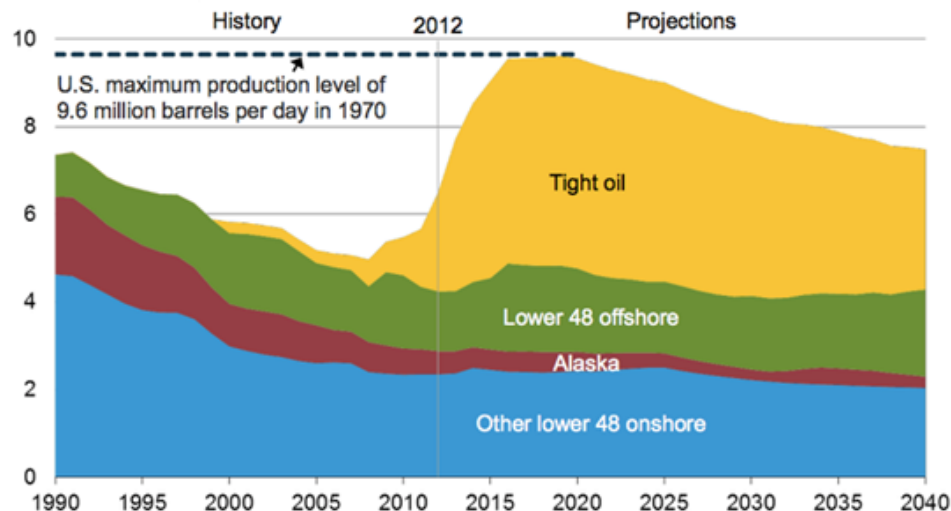
# REPEATED SUCCESS AND RESULTS IN TIGHT/SHALE OIL

- The shift to liquids-weighted commodity resulted in a dramatic reversal of the declining oil production in the US

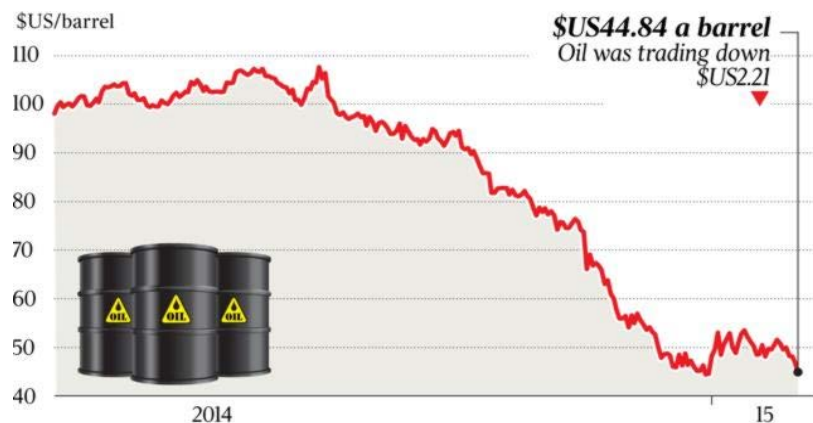
– Decline in production from Eagle Ford, Bakken, and Permian plays expected to begin in 2020-2025

- Tight oil production is a factor in the overall decline of global oil prices

U.S. crude oil production  
million barrels per day



Source: EIA, Annual Energy Outlook 2014 Early Release



Source: Bloomberg



# LACK OF SUCCESS WORLDWIDE BY DIRECT TRANSFER OF TECHNOLOGY



- Exploring for unconventional resources outside of the U.S. has been a slow and costly process
  - Simply exporting technology to unconventional reservoirs has not always been successful

**ExxonMobil ends shale gas tests in Poland**

By Jan Cienski in Warsaw

**China shale gas ambition faces reality check**

Commercialisation of the mainland's rich shale gas resources is proving difficult for policymakers keen to shift away from coal

*“Some shale formations in Europe and China are impervious to drilling techniques that opened vast reserves of natural gas and oil from Texas to Pennsylvania”*

- Rex Tillerson, CEO ExxonMobil 2012

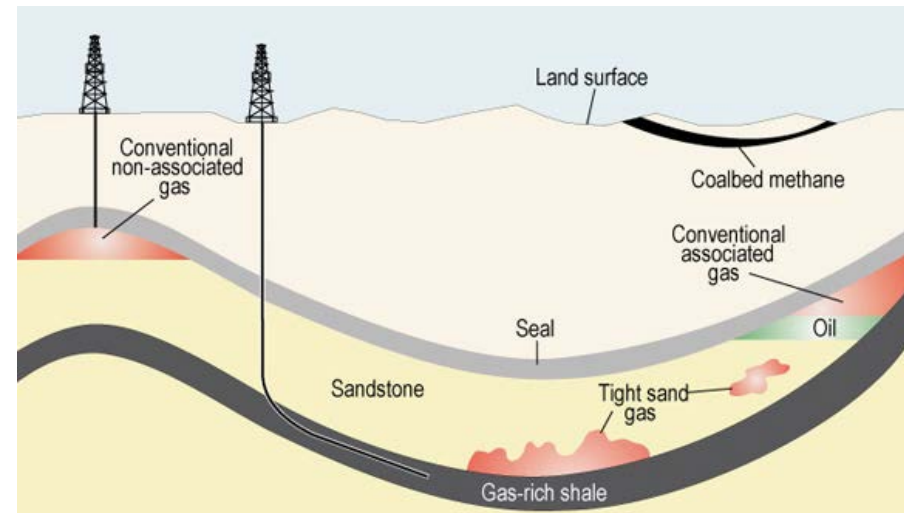
*“...the geologic complexity of varied unconventional resources requires new exploration philosophies.” - Holditch and Ayers, 2009*

- **One “new” exploration philosophy may be to utilize a time-tested method that employs the play concept.**
- At its essence, the play concept provides a framework for appropriate expectations on the viability and value of an exploration program
  - Target identification (leads/prospects)
  - Risk characterization (based on previous occurrences)
  - Potential Yet to Find Resource (expectation of new additions)
  - Potential Value (based on previous successes)
- **What we need is a geologic context that describes the unconventional play.**

**But...What is an unconventional play?**

# UNCONVENTIONAL DEFINITION #1: THE SOURCE IS RESERVOIR

- The source rock retains significant resource depending on expulsion efficiency, etc.
- It is a “continuous” resource that has potential over an extensive area



# UNCONVENTIONAL DEFINITION #2: LOW-PERMEABILITY RESERVOIR

- A reservoir containing conventional fluids below some arbitrary permeability level
  - Interestingly, this view diminishes the static aspects of the play and focuses on key dynamic factors (i.e., permeability and fluid viscosity).

	Low-Permeability Reservoir	High-Permeability Reservoir
Conventional Fluids	<b>Unconventional Reservoir</b> Horizontal Drilling Stimulation	<b>Conventional Reservoir</b> Vertical Drilling
Unconventional "Fluid"	<b>"Oil Shale"</b> Kerogen Mining	<b>"Heavy Oil"</b> Bitumen – Oil Sands SAGD/Mining

# UNCONVENTIONAL DEFINITION #3 TECHNOLOGY DEFINES THE PLAY

- Access to reservoir offsets low permeability

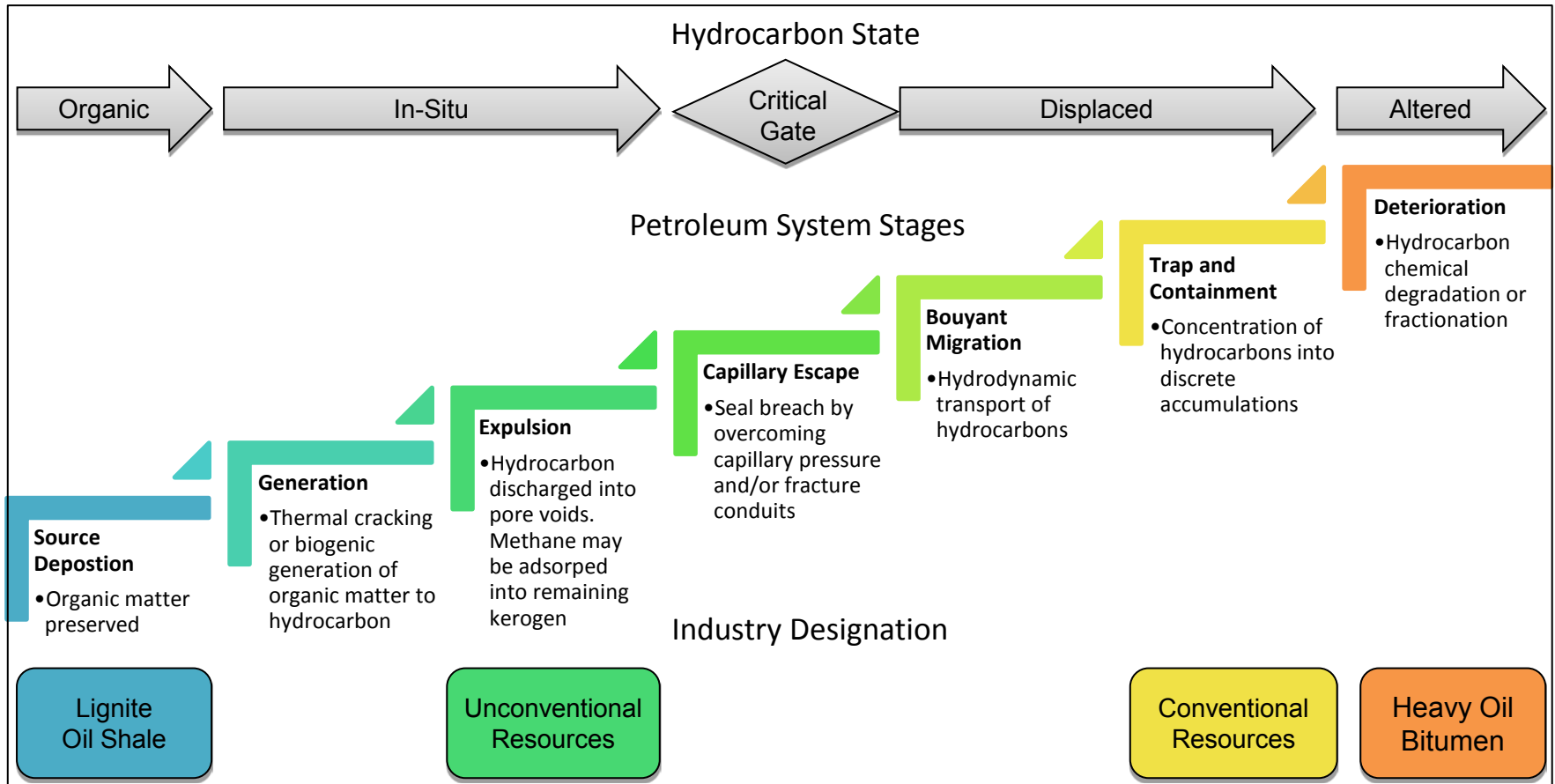
$$\text{Flow rate, } Q = \frac{kA}{\mu} (\partial P / \partial x)$$

- Thus the unconventional “*reservoir cannot be produced at economic flow rates ... unless the well is stimulated by a large hydraulic fracture treatment, a horizontal wellbore, or by using multilateral wellbores.*” Holditch (2006)



# UNCONVENTIONAL DEFINITION USING A PETROLEUM SYSTEM FRAMEWORK

- The petroleum system perspective provides the definition of the unconventional play: An expelled hydrocarbon resource that remains in the generative cell by a capillary seal



# THE UNCONVENTIONAL PLAY TYPE



Any play can be constructed on a tiered, hierarchical framework based on the petroleum system:

## Unconventional

the source-seal

the reservoir-source

the geomechanical setting

## Conventional

the source-migration

the reservoir-seal pair

the trap type

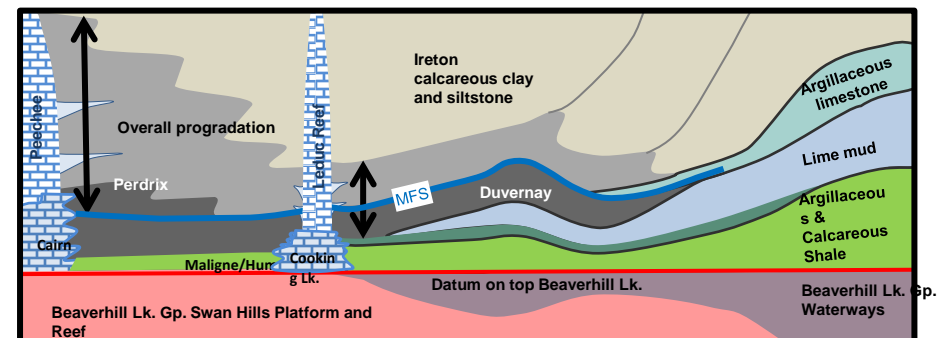
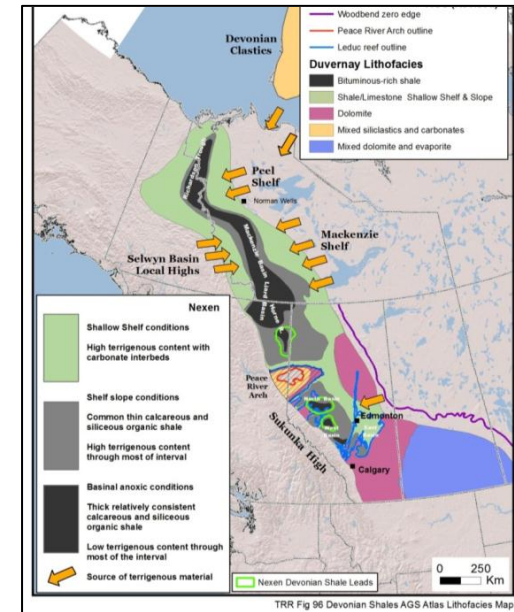
### GEOHORIZONS

*The exploration play: What do we mean by it?*

Harry Doust AAPG Bulletin, v. 94, no. 11 (November 2010), pp. 1657–1672

# FIRST TIER: SOURCE-SEAL PAIR

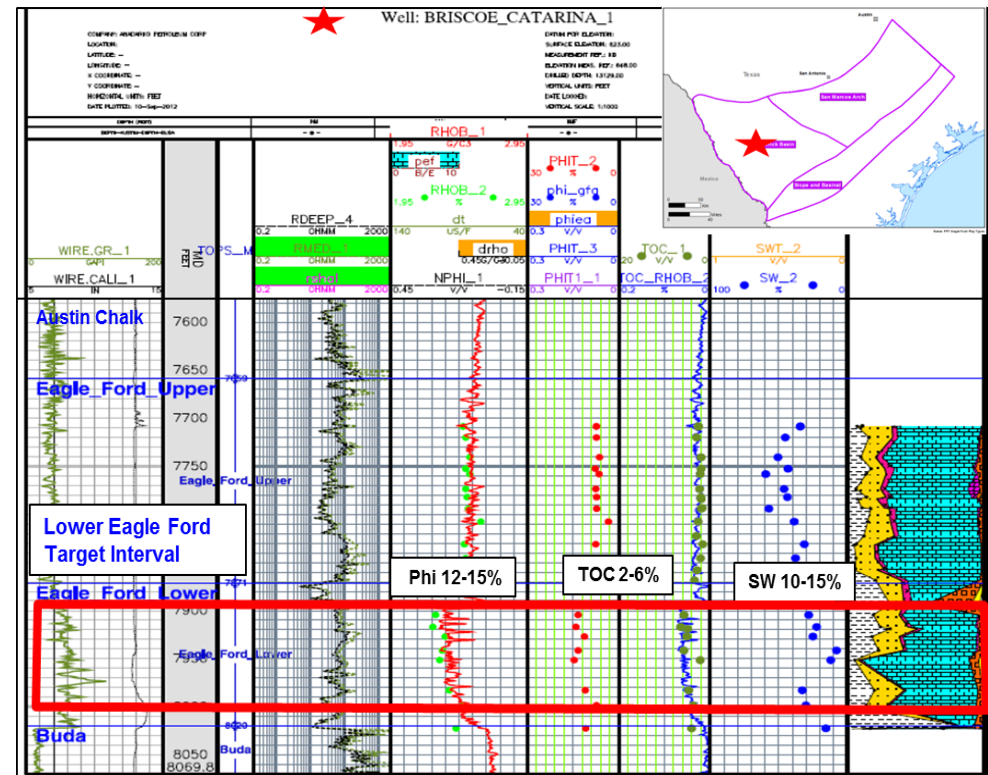
- The geologic characteristics of the source rock and its relationship to a capillary seal are first tier.
- The components of this tier are three-fold and include:
  - Depositional setting and traits of organic material accumulation and preservation
  - The generation of hydrocarbons including basin history
  - The capillary seal and its efficiency





# SECOND TIER: SOURCE-RESERVOIR CHARACTERISTICS

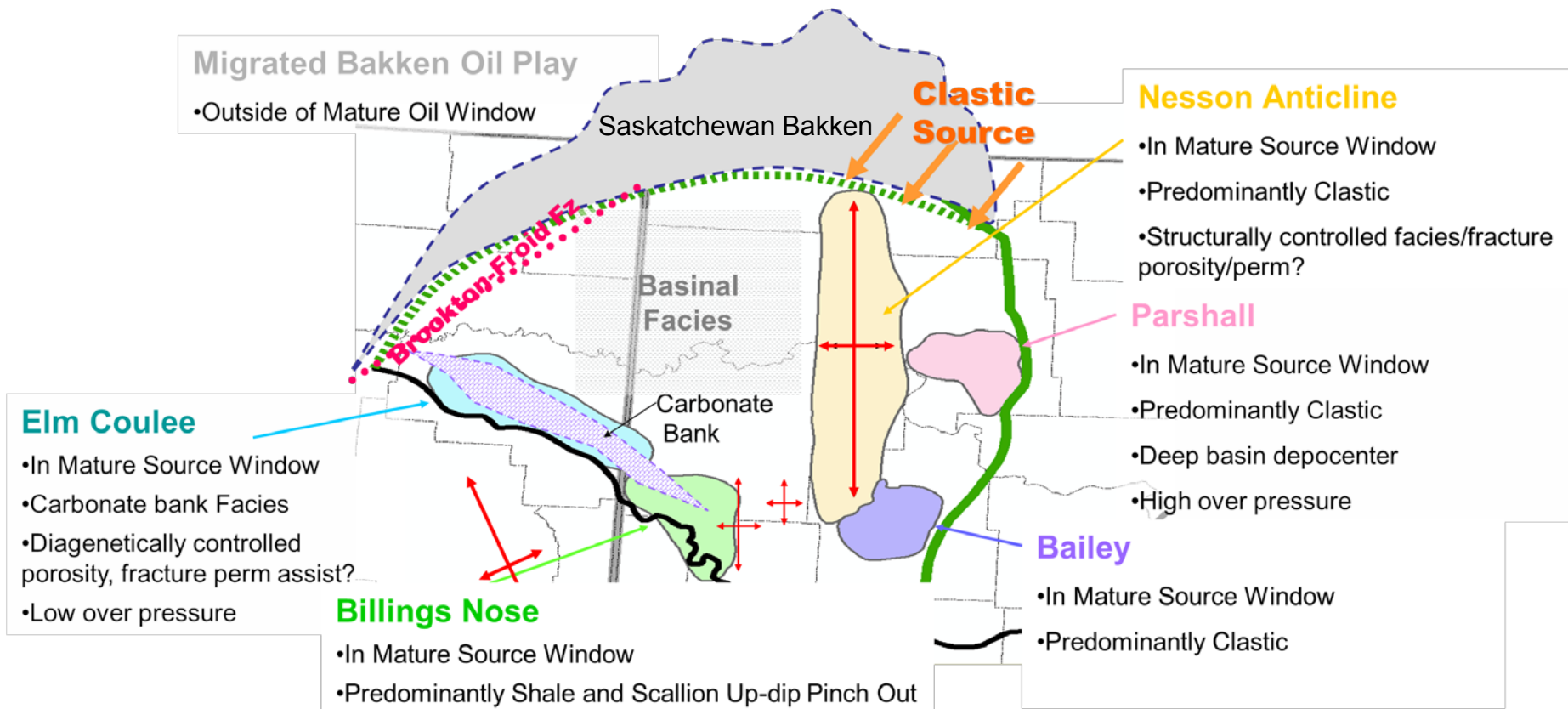
- The target interval and its relationship between the source of the hydrocarbon designate the second tier of the play type.
  - Target interval is the section accessed by stimulation
  - In its simplest construction, there are three possible pairings,
    - Source – Reservoir are equivalent
    - Source – Reservoir are different
    - Source – Reservoir Hybrid
- It is the target interval that key reservoir characteristics can be measured





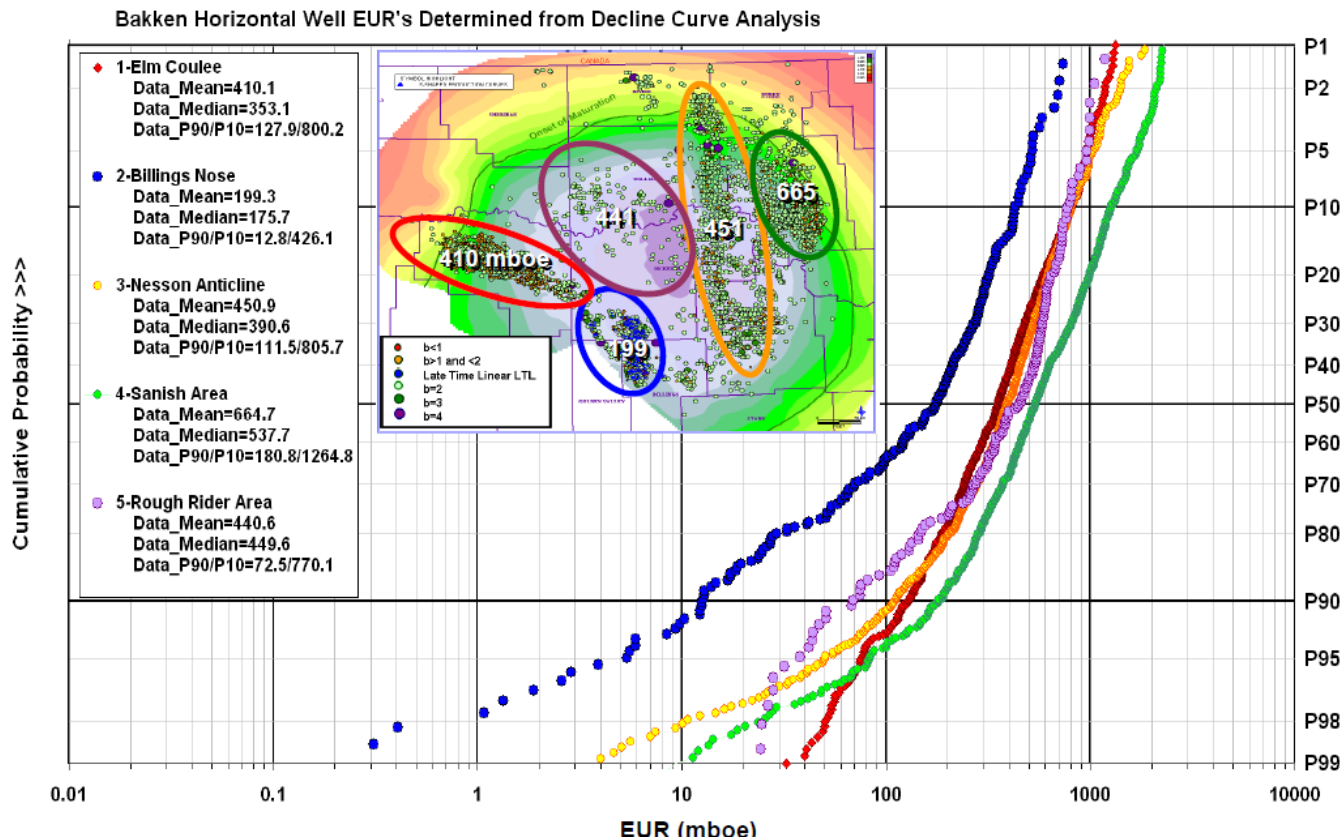
# BAKKEN IS NOT SIMPLY “THE BAKKEN”

- Although often discussed in singular, the Bakken of North Dakota has been separated in terms of play areas



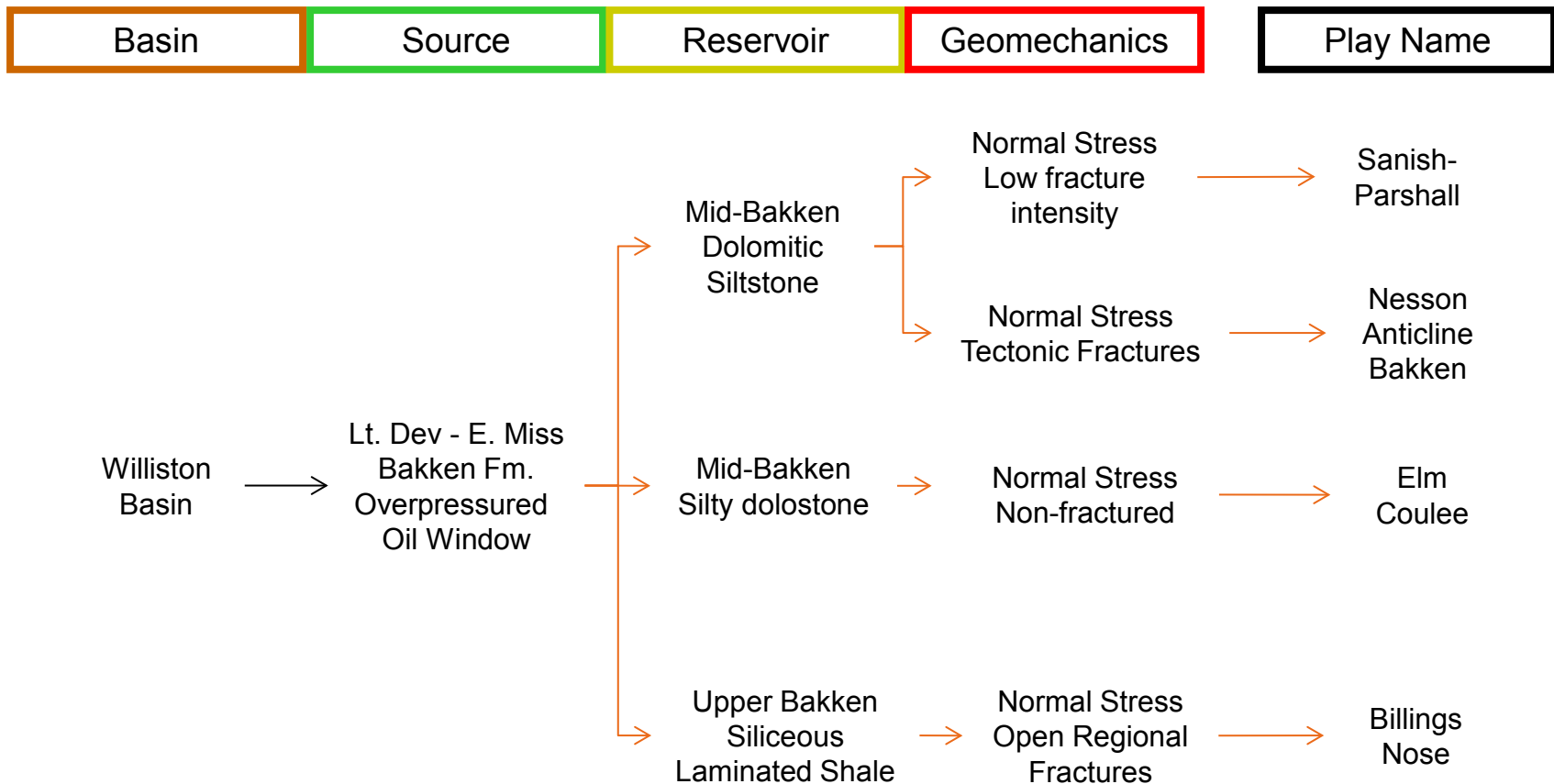
# BAKKEN PLAY TYPES AND PRODUCTION

- After drilling 1000s of wells in the basin, it can be shown that the areas of distinct-type curves and EURs
  - Distinctions that would be missed if aggregated into a single play



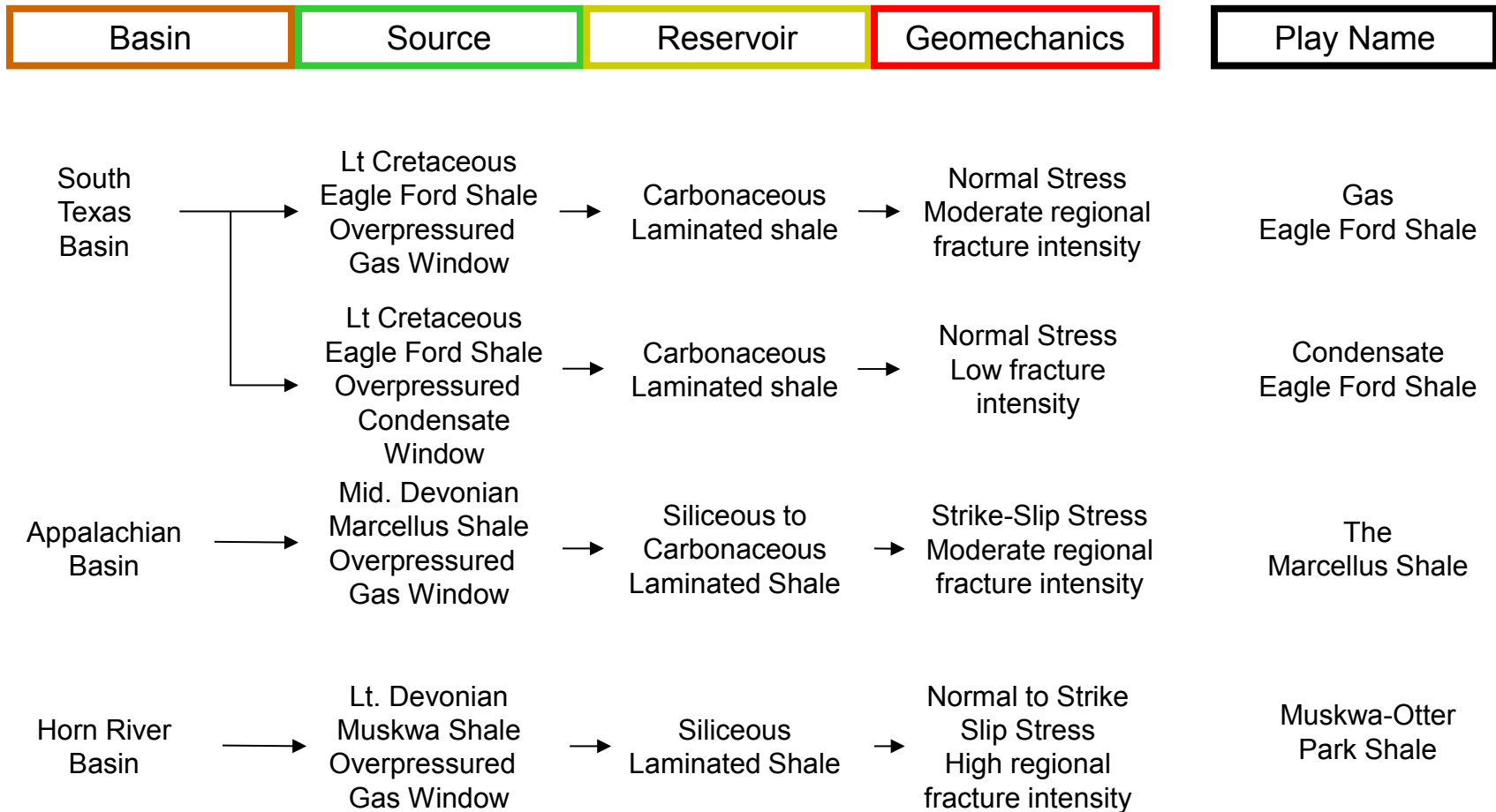
# THE BAKKEN PLAY TYPES

- We can identify these areas of potentially unique characteristics before drilling 1000s of wells if we construct the Bakken as a series of unconventional plays



# SHALE PLAY TYPES ACROSS BASINS

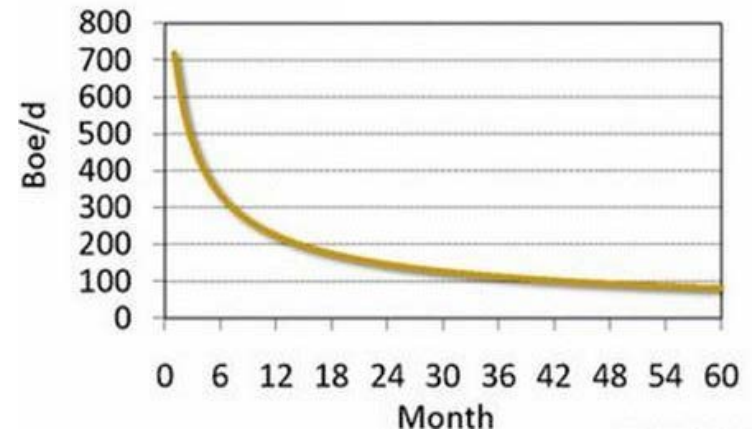
- Using Play types based on the petroleum system characteristics, plays can be compared across basins



# USING THE PLAY CONCEPT: PROSPECTIVITY & ANALOGUES



- Play analogues provide us with means to:
  - When we don't have access to
    - Key geologic characteristics
    - Productive capability
    - Best practices
- We can apply analogues
  - Within Play Fairway
    - Remaining resource developable area-based surface and subsurface access and production characteristics
  - Across basins
    - Analogue correlation for emerging plays



# UNSYSTEMATIC UNCONVENTIONAL ANALOGUE COMPARISON



- Comparisons made on several characteristics without regard to play type

	Shale Prospect	Woodford	Barnett	Haynesville	Marcellus	Eagleford	Bakken
Porosity (%)	5.5	1-8%	~1.5 – 6 (Avg. ~3.8)	8 - 15%	✓ 3 – 8%	3- 15%	2 - 12 %
TVD (ft)	4,100 – 4,300	6,000 – 14,000	5,400 – 9,500	10,500 – 14,000	✓ 1,500 - 8,500	5,000 - 13,000	8,000 - 11,000
Thickness (ft)	53	100 - 220	100 - 500	60 - 350	✓ 50 - 300	40-500	6-15ft & 80-145 ft
BHT (° F)	160	150-225	150	280-380° F	✗ 100-150	150 - 350	190 - 240
TOC (%)	3.95	3-9%	4-8%	2-5%	✓ 3-10%	0.5-9%	Upper-11%-40% Lower=8%-21%
Press Grad (psi/ft)	0.48	.45-.68	0.52	0.85 - 0.93	✓ 0.4 - 0.7	0.4 – 0.85	0.5 - 0.6
Frac Grad (psi/ft)	0.7	.7-.9	~0.6 – 0.75	>0.90	✗ 0.9 – 1.2	.88-1.1	0.70 – 0.85
Avg Perm (µd)	0.1	0.05-0.4	0.05 – 0.4	<0.005	✗ 0.2 - 2	400-1200	20 - 500
Sw (%)	27	33%	<35 no free water		✗ <25	10-30	25 - 60
Lithology (%)	Silica rich	Silica- Chert 30-60%	Silica rich 35-50 v/v	Shale is soft (ductile) Calcite rich-in areas silica rich (in areas) organic rich High clay mineral fraction	Variable formation properties Illite clay-dominated Quartz/Plagioclase/ Feldspar Carbonates Siderite/Pyrite	~3-5% carbon content High Illite-dominated clays Looks like “poker chips” High in Calcites	Silty, sandy, dolomite grading to laminated shaly interval. Some natural fractures. Below is Sanish
YM (x10 <sup>6</sup> psi)	3.48	4-8	6-10	2-3	✗ 2.5	1-4	Upper/Lower= 2 - 4 Middle=4-6
PR (%)	0.206	0.15-0.25	0.13-0.25	0.23 – 0.27	✓ 0.19 – 0.23	0.20-0.27	Upper/Lower=0.25-0.28 Middle= 0.2 – 0.25
Quartz, wt %	54	25-54	40-60	25-52	✗ 10 - 40	1–30	15 - 70
Plagioclase feldspar, wt %	10	7-13	2-5	8-17	✓ 0 – 10	0-17	1 - 3
Calcite, wt %	3.7	7-20	5-30	13-44	✗ 5 – 20	25-95	15 - 65
Smectite, wt %		2-8	1-5	-	< 2	0-23	2 - 6
Illite, wt %	11.9	17-46	5-25	12-20	✗ 25 - 60	1-50	1 - 13
Kaolinite wt %	8	0	0	-	✗ < 2	0-14	0 - 2
Chlorite wt %	11.9	1	0	4-7	✗ 0 – 10	0-7	1 - 3
Ro (Maturity of Shale)	1.23	0.75 – 1.45	0.6-1.6	1 – 1.2	✓ 0.8 – 3.0+	0.75 – 2.16	0.45 – 0.60

Analog Analysis



# PLAY TYPE ANALOGUE



Basin

Source

Reservoir

Geomechanics

Play Name

Western  
Canadian  
Basin

Devonian,  
Restricted shallow marine,  
Condensate Window

Siliceous  
Laminated shale

Normal  
Low regional  
fracture intensity

Duvernay Shale  
Condensate

Appalachian  
Basin

Devonian  
Anoxic deep marine  
Gas Window

Siliceous to  
Carbonaceous  
Laminated Shale

Strike-Slip  
High regional  
fracture intensity

Marcellus Shale  
Gas

South  
Texas  
Basin

Cretaceous,  
Restricted shallow marine,  
Condensate Window

Carbonaceous  
Laminated shale

Normal  
Low regional  
fracture intensity

Eagle Ford Shale  
Condensate

Horn River  
Basin

Devonian,  
Anoxic deep marine  
Gas Window

Siliceous  
Laminated Shale

Normal to Strike-Slip  
High regional  
fracture intensity

Muskwa Shale  
Gas

# EXPLORING WITH THE PLAY CONCEPT

*...the “play” has an almost mythical status—the successful play is the thing of which legends are made, and playmakers are regarded as heroes of the industry. – Doust, AAPG 2010*

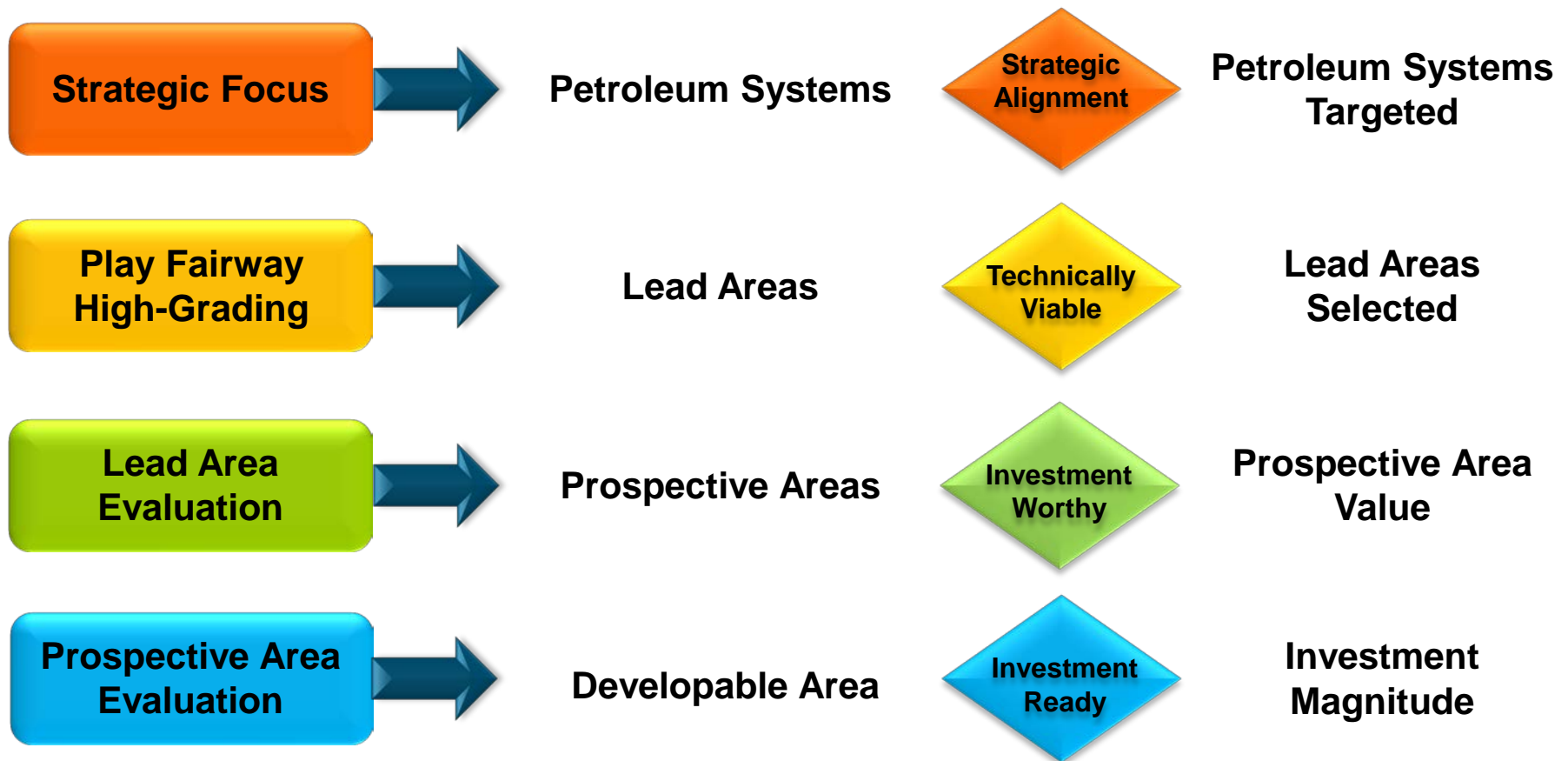
- Unconventional plays made not through simple discoveries
- Making the play requires a progressive methodology that explores the play’s:
  - Resource accessibility
  - Productive capability
  - Operational capacity
  - Risked economics
- Exploration progression must be within a business context



*Making the play = creating value*

# WORKFLOW BASED ON KEY DECISIONS

- The exploration process invariably includes key decision points that address investment and resource commitment



# WORK FLOW DECISIONS SPECIFIC TO AREA OF INVESTIGATION

- Exploration decision points often are specific to an area of investigation and tied to the level of understanding of a play
  - These areas can be associated with key play characteristics that help define and assess the area



**Play Fairway**

An Area where the Generative source rock is present.

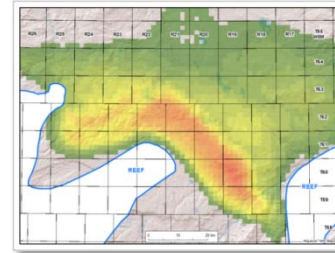
100,000s km<sup>2</sup>



**Lead Areas**

Area where the play could be technically successful.

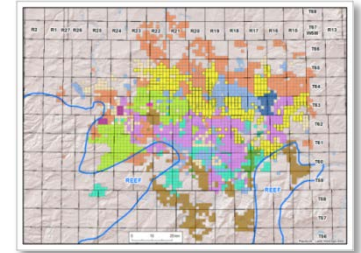
10,000s km<sup>2</sup>



**Prospective Area**

An area that has positive value on a risk basis.

1,000s km<sup>2</sup>



**Developable Area**

An area within a land base that could be developed.

100s km<sup>2</sup>

# PLAY FAIRWAY MAPPING TO IDENTIFY LEADS

## Goal:

Identify and rank Lead areas within a play fairway that have potential to deliver a technically successful unconventional resource

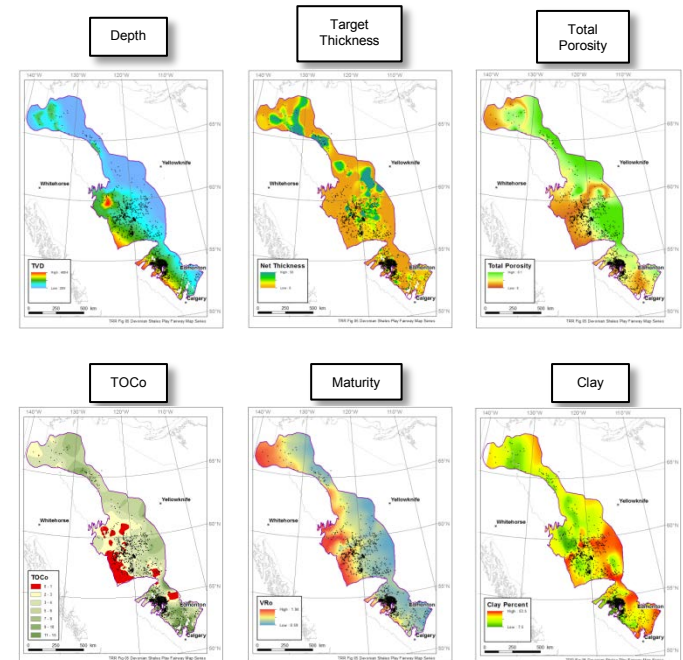
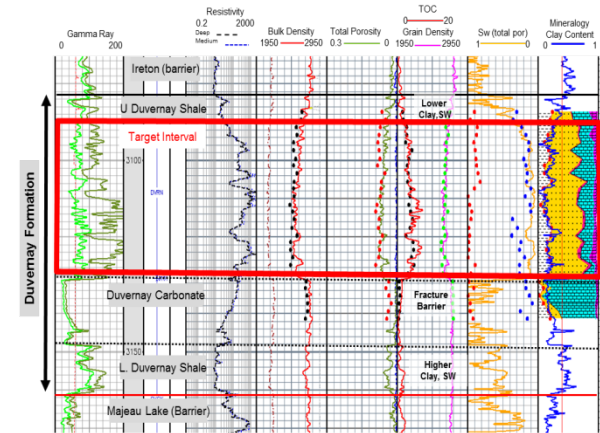
## Components:

Play Characterization and Analogue Identification

- Regional Mapping of Key Play Criteria
- High-Grading to delineate Leads
- Lead Area Ranking with value indicators

## Results

Selected play Leads for continued analysis



# LEAD AREA ASSESSMENT TO IDENTIFY PROSPECTIVE AREAS

## Goal:

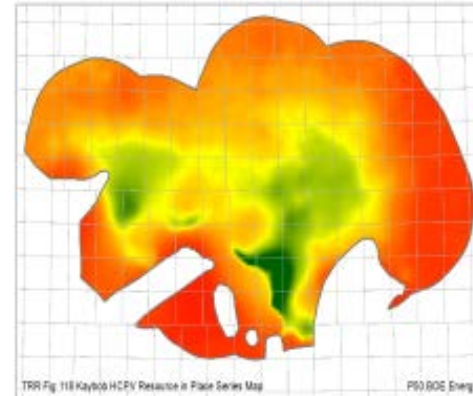
Identify prospective area where the play can deliver value and describe a likely economic and productive scenario

## Components:

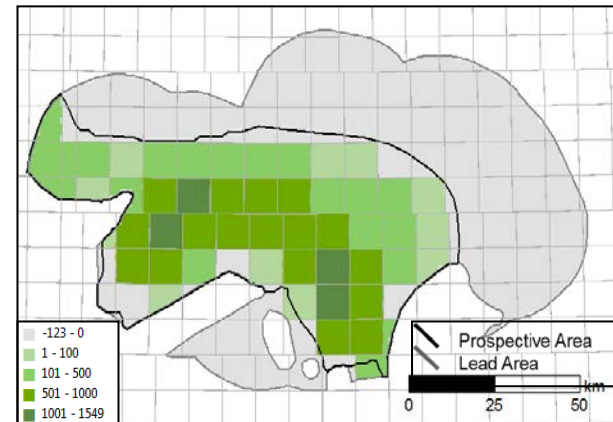
- Probabilistic Resource-in-place
- Well/Pad Design and Cost Scenarios
- Unit Area Type Curves
- Relative Resource Value by Unit Area

## Results:

Risked economics within prospective area that indicate positive value outcomes



P50 Resource-in-place



Prospective Area Relative Resource Value

# DEVELOPABLE AREA EVALUATION TO DETERMINE INVESTMENT



## Goal:

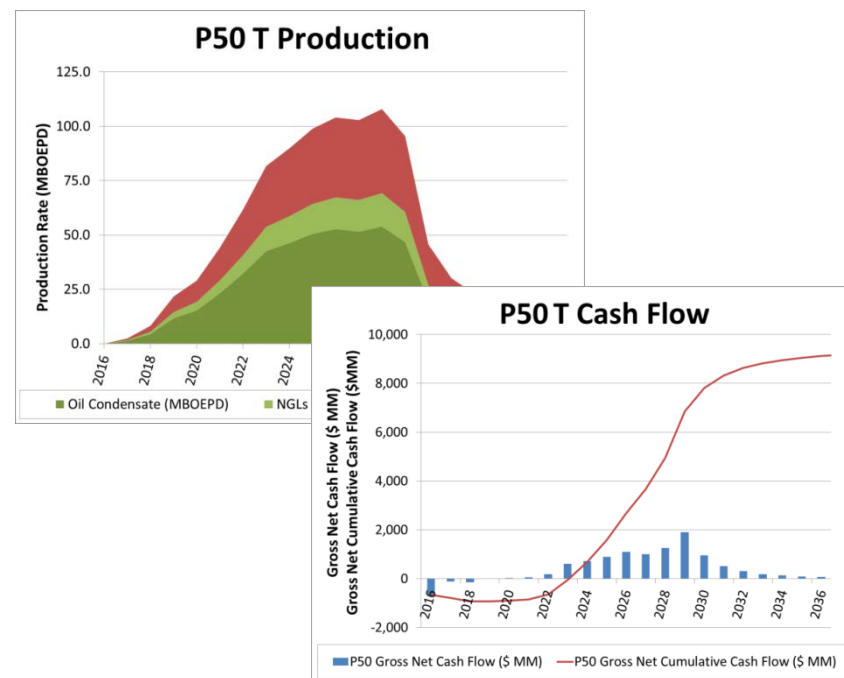
Assess full cycle, risked economics for developable units that comprise a land base

## Components:

- Probabilistic Resource
- Cost Breakdowns
- Production Forecast
- Project Cash-flow
- Commercial Risk and Market Outlook
- Resulting NPV

## Results:

Production, Cash Flow and Risked Value for Investment recommendation



Investment Metrics	
ROR BT (%)	15
COS (%)	70
NPV (\$MM)	1000
Gross Recoverable Resource (MMBOE)	280

- To expand the success of unconventional plays outside of US and Canada we can draw upon play-based exploration methods
  - Geologic understanding of the unconventional play by using a petroleum systems approach
- We can implement play-based exploration for new unconventional resources
  - A workflow that addresses key decision points based on specific areas of investigation
  - Uses key information from the play from fairways to leads to the prospective areas to a developable area