Framework of Factors Controlling the U.S. Natural Gas Market Outlook*

Jeremy Platt¹ and Steve Thumb²

Search and Discovery Article #70056 (2008) Posted November 11, 2008

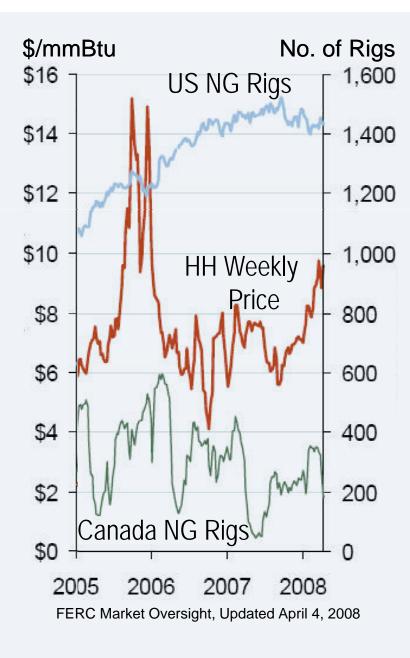
*Adapted from oral presentation at AAPG Annual Convention, San Antonio, Texas, April 20-23, 2008

Abstract

The price of natural gas has transcending importance in the new energy economy. Seemingly linked at times to oil, in 2007 its price (in the U.S.) has fallen below 50% of parity with WTI. Its price marches to a different drummer. This presentation summarizes research by the Electric Power Research Institute on the key factors shaping the natural gas supply-demand balance and price envelope over the intermediate term. The greatest single factor is the surge in LNG imports anticipated during 2008 and continuing thereafter. Also important is the outlook for U.S. gas production, which at record drilling levels has begun to increase. This is a significant turnaround from trends since 2000. Results from the Lippman Gas Supply Model quantify scenarios of drilling, in which the industry's response to softening prices is an important question. On the negative side of the ledger are anticipated declines in imports from Canada, largely already realized and responding to Canada's drilling-production cycles, oil sands' requirements, and schedule for replacing coal-fired power generation. Over the next 3-4 years, the balance of these factors leads to a price-softening outlook; yet this will likely be followed by the opposite when, first, gas demands for power generation increase unexpectedly on account of the recent wave of withdrawals of proposed coal plants, and, second, the difficulties of tapping Arctic supplies constrain needed supplies. The resulting topsy-turvy outlook will be a challenge to technology planners, policy makers, and investors in the power, natural gas, and alternative energy industries.

¹Electric Power Research Institute, Palo Alto, CA (jplat@epri.com)

²Energy Ventures Analysis, Inc., Arlington, VA





Framework of Factors Controlling US NG Market Outlook

AAPG EMD Forum on Economics of Natural Gas and Alternative Energy

April 21, 2008

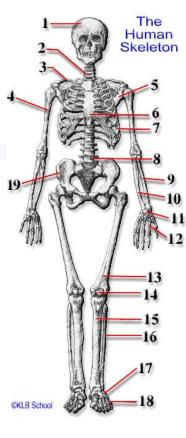
Jeremy Platt¹ and Stephen Thumb²

^{1/} Mgr. of Power & Fuel Supply, Electric Power Research Institute jplatt@epri.com

²/ Principal, Energy Ventures Analysis, Inc. thumb@evainc.com

Topics

- NG-Oil price and market synopsis
- Framework of factors
 - Sensitivities
- Topsy-turvy price outlook
- What to watch

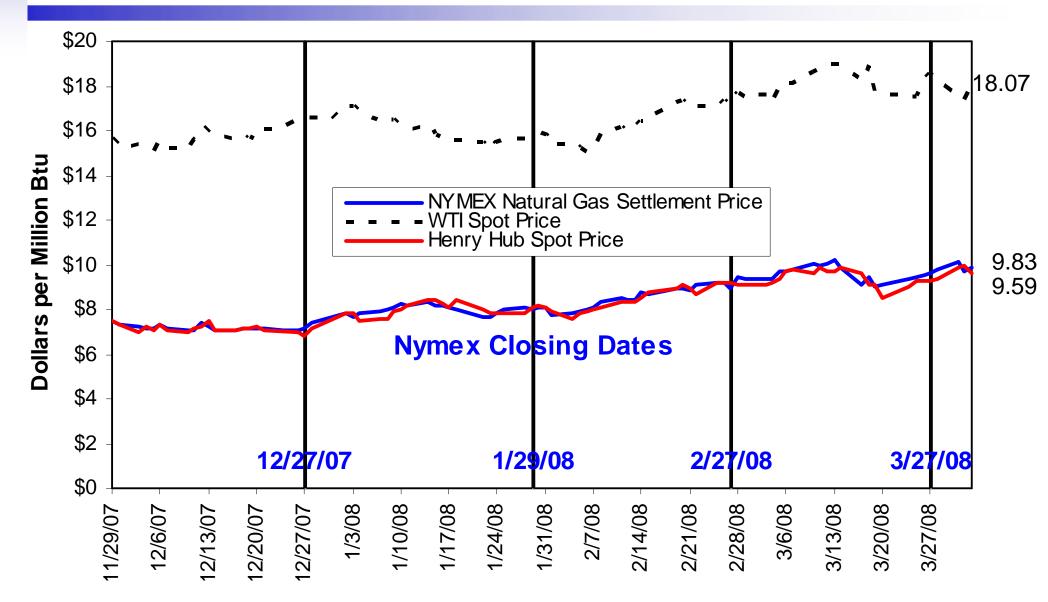


NG-Oil price and market synopsis

- Sharp break from oil prices
- Power sector only sector with growth



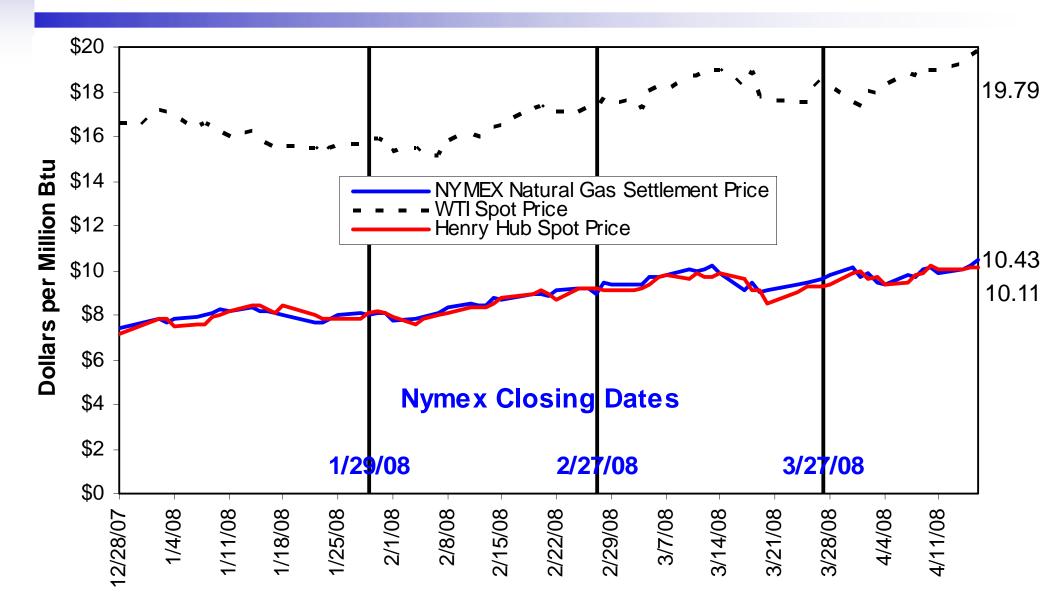
NG About 50% Oil Price



SOURCE: EIA NATURAL GAS WEEKLY UPDATE: April 3 2008



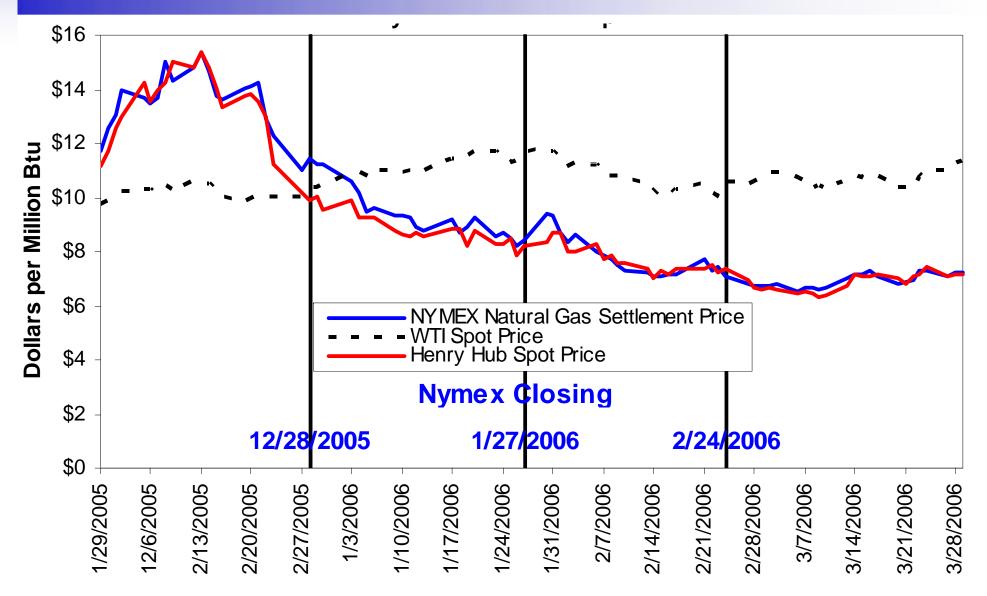
NG About 50% Oil Price



SOURCE: EIA NATURAL GAS WEEKLY UPDATE: April 17 2008



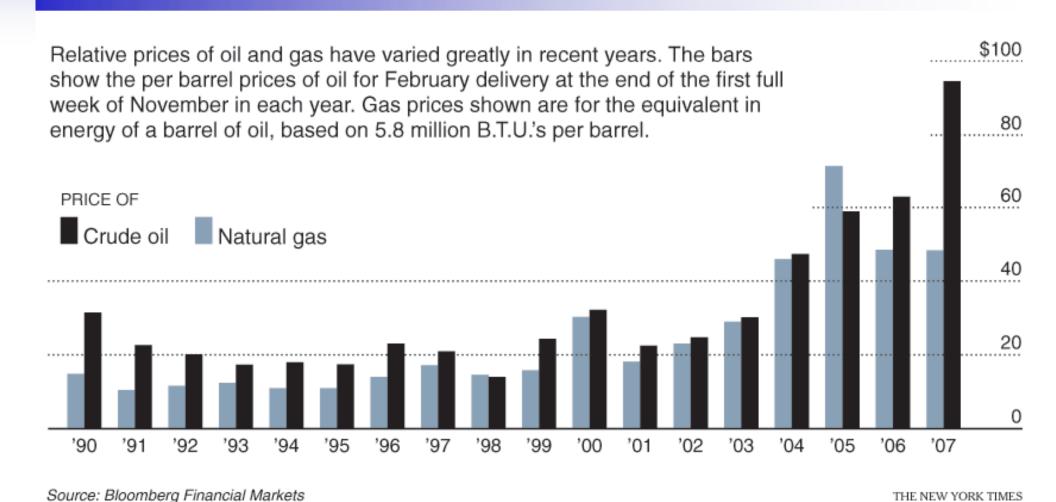
The Split Began in 2006



SOURCE: EIA NATURAL GAS WEEKLY UPDATE: March 30 2006

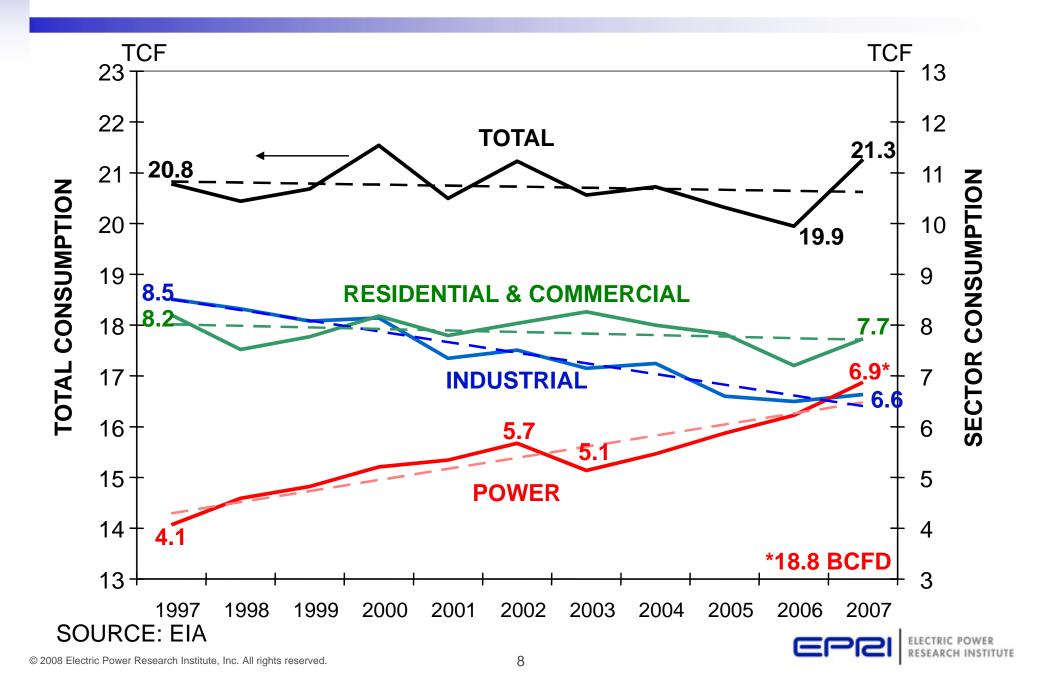


Oil-Gas Price Relationships Over Time



SOURCE: NEW YORK TIMES, Nov. 10, 2007 "As Oil Soars...", p.1ff. Business Section

Consumption Trends 1997-2007: Demand Destruction and Power Sector Growth



Framework of Factors

- The factors (biggest changes in supply and demand)
- US production scenarios
- Canada
- LNG
- Power sector demand for NG

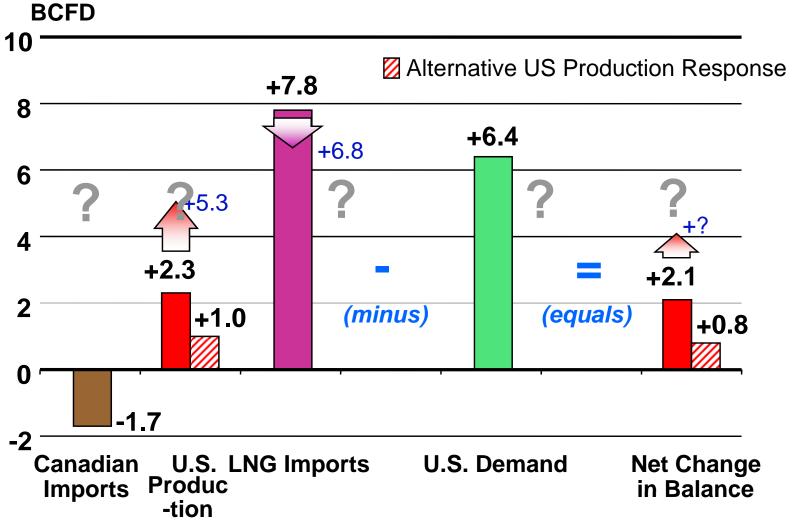
Principal references

- Nov 2007: US Natural Gas Supply Equation and Price Envelope. 1014146.
- Feb 2008: Global Natural Gas Market Analysis. 1014921.
- Oct 2007 article: "Impacts of Coal Plant Withdrawals on NG Markets..."



Framework of Factors Shaping US NG Market

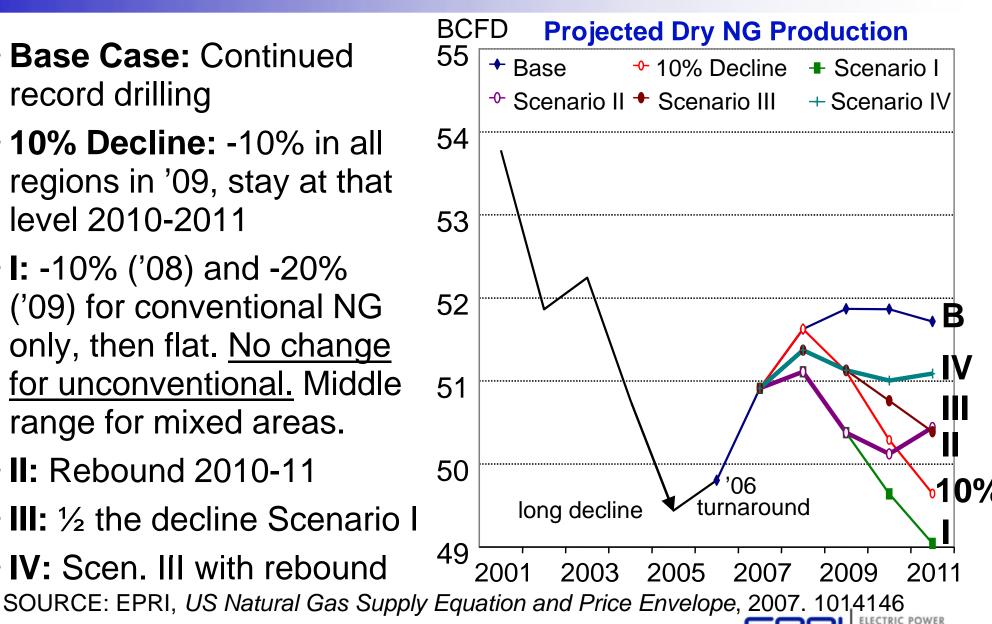
Possible Changes in US Gas Supply and Demand Balance, 2005-2011



SOURCE: EPRI, US Natural Gas Supply Equation and Price Envelope, 2007. 101,4146

US Production: Drilling Scenarios

- Base Case: Continued record drilling
- 10% Decline: -10% in all regions in '09, stay at that level 2010-2011
- I: -10% ('08) and -20% ('09) for conventional NG only, then flat. No change for unconventional. Middle range for mixed areas.
- II: Rebound 2010-11
- III: ½ the decline Scenario I
- IV: Scen. III with rebound



US Production Analysis: Based on Lippman Gas Supply Model

250,000

200,000

MMcf

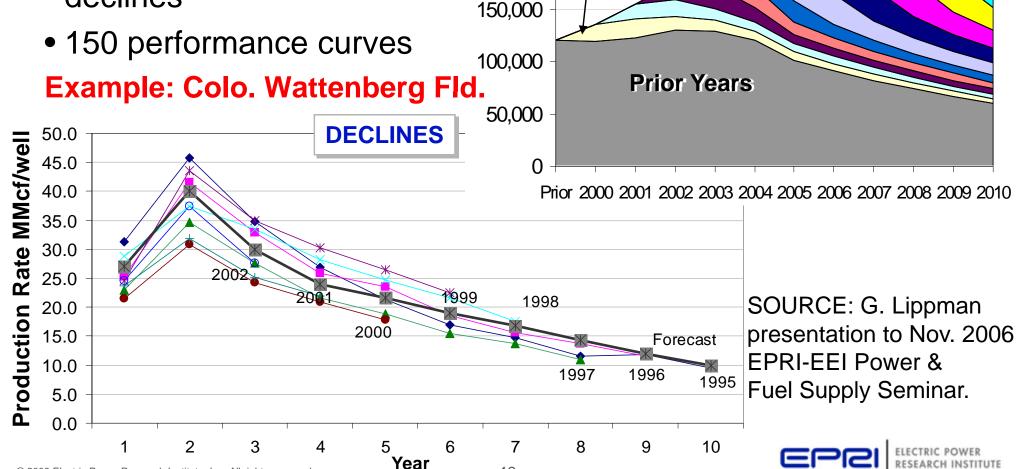
2000

PRODUCTION

2010

 Play by play analysis of regional production by well vintage and estimated declines

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US Production: Projected Increases by Region (Base Case) [LATEST VIEW, APRIL 2008]

Region	2005-2011	Change ((BCFD))
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Gulf	of	Mexico
Ouli	OI I	

Onshore (2.3) **0.2** Declining drilling activity; high decline rates.

Offshore (0.4) (2.2) Increased drilling activity; mixture of trends.

Mid-Continent 2.8 (4.8) Barnett, Fayetteville & Woodford shales; increased drilling activity.

Rocky Mountains 2.5 2.8 Tight sands and coalbed methane; increased drilling activity.

Permian Basin (0.1) (0.0) Increased drilling activity but declining productivity.

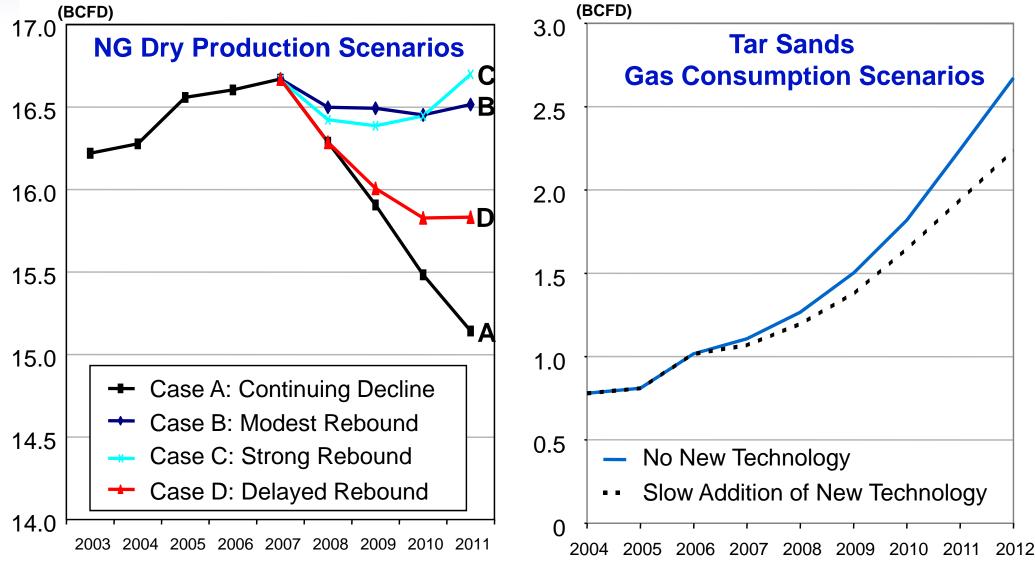
San Juan Basin (0.2) (0.3) Modest increase in drilling activity for conventional wells.

Total U.S. 2.3 5.3 High level of drilling activity for unconventional.

SOURCE: EPRI, US Natural Gas Supply Equation and Price Envelope, 2007. 101,4146

Canada Factors: Flat/Declining Supply, Increasing Demand, Lower Exports to U.S.





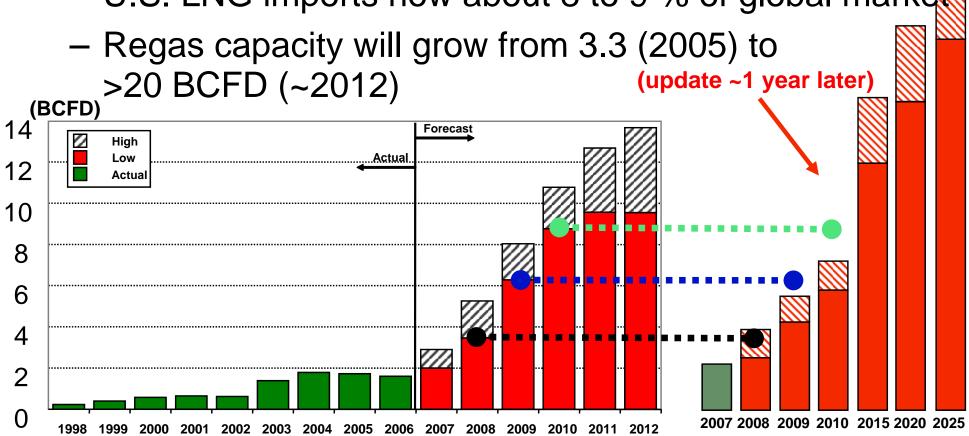
SOURCE: EPRI, US Natural Gas Supply Equation and Price Envelope, 2007. 1014146

Photo: M. O'Driscoll, Greenwire, 2005.

Outlook for US LNG Imports*

U.S. LNG Imports Will Increase Dramatically

U.S. LNG imports now about 8 to 9 % of global market



Source: EPRI, Global Natural Gas Market Assessment, 2008. 1014921.

*incl. LNG to US via Mexico and Canada

Source: EVA, April 2008, personal communication.



Key Factors Underpinning LNG Outlook

- Record additions to global liquefaction capacity
- Expansion of existing terminals and greenfield LNG terminals
- Importance of competing (i.e. non-LNG) sources of gas to many countries: Europe, China, India
- Reasonable access to uncommitted supplies



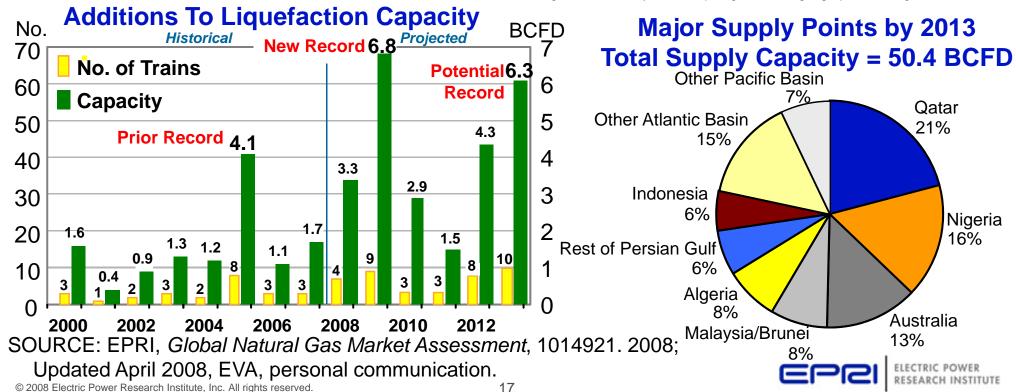
Liquefaction

- Unprecedented boom
 - From 14 to 50 BCFD in 10 yrs
- Eng'g/const'n industries maxed out
- A "dynamic" process (estimates will change, basic message won't)



Niger Delta, Bonnie Island LNG terminal*

*" Curse of the Black Gold: Hope and Betrayal in the Niger Delta" National Geographic Magazine, February 2007. http://ngm.nationalgeographic.com/ngm/0702/feature3/

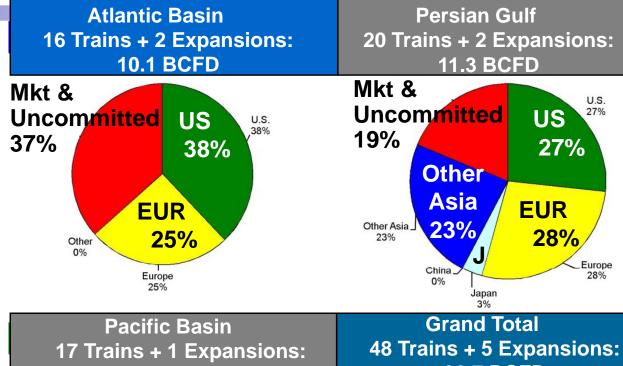


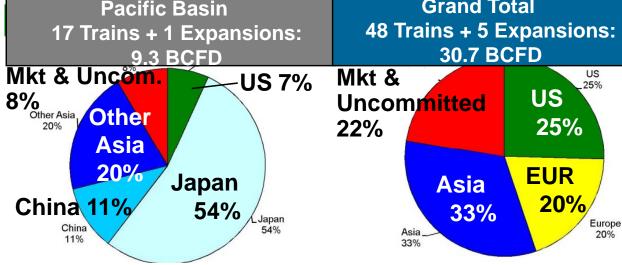
LNG Supply Commitments – The Critical Matter of "Access"

- Disposition of <u>new</u>
 projects only (20002012); older supplies
 deemed committed to
 "iron-clad" contracts of
 the earlier era.
- US to garner a fair share of marketing and uncommitted volumes.
- US moving toward longer-term contracts.

Reference costs*:

- New liq. train: \$2 B
- Upstream: \$20 B

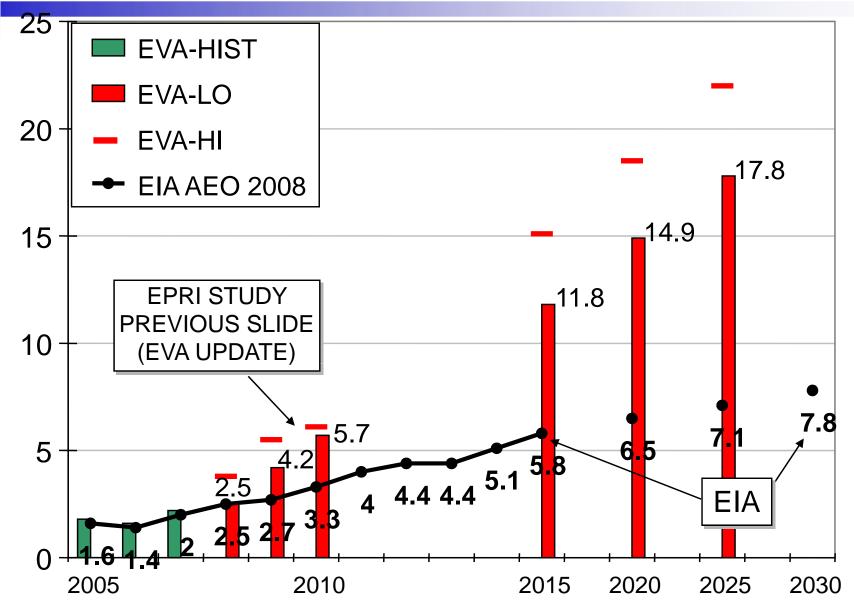




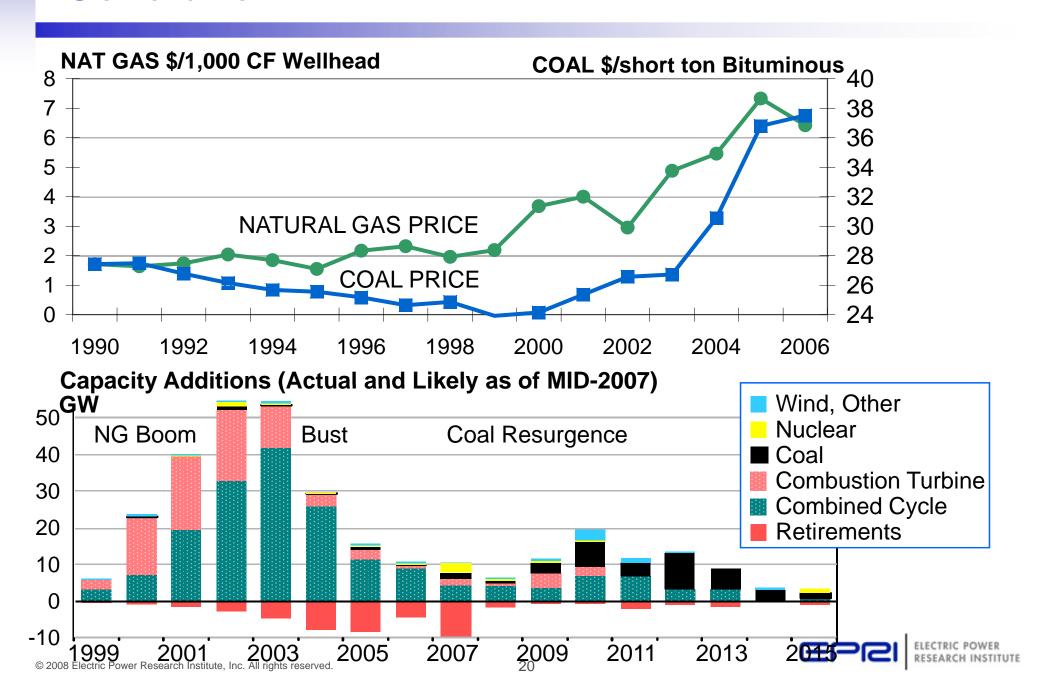
Uncommitted includes volumes not earmarked to a specific terminal but controlled by a marketing entity.

Source: EPRI, Global Natural Gas Market Assessment, 1014921. 2008

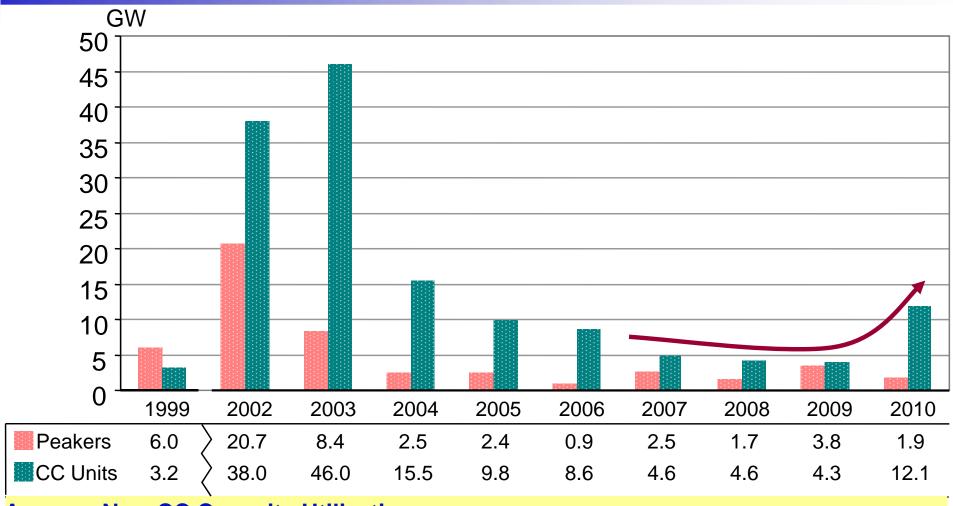
Different Views of LNG Imports: EIA Annual Energy Outlook 2008 – Revised Early Release*



NG Demand: Choosing NG or Coal for Electric Generation



NG Demand: Turning to NG in Spite of High Prices – A "Mini-Boom" by Default?



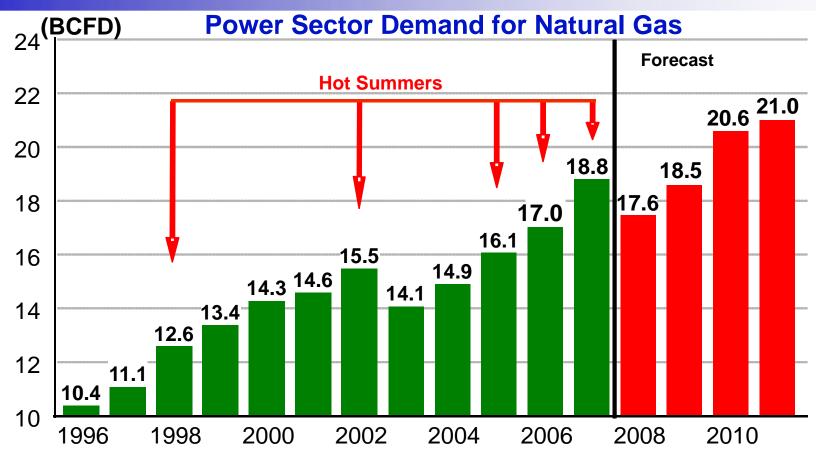
Average New CC Capacity Utilization

47% ... 43% 32% 34% 34% 34%

SOURCE: EVA for EPRI, personal communication, Feb. 2008. Forthcoming EPRI Program 67 newsletter on new power plants.



NG Demand: Power Sector Growth Under "Business As Usual"



Principal Reasons for Variation

- Electricity load growth
- Summer weather (esp. peak)

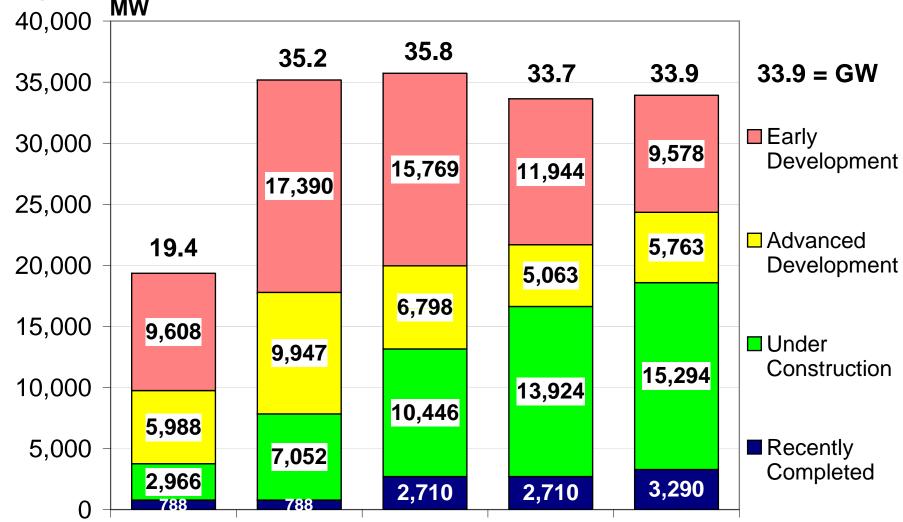
Other Factors

- Fuel switching (not since 2005: oil prices >> NG)
- Hydro conditions

SOURCE: US Natural Gas Supply Equation and Price Envelope, 2007. 1014146
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US Tally of Coal Plants after 2007 Wave of Withdrawals, Cancellations, and Stalls

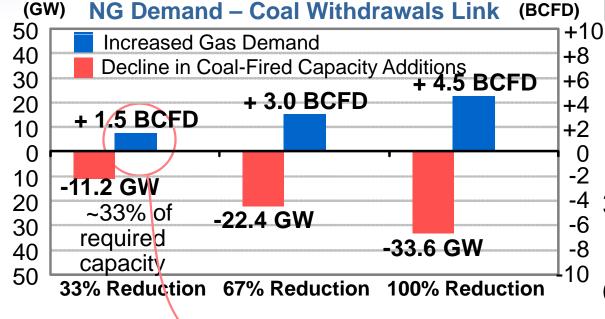
Progression of Estimates of "Likely" Coal-Fired Power Plants to ~ 2015

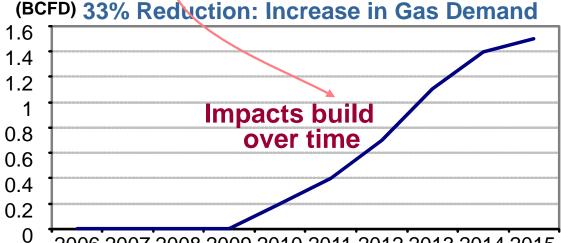


Mid 2005 Mid 2006 Mid 2007 Fall 2007 Feb. 2008



Business NOT as Usual: Impacts of Coal Plant Withdrawals





Focus to 2015

- No new nuclear; growth in renewables factored in.
- No realistic alternative to NG in the intermediate term
- **33% reduction:** ~\$7.50/MMBTU with add'l LNG imports
- 67% reduction: ~8.50/MMBTU with LNG at max, relinking to oil, and some fuel switching
- **100% reduction:** \$9.50-15.00++ with fuel switching at max

Many questions

2006 2007 2008 2009 2010 2011 2012 2013 2014 2015
Source: EPRI-EEI Annual Power & Fuel Supply Seminar, Nov. 14 2008: "Can the Natural Gas Industry Adapt to a Reduction in Coal-Fired Capacity Additions?", by EVA; EPRI P67 Oct. 2007 newsletter.

Conclusions

- Topsy-turvy price outlook
- What to watch?

Foreseeable Swings in NG Price Regimes

A Complicating Factor for Gen. Planning even in Normal Times

"Head Fake"

S. Specker, NAS En. Summit March 14 2008

- Intermediate Term: Softening prices
 - Expanding storage
 - Strengthening production
 - Growing LNG (liquefaction, regasif.) and share of this world market
 - Major new pipeline unlocking Rockies nat. gas
- Longer Term: High prices, unstable conditions
 - Effects of coal plant cancellations on demand
 - Arctic pipelines critical to maintaining a balanced market
 - NG the default choice if there are any stumbles in the prism of responses to de-carbonize the electric sector



What to Watch?

- Stringent CO₂ legislation: huge NG impacts
- LNG outlook why so far apart?
- Coal plant withdrawals and power sector NG demand
- The march of unconventional production
- Arctic gas development how much, when?
- Logic of linkage of oil-LNG and LNG-NG
- And more...



"2 Oil Firms Plan Alaska Pipeline" New York Times April 9, 2008

~4 BCFD in 10 years (or longer)



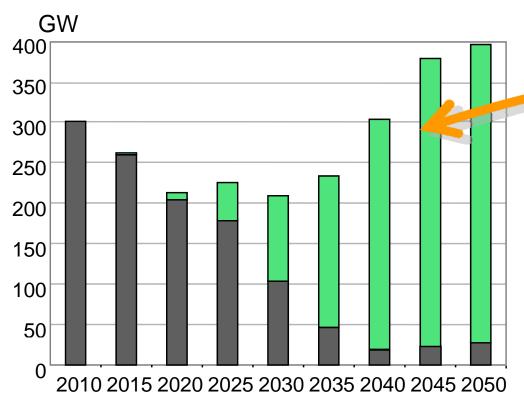
CO2 STORY S2191– Charles River for Edison Electric Inst. Coal Retirements and NG Capacity Additions

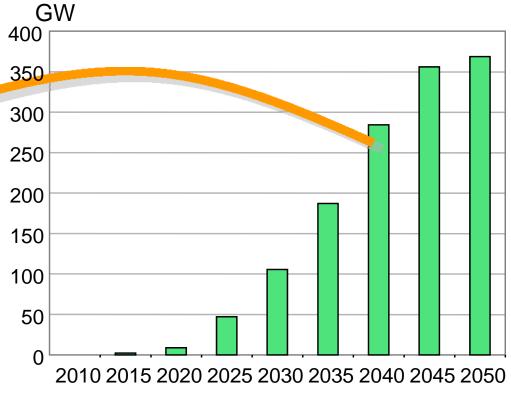
Existing Capacity Retires

Pulverized Coal Capacity On-Line

New Coal with CCS Comes Later

Advanced Coal with CCS Capacity On-Line





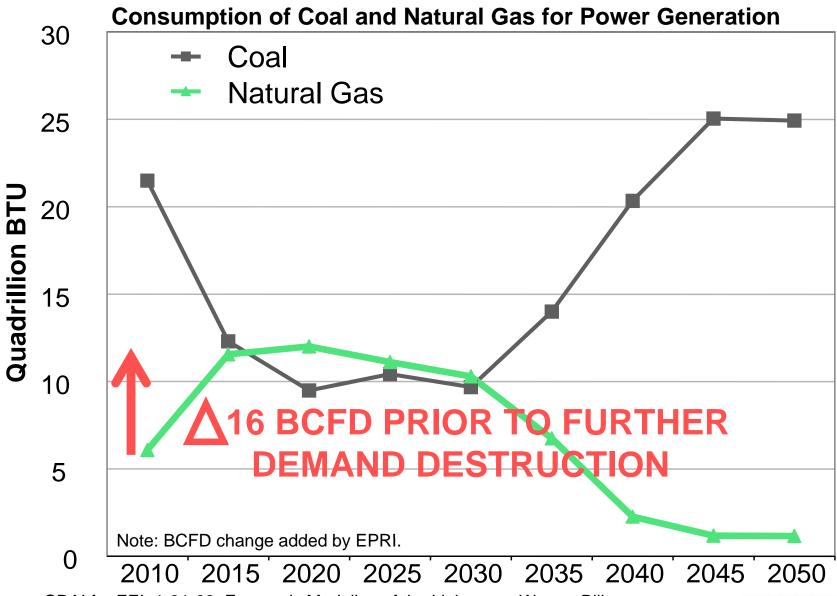
Source: CRAI for EEI, 1-31-08: Economic Modeling of the Lieberman Warner Bill.

Note: Superimposition added by EPRI.

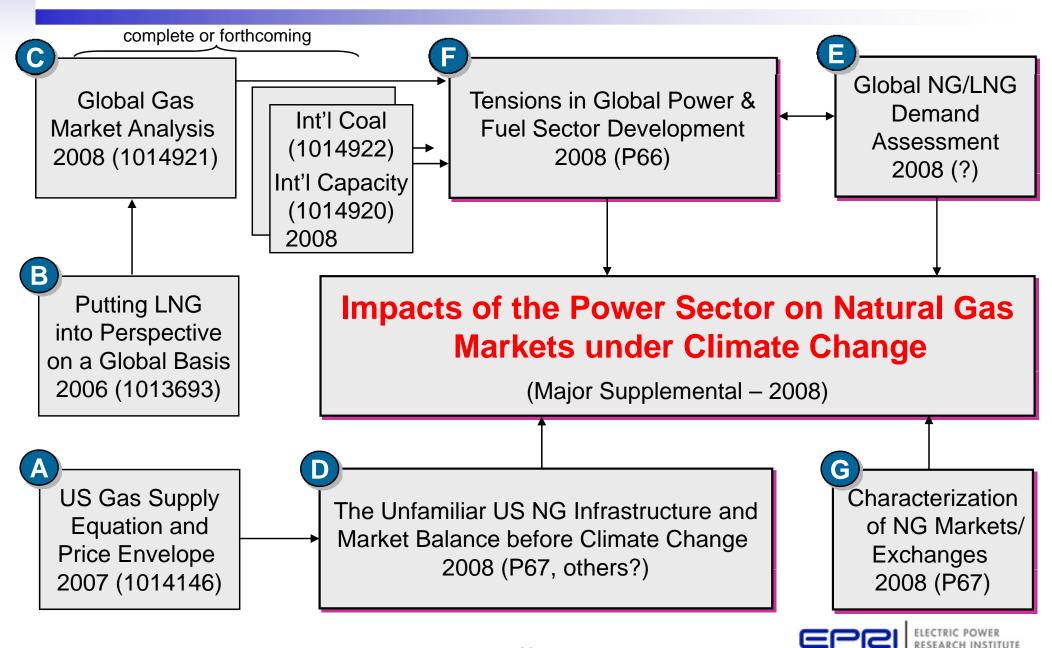


CO2 STORY S2191– Charles River for Edison Electric Inst.

Gas and Coal Generation



EPRI Response: Framework of EPRI NG and Power Studies



EPRI Response:

Impacts of the Power Sector on Natural Gas Markets under Climate Change

Nine steps – Broad company participation is sought

- 1. Requirements
- Background The US Market is Tight under Business As Usual
- 3. US Supply Choices, Responses, and Their Limits
- 4. US Demand Shifts Across Sectors
- Global Supply-Demand Balance Impacts of a Doubling* of US LNG Requirements *several growth levels will be examined
- 6. NG/LNG Pricing and Trading
- 7. Regional Infrastructure Development How Big a Hurdle?
- Contracting for Natural Gas Supply and Delivery
- 9. Conclusions



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- Arctic gas development how much, when?
- Logic of linkage of oil-LNG and LNG-NG
- E&P cost escalation
- And more...

