### Africa: Great Frontier: World Hydrocarbons Past, Present, and Future\*

#### **Duncan Clarke**<sup>1</sup>

Search and Discovery Article #70057 (2008) Posted November 26, 2008

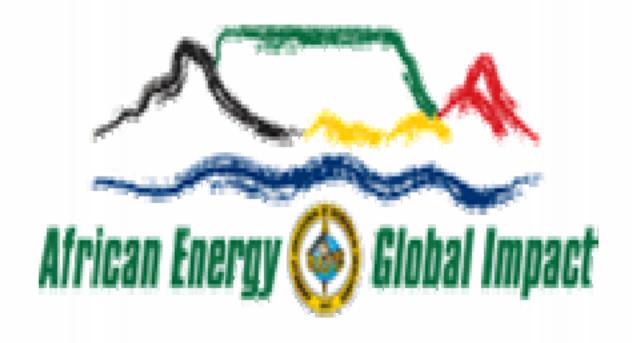
\*Adapted from keynote address, AAPG International Conference and Exhibition, Cape Town, South Africa, October 26, 2008 (www.petro21.com)

<sup>1</sup>Chairman & CEO, Global Pacific & Partners, 4 Montpelier Street, London, UK (duncan@glopac.com)

#### **Abstract**

The oldest and original continent, Africa has been central to the world exploration saga. It has a long track record in the shaping of the industry and its evolution. The various phases of exploratory drilling and hydrocarbon discovery span over a century. Africa remains today's great uncharted frontier in world oil and gas. Sequential scrambles for Africa's endowment embrace a long struggle for oil played out between many Great Powers and inside African states before, during, and after the Cold War. The contemporary corporate oil quest engages over 500 companies drawn from all over the globe, including state oil companies from six continents. Yet Africa is a diverse landmass and island domain containing vast and little known ancient subsistence worlds on which the quest for Africa's oil prize has had only marginal impact. More African countries have today encountered larger acreage leasing, rising discovered reserves, oil and gas development, and fast-expanding production and exports. Corporate, investment, and financial stakes have grown substantially across the oil and energy value chain, including those in gas ventures and LNG, during the dynamic cycles experienced from the 1960s into the 21<sup>st</sup> century. Yet oil historiography, economics, and fragmented geopolitics have left uneven exploration and social landscapes inside the African oil game. A cast of thousands seeks to arbitrate and capture this large resource that has become the key locomotive for the continent's economic future. Multiple dynamics and strategies drive this unprecedented rush for oil and gas assets as Africa's guardians and gatekeepers, as well as players involved in this epic search, all seek their piece of its lucrative prize. This shifting collage is reshaping modern Africa and its ancient economies. The story sheds new light on myths around Africa's presumed "oil curse" and its 21<sup>st</sup> century rediscovery in the enduring scramble for the Dark Continent's crude bounty.

# Africa: Great World Frontier Past, Present & Future



Dr Duncan Clarke
Chairman & CEO
Global Pacific & Partners
www.petro21.com

### Africa: World's Great Frontier

#### Africa's Prize

Global Quest Afoot
Rising Oil/Gas Reserves
LNG Growth Potential
Investment Stakes
Great Power Interests

"Medieval Africa"

Challenges Ahead

Pressured States

Africa's Oil Patrimony

Oil Wealth Significance

Darkness or Destiny

### CRUDE CONTINENT

The Struggle for Africa's Oil Prize



DUNCAN CLARKE

### State Oil Companies

More State Companies
Global Entry To Africa
State Players: Grow

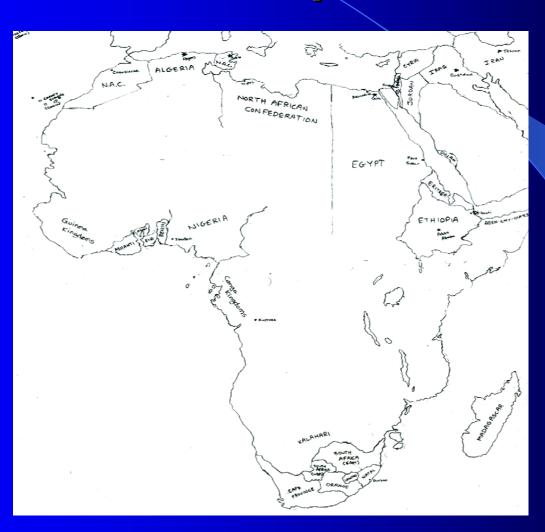
#### "Discovered" Africa

La Longue Duree
Exploration Saga
100 Years Effort
Modern Scramble

### Corporate Impact

Exploration Space
Acreage Uptake
New Frontiers Opened
Company Presence/Growth

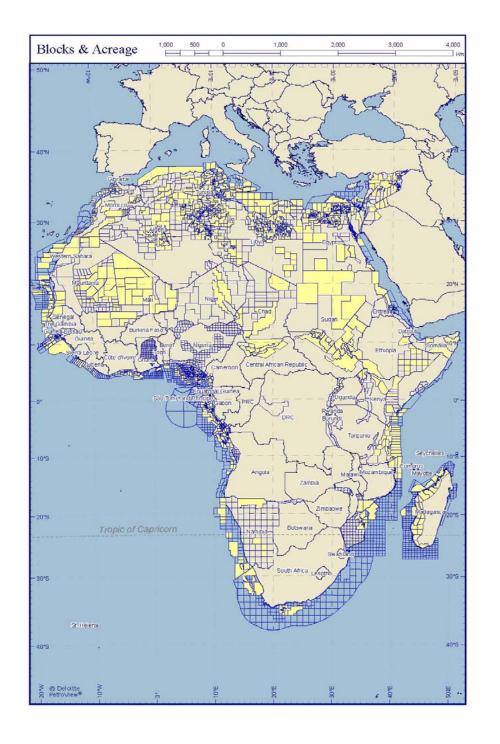
# "Discovering Africa" 100 Years Exploration



### **African Landmarks**

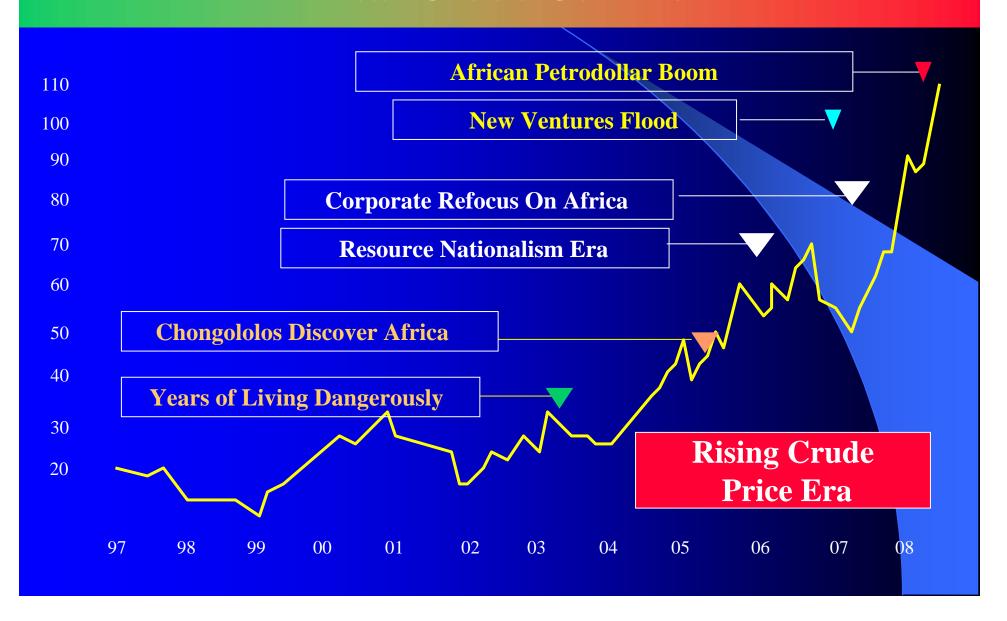
- 1850s: Portuguese Find Oil Seeps: Angola
- 1884/1900: Onshore Seeps: Gulf of Guinea
- 1900/10: Ghana Shallow Drilling
- 1910/50: Drilling In West Africa
- 1960s: Shift Offshore

Century of Exploration





### **Africa: Crude Continent**

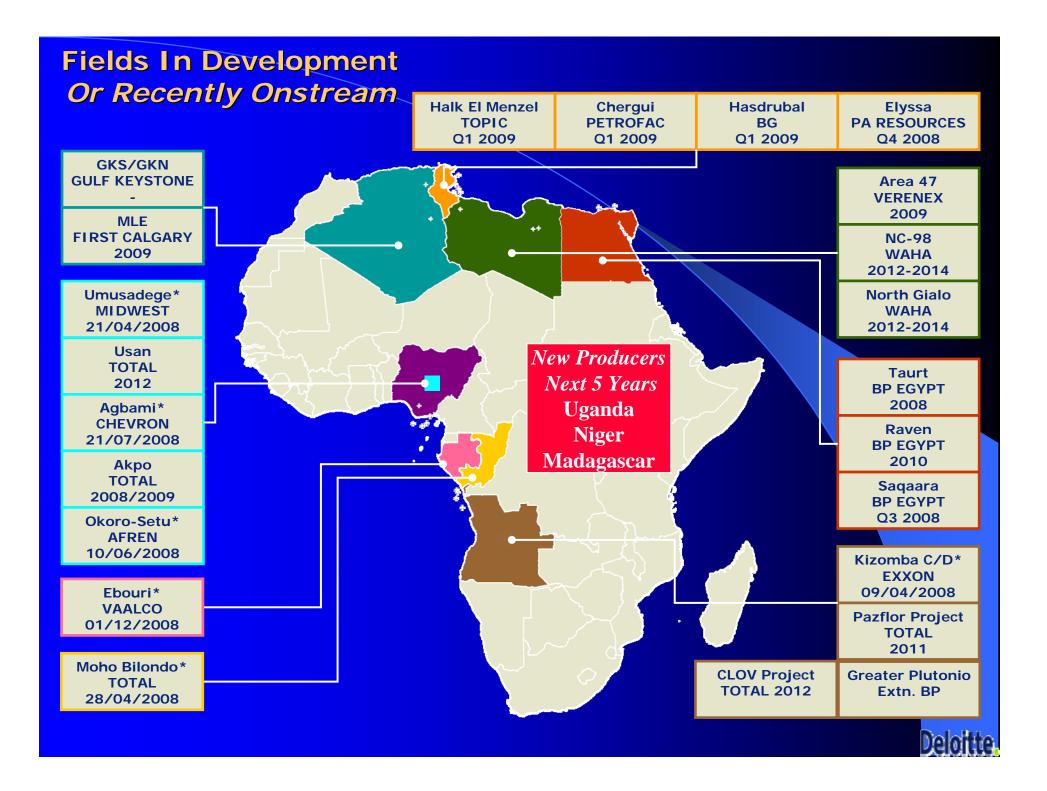


# **Exploration Wells 2007/08**

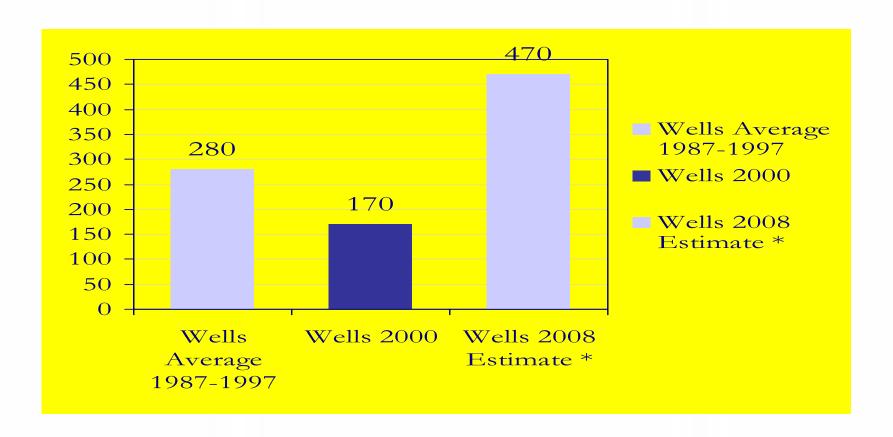
| COUNTRY       |                       |   | EXP. WELLS | OFF/ON        | AVERAGE TD (m) |
|---------------|-----------------------|---|------------|---------------|----------------|
| ALGERIA*      |                       |   | 77         |               | 3,245          |
| EGYPT         | 463 Wells 82% Maghreb |   | 165        | 31 / 134      | 3,057          |
| LIBYA         |                       |   | 104        | 5/ 99         | 2,429          |
| ANGOLA        |                       |   | 23         | 15 / 5        | 3,634          |
| TUNISIA       |                       |   | 34         | 2 / 17        | 3,029          |
| NIGERIA       |                       |   | 10         | 9 / 1         | 2,850          |
| GABON         |                       |   | 7          | 2 / 4         | 2,058          |
| EQ GUINEA     |                       |   | 7          | 6 OFF         | 2,680          |
| CAMEROON      |                       | 7 | 3 OFF      | 3,924         |                |
| CONGO BR      |                       | 7 | 4 / 3      | 2,824         |                |
| UGANDA        |                       | 4 | 1 ON*      | 1,635         |                |
| GHANA         |                       | 3 | 3 OFF      | 3,924         |                |
| TANZANIA      |                       | 3 | 2 / 1      | 2,286         |                |
| SUDAN         |                       | 3 | 1 ON       | -             |                |
| GUINEA-BISSAU |                       | 2 | 2 OFF      | 1,876         |                |
| BENIN         |                       | 1 | 1 OFF      | 3,809         |                |
| KENYA         |                       | 1 | 1 OFF      | 4,887         |                |
| MOZAMBIQUE    |                       | 1 | ON         | -             |                |
| MAURITANIA    |                       | 1 | OFF        | 4265          |                |
| NAMIBIA       |                       | 1 | OFF        | 3627          |                |
| NIGER         |                       | 1 | 1 ON       | 3,400         |                |
| SOUTH AFRICA  |                       | 1 | OFF        | 2856 Deloitte |                |

# Discoveries: 2007/08

| COUNTRY                |             | ANNOUNCED DISCOVERIES |  |  |
|------------------------|-------------|-----------------------|--|--|
| EGYPT                  | 112 Disc    | 31                    |  |  |
| ALGERIA                | 60% Maghreb | 26                    |  |  |
| LIBYA                  |             | 18                    |  |  |
| ANGOLA                 |             | 10                    |  |  |
| TUNISIA                |             | 10                    |  |  |
| CONGO BRAZZAVIL        | .LE         | 4                     |  |  |
| <b>EQUATORIAL GUIN</b> | EA          | 3                     |  |  |
| GHANA                  |             | 3                     |  |  |
| NIGERIA                |             | 3                     |  |  |
| UGANDA                 |             | 3                     |  |  |
| CAMEROON               |             | 2                     |  |  |
| TANZANIA               |             | 2                     |  |  |
| SOUTH AFRICA           |             | 1 Deloitte.           |  |  |

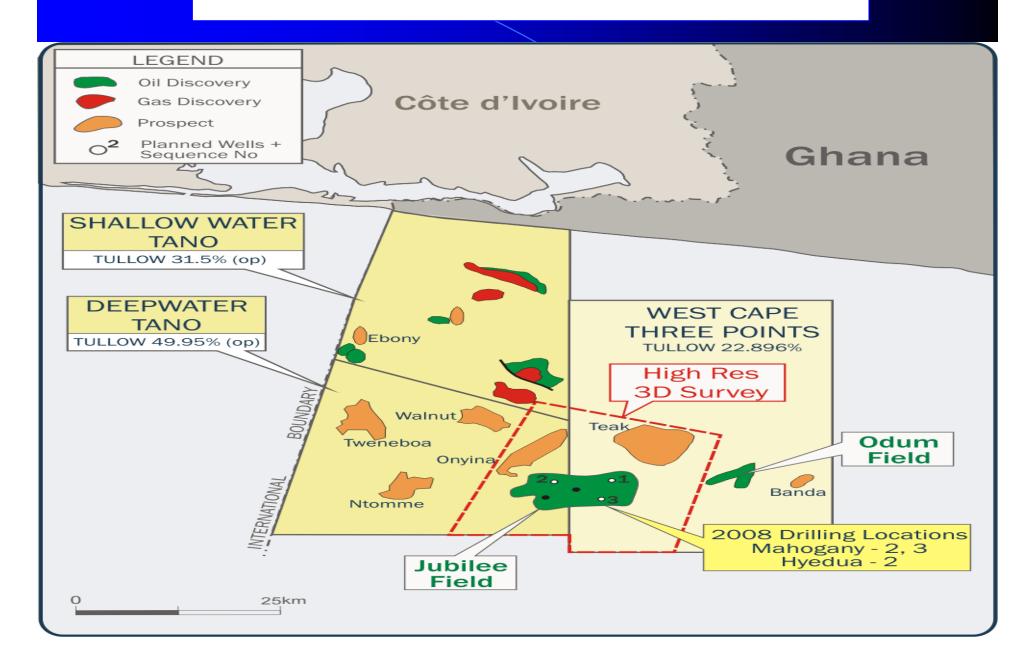


### **Africa: Exploration Wells**



**Major Exploration Drive: 21st Century** 

### **Ghana: World Class Discoveries**



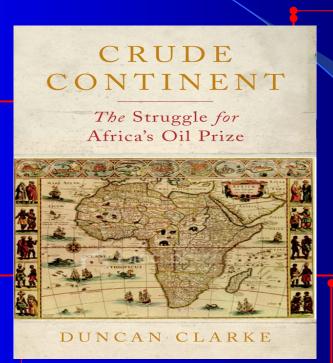
### Corporate Quest For Africa

Top Ten: Super Majors

ExxonMobil, BP, Shell,
Chevron, Total
ENI, COP, Repsol YPF
Lukoil, StatoilHydro

Foreign State Players

Grand Strategy
CNPC, Sinopec, CNOOC
ONGC, TPAO
Petrovietnam, PTTEP
Pertamina, Gazprom
African State Players



"Super Independents"

"Top 25" Players Growing Portfolio Minnows in Africa

500 Juniors
Chongololos
Quoted & Unlisted
Foreign Domiciled
Mixed Morphologies
"Born In Africa"
Corporate Quest

Worldwide Independents

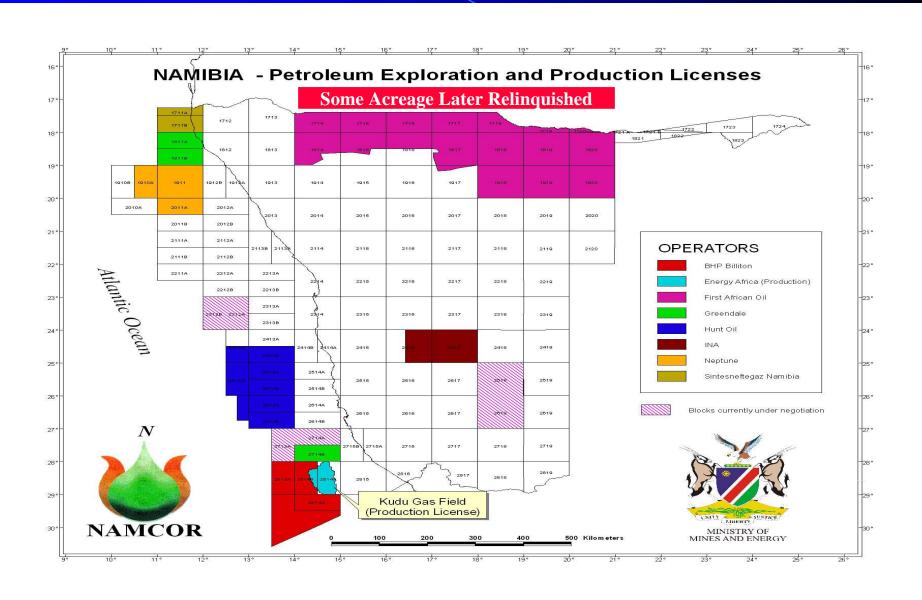
50+ Key Companies
Producers: Explorers

# Corporate Oil Africa Impact

- Exploration Frontiers
- Oil Prize Search: Stakes

- Unexploited Potential
- Corporate Presence

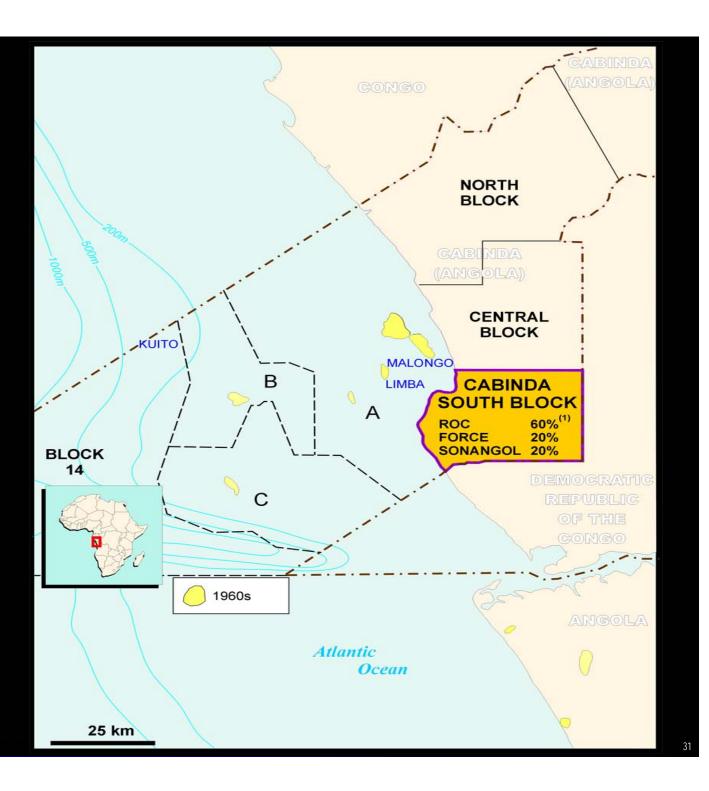
# Namibia: Players





# OFFSHORE ANGOLA:

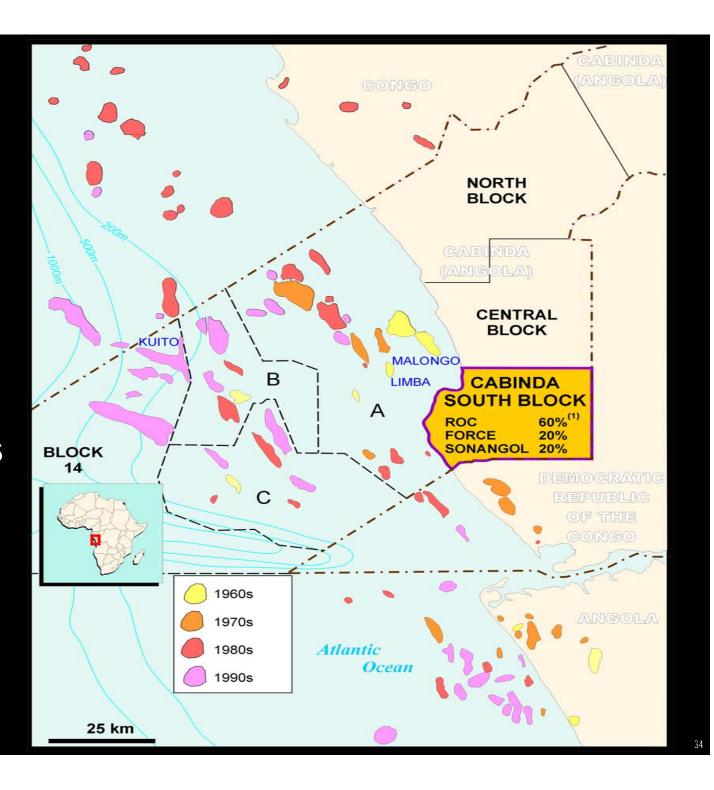
**FIELDS 1960S** 





# OFFSHORE ANGOLA:

**FIELDS 1990s** 





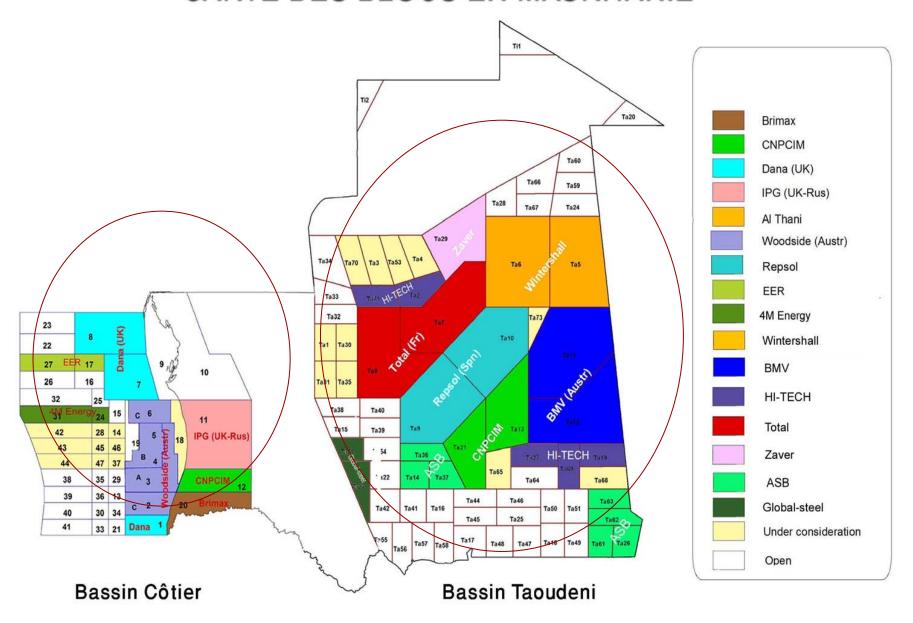


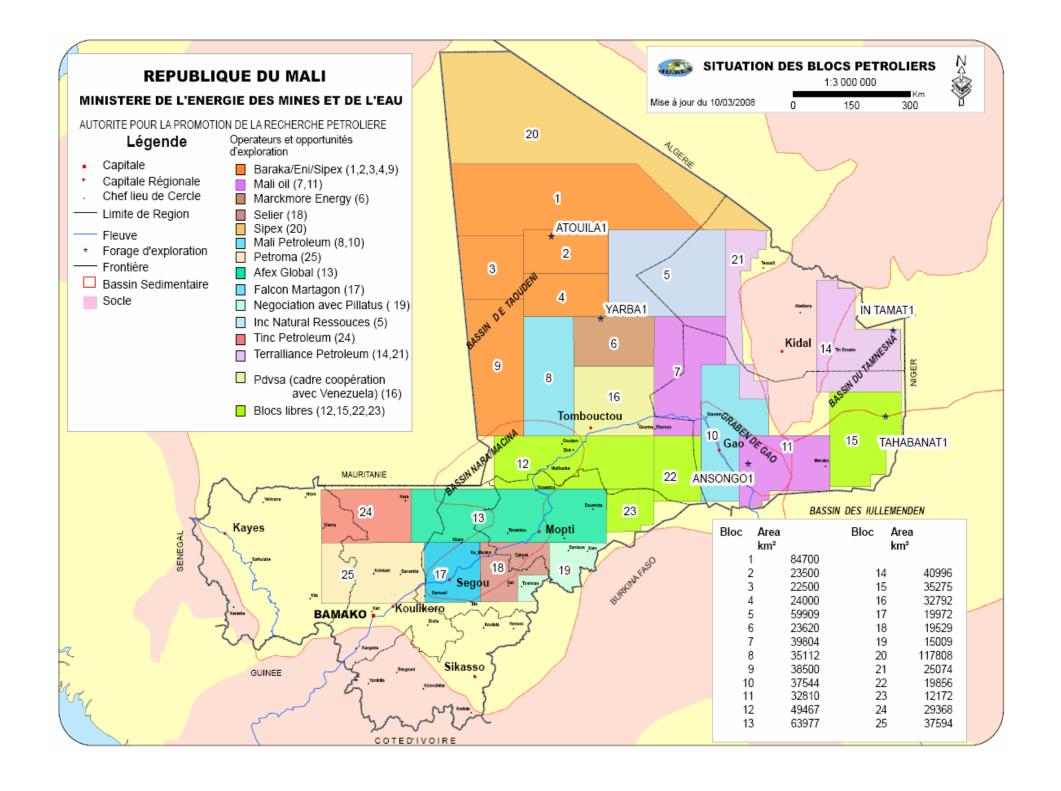


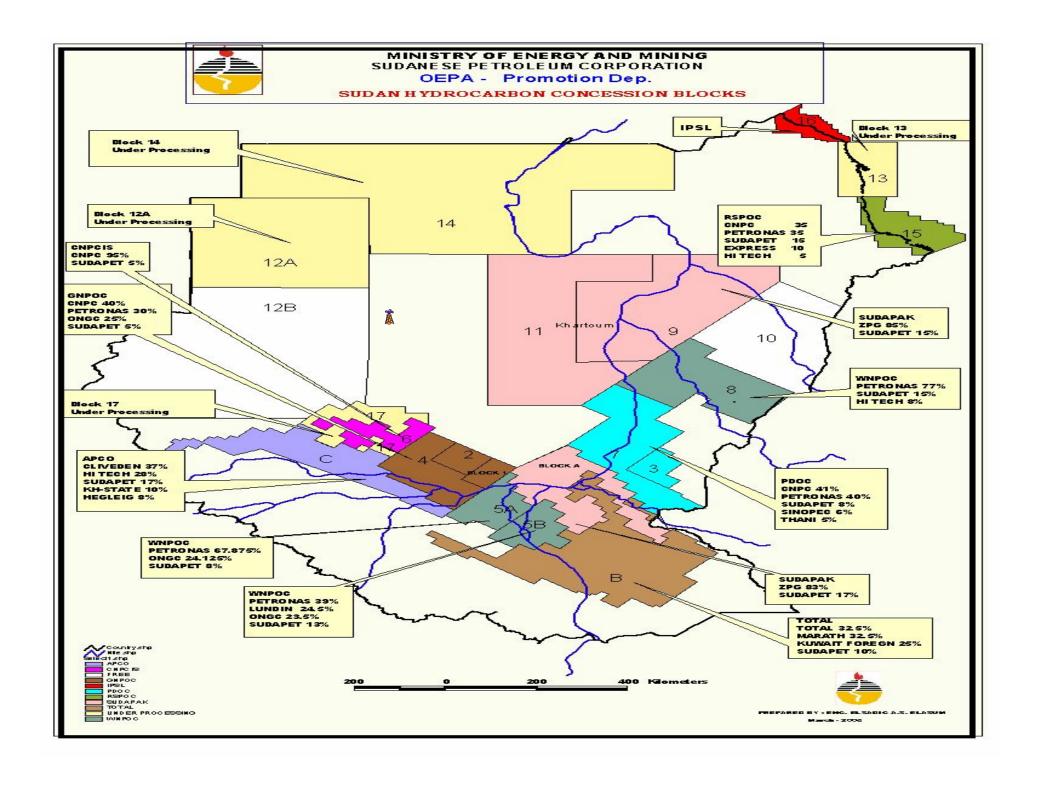




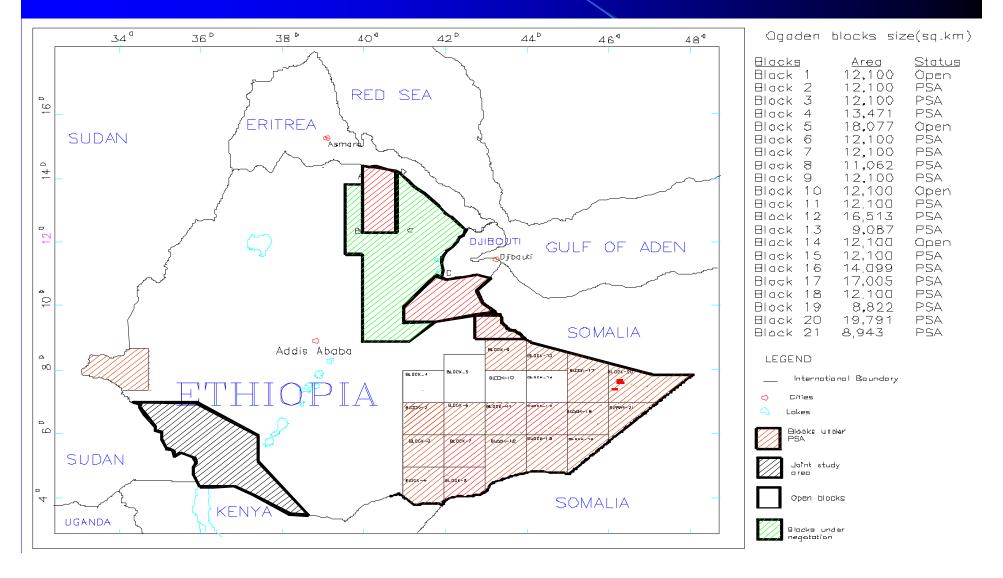
### CARTE DES BLOCS EN MAURITANIE



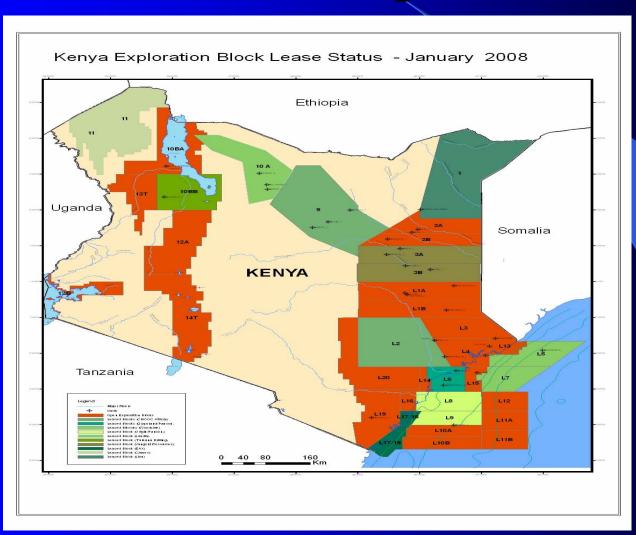


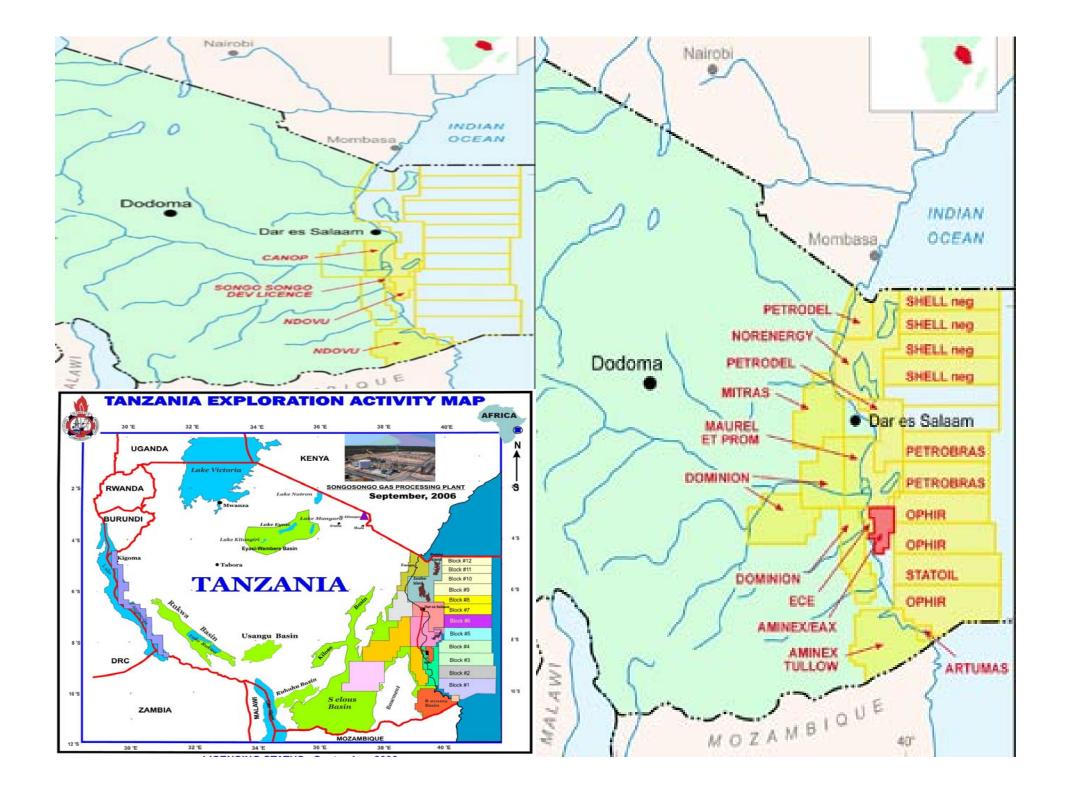


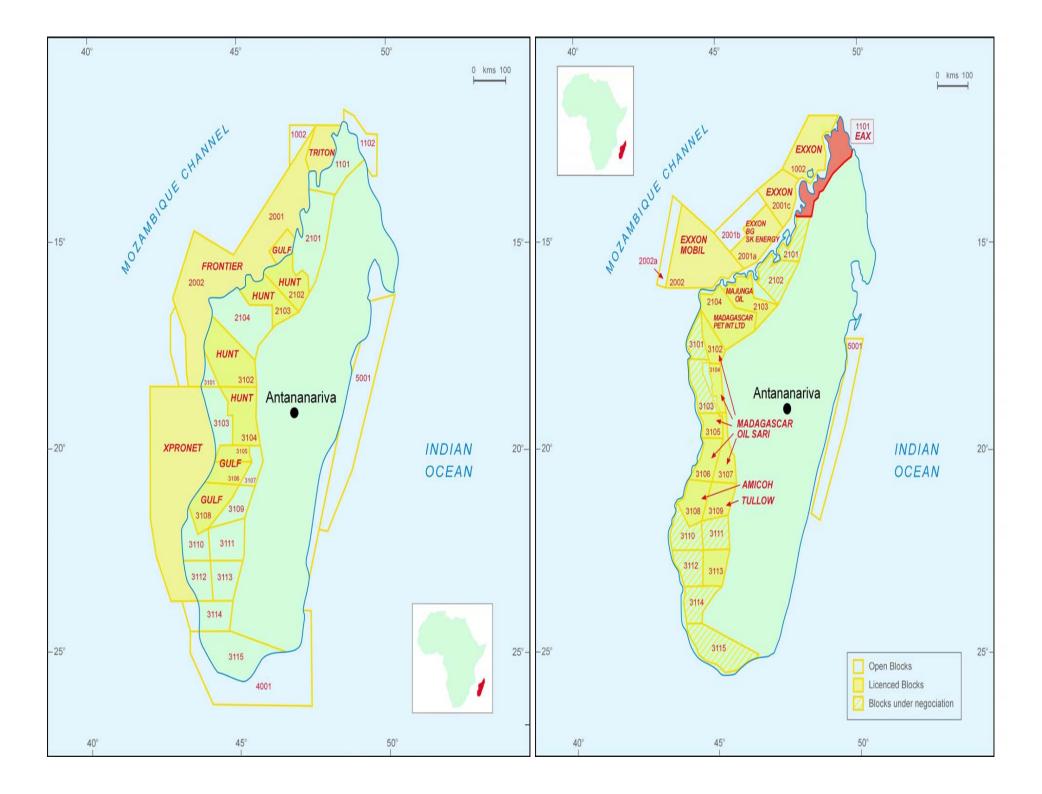
# Ethiopia 21 Blocks Leased: 2008 Only 4 Open: Ogaden

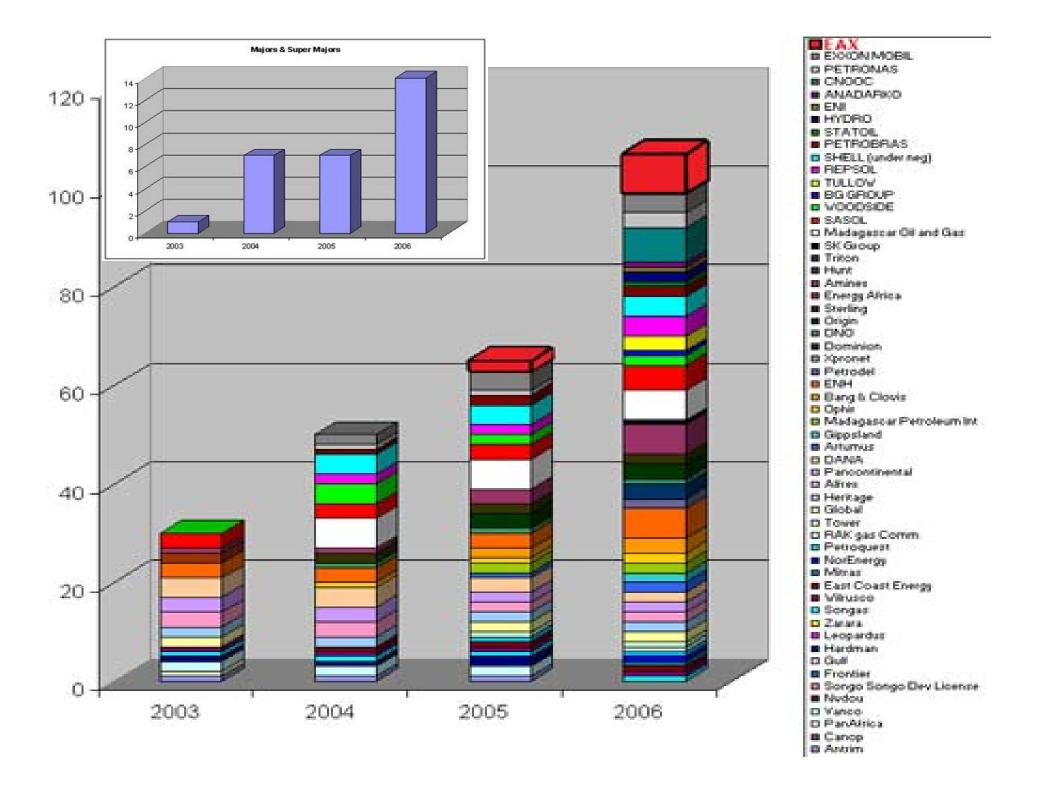


# Kenya 14 Blocks Leased: 2008 Now 20 Open

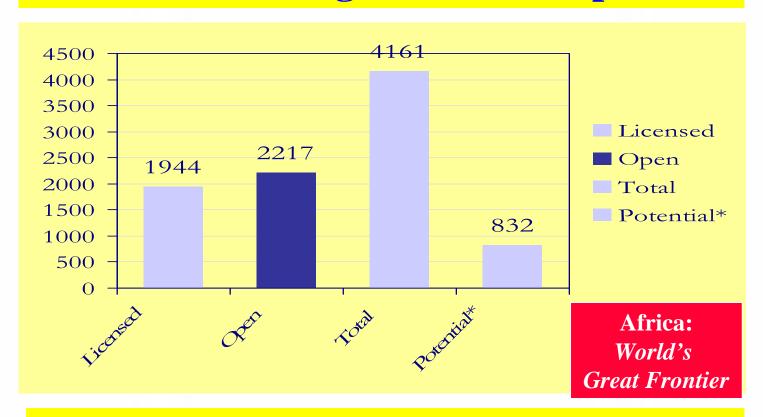






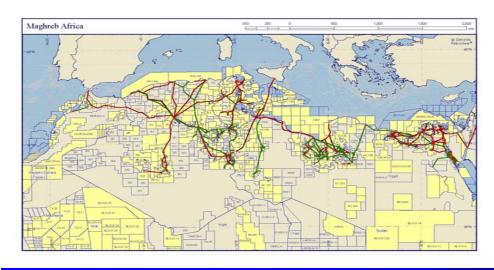


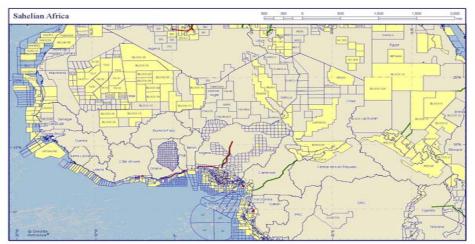
### Africa: Acreage Licensed/Open

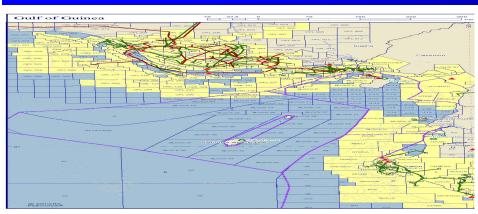


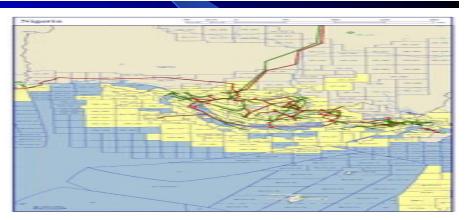
Estimates: Sept 2008: Deloitte

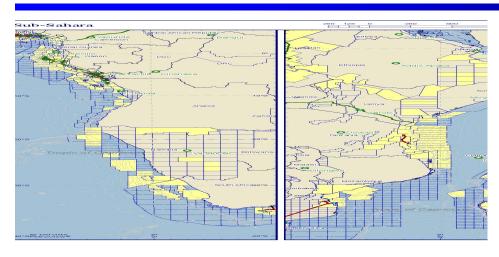
- 1. North Africa: 1076 Licensed, 220 Open Blocks
- 2. Sub Saharan: 868 Licensed, 1997 Open Blocks
- 3. Open: Includes Applications + Force Majeure
- 4. Potential: Eventual EEZ + Demarcations + New





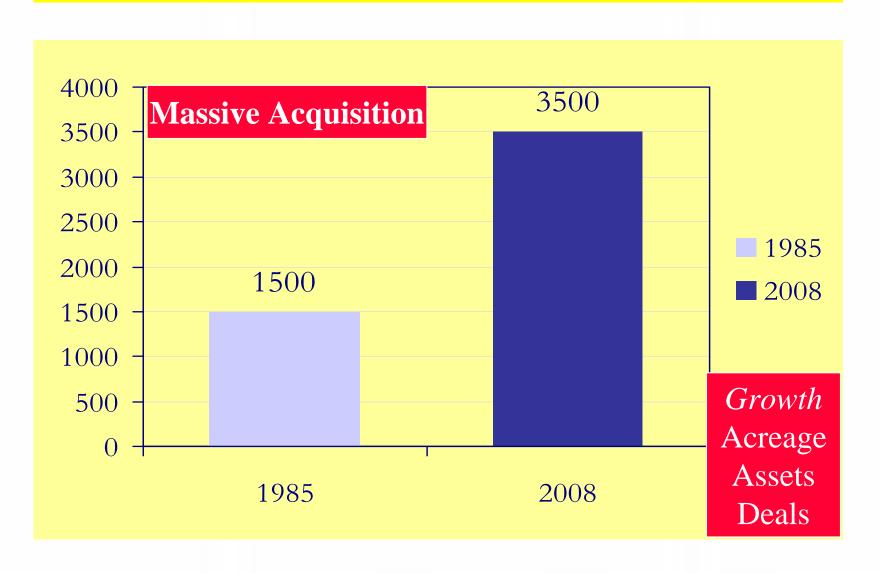


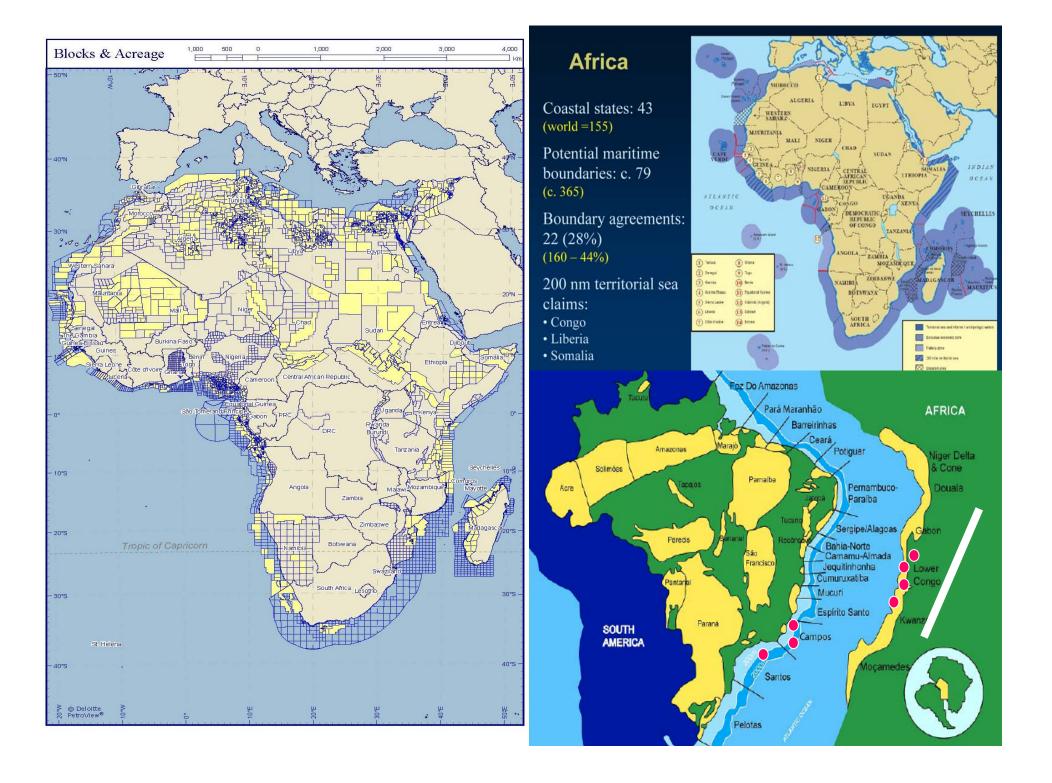






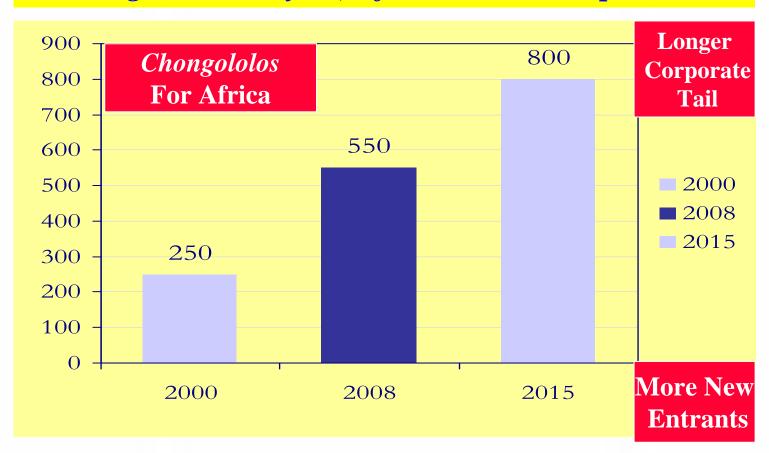
## **Company Interests: Held Across Africa**





## **Companies: Africa \***

Minnows, Independents, Super Majors Foreign State Players, African State Companies



\* Projection: Global Pacific & Partners

# "Born in Africa"

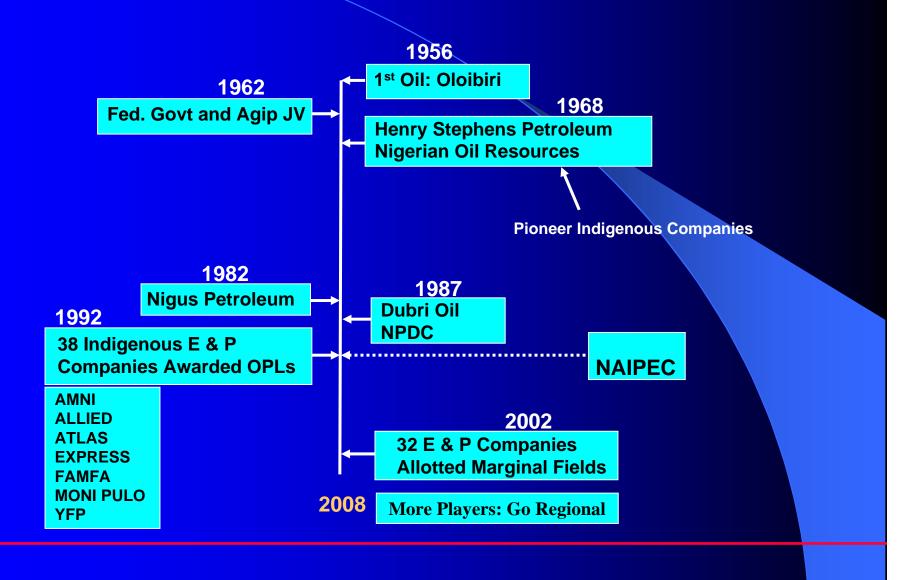
- Nigerians
- Allied
- Amni
- Atlas: Oranto
- Camac
- Equinox
- Fruitex
- Moni Pulo
- Nigerian Express
- Oando plc
- Sahara Group
- Sapetro
- Transcorp

- High Tech: Sudan
- IPG: Mauritania
- Kalahari Gas: Botswana
- Lushan: Ghana
- Mvela, IDG: South Africa
- Mwana Africa, Energetic
- Pamue: Namibia
- Somoil, Falcon, ACR: Angola
- Plus In:

Congo, Kenya, Gabon, Mocambique, Ethiopia, DRC, Tunisia, Egypt

**African Independents From 15 Countries** 

### Nigerian Independents



# **National Oil Companies**

Africa, Asia, Latin America, MidEast



### Africa: Foreign State Players

MidEast & Russian

Kufpec

TPAO

Gazprom/Rosneft

Gulf Players/QP

Private/State

African State Companies

Sonatrach

PetroSA

NPDC

ETAP

Others

CRUDE CONTINENT

The Struggle for Africa's Oil Prize



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Latin American

Petrobras Sipetrol

**PDVSA** 

Asian Lunge

Petronas

China

India

East Asian

Southeast Asia

Europe

StatoilHydro

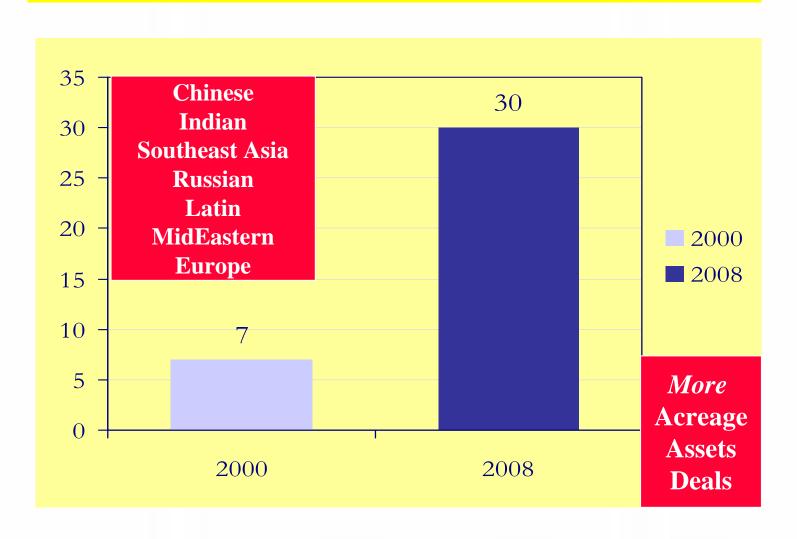
Hellenic

MOL

Other

## **State Companies: Africa**

Includes Foreign Ventures: African National Oil Companies



## African National Oil Companies















Kenya

























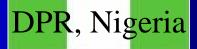
















### African State Companies: 21st Century

PetroSA (Merger)

Petroguin

**GEPetrol: Sonagas** 

Sonangas: Angola

**Mocambique: CMH** 

Gambia National Petroleum Company

**Mauritania: SMH** 

SHT (Chad)

Napcon

NilePet: GOSS

NatOil (Uganda)

Zambia ZNOC

12 New State Entities This Century Only 15 States
Lack
State Oil Company
For Upstream

## National Oil Companies: Africa Outside Own Country

- Sonatrach: Peru & Africa Ventures
- PetroSA: Diverse Africa Assets
- NPDC: WAGP, EG + Venture Targets
- ETAP: Targets
- Sonangol: Gabon + Intent
- NOC: Africa Venture Targets

Foreign State Oil Companies

Dominate In Upstream Africa

Eating Africa's Lunch



- Petronas: Widespread Africa
- CNPC: Sudan + PetroChina Assets
- CNOOC: Morocco, Kenya, Nigeria+
- Sinopec: Gabon, Nigeria, C-I ++
- OVL: Sudan, Libya, Cote d'Ivoire+
- Pertamina: Libya + Sudan
- Petrovietnam: Algeria, Madagascar
- PTTEP: Algeria, Egypt
- KNOC: North Africa, Congo
- Gazprom: Africa Targets
- Tatneft: Libya
- Kufpec: Tunisia, Mauritania
- Petrobras: Angola, Nigeria, Tanzania,
   Algeria, Libya, Mocambique
- StatoilHydro: Algeria, Angola, Libya,
   Nigeria ++
- Sipetrol: Egypt + Exit Guinea
- **Gulf Players: Growing Portfolio**

#### Corporate Quest: Africa's Prize

Future Fuels: Potential

Pre Salt Plays
Synfuels + GTL
Coal To Liquids
Heavy Oil Plays
Tar Sands
Biofuels + Jatropha

Investment Stakes

Portfolio
Investment
Financings
Equity Markets
Listed Companies

Great Power Interests



The Struggle for Africa's Oil Prize



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LNG Prospects

More LNG Plants
Increased Capacity
North Atlantic Markets

Oil Reserves:
Assets + Potential

Proven: 120 BBLS

YTF: 50+ BBLS

Underexplored Zone

Frontier Basins

EEZ + Interiors

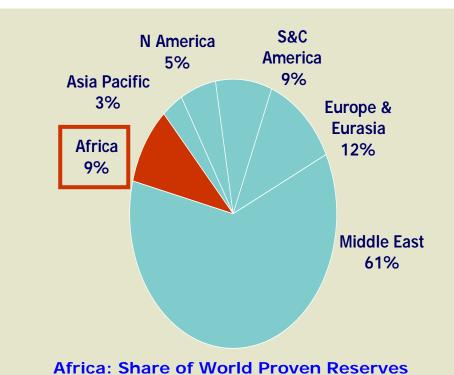
Gas Ventures

Gas Discoveries

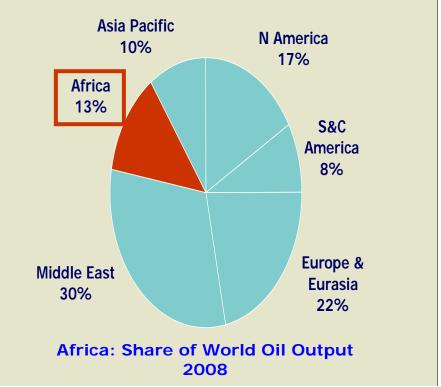
Gas/Power + IPP

Inter State Gas Deals

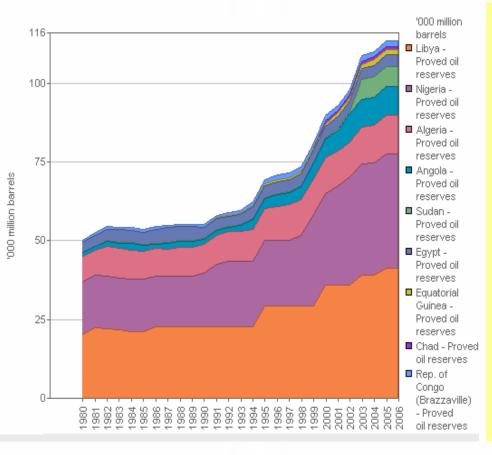
Gas Players

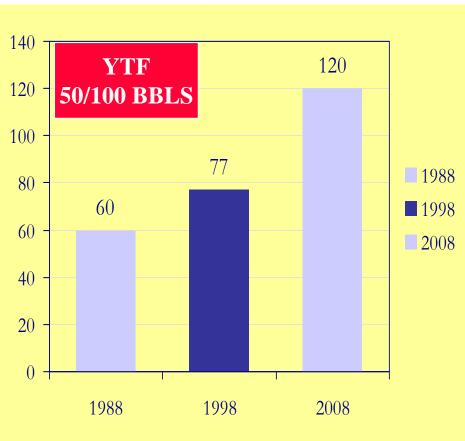






#### Africa: Proven Oil Reserves: BBLS



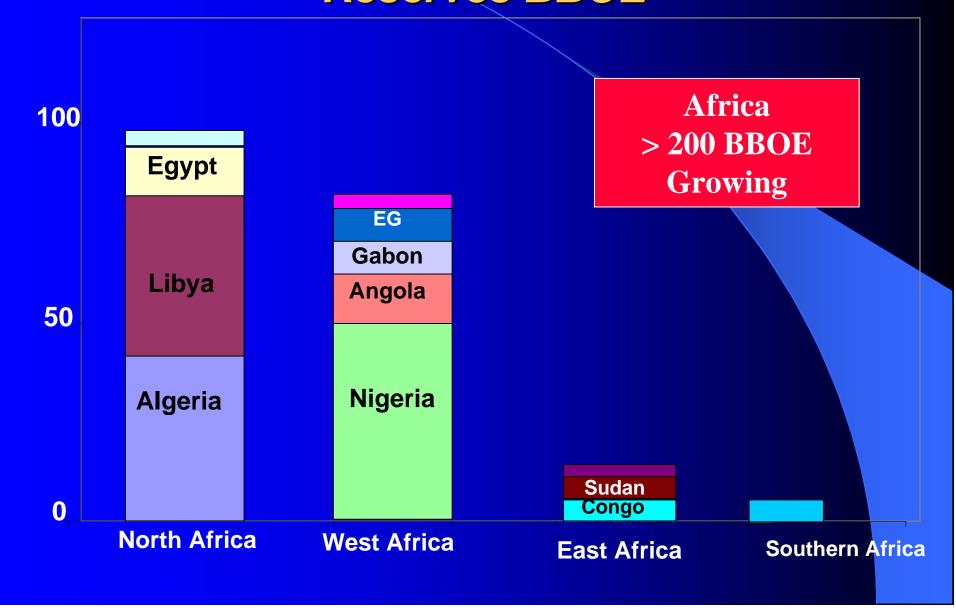


Reserve Significance

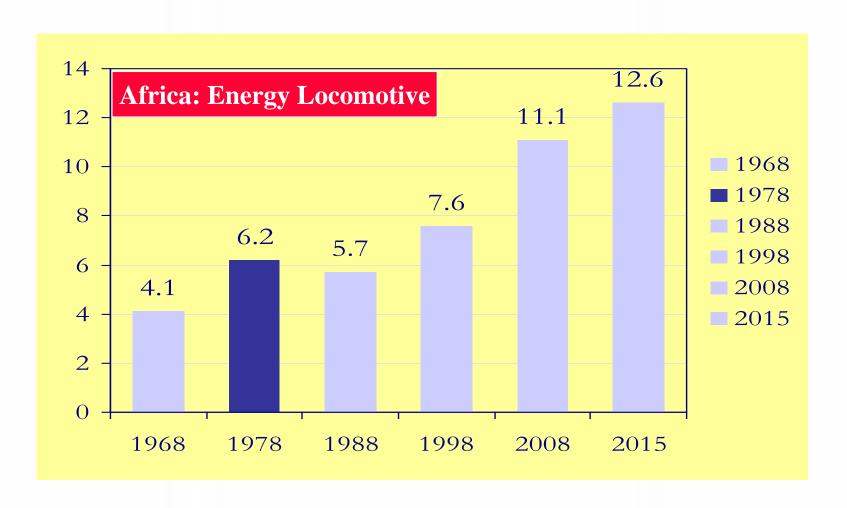
**Russia: 120/150 BBLS** 

**Arctic Yet-To-Find: 90 BBLS** 

## African Oil + Gas Reserves BBOE

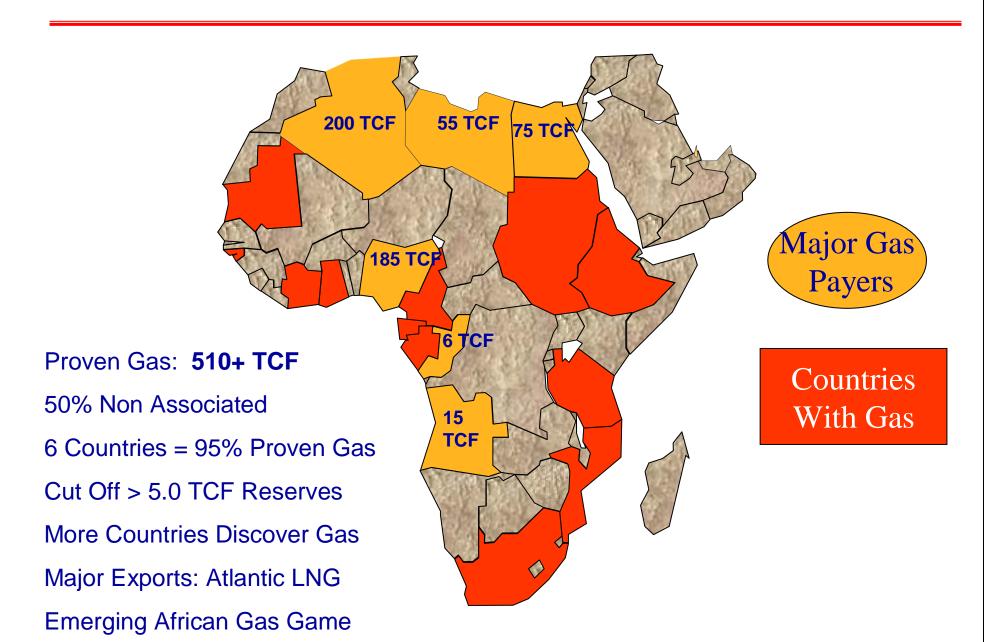


#### **Africa: Oil Production: MBOPD\***



\* Projection: Global Pacific & Partners

#### African Proven Gas Reserves: 2008



# Africa Energy Investment Stake \*

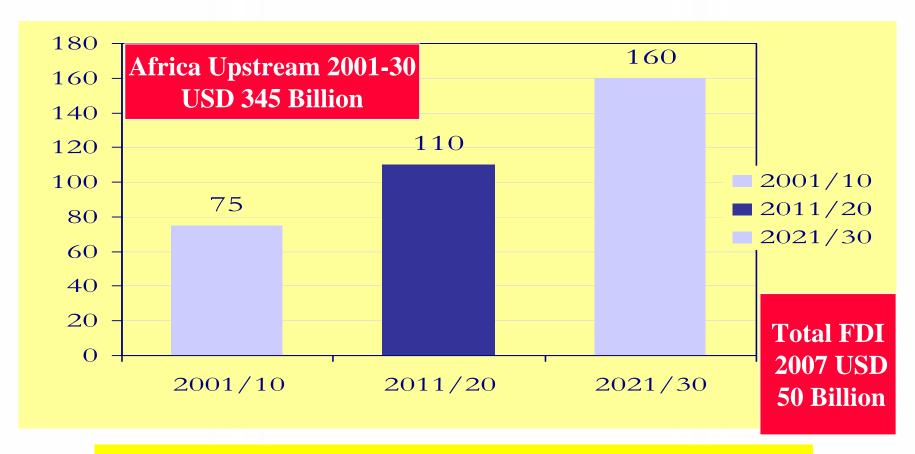
World's No 1

Energy Capex Destination

Investment 2001 - 2030 USD 1.25 Trillion

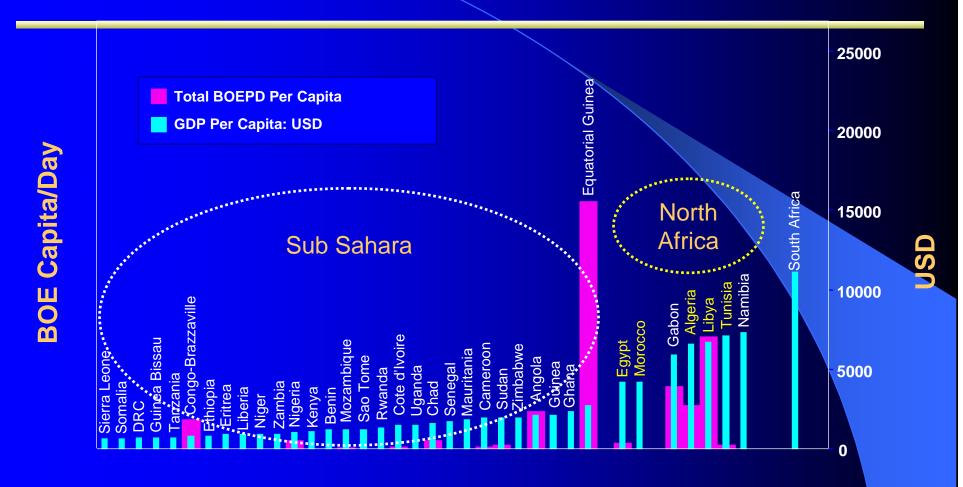
\* OECD Estimates

#### Africa: Upstream Investment: USD Billion



Africa Energy/GDP Ratio: 4% To 2030
Oil & Gas Investment: 48% Total: USD 600 Billion

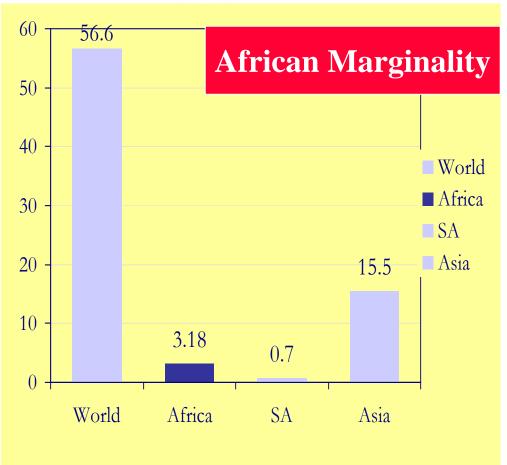
## Africa: Hydrocarbons + GDP

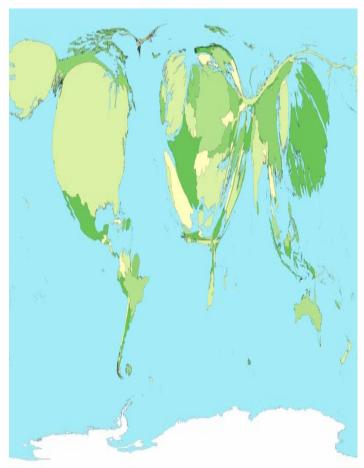


Will Oil "Save" Africa?

Can Oil Companies Fix African Poverty?

#### Africa/World GDP 2008: USD Trillion \*





\* Estimates Based On IMF: PPP Basis

**Africa: Economic Dimension** 

## "Medieval Africa"

**Ancient Economies** 

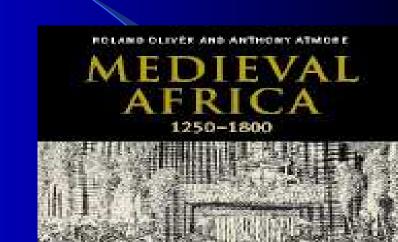
**Subsistence Modes** 

"Feudal" Continuity

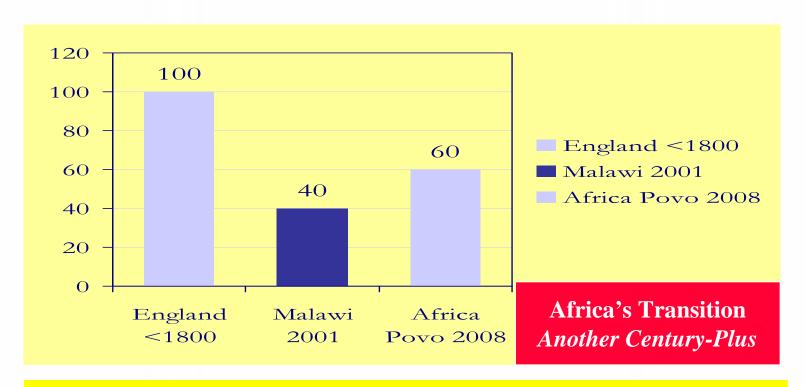
**Underdevelopment** 

Pre Modern + Modernity

Exist In Long Transition



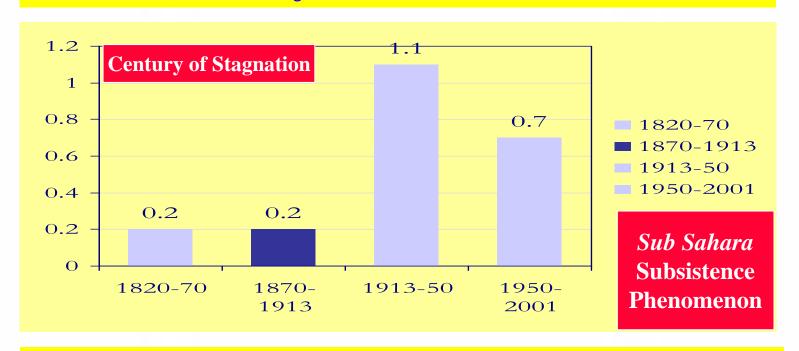
#### Africa, Medievalism, Roman Empire Relative Real Income Index



After Greg Clark, A Farewell To Alms, 2007

- 1. Medieval Europe: Above England < 1800
- 2. Roman Empire: Material Standards = England < 1800
- 3. Agrarian Societies: No Gains From 1800 BC To 1800 AD
- 4. "Povo": Africa's 50% Poor: 475 Million @ < \$1-Day

#### Sub Saharan Africa Long Run Growth: Real GDP per Capita PPP Adjusted 1990 Dollars

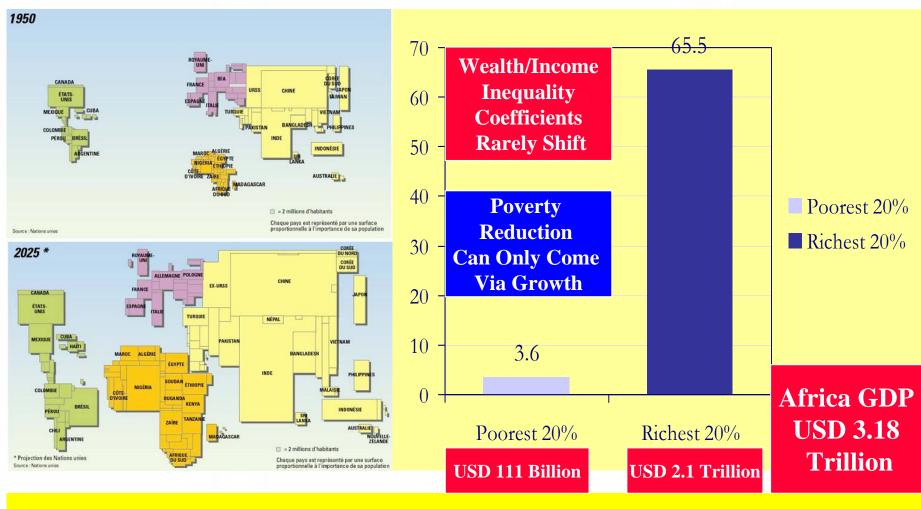


After Angus Maddison, The World Economy: Historical Statistics, 2001, OECD

- 1. Caveat: based on scaled up estimates (Ghana, South Africa)
- 2. No account made for known distributional effects
- 3. Most probable: Malthusian level subsistence for vast majority
- 4. Worst performance: Sub-Sahara outside South Africa

#### **Demographic Shift 2025**

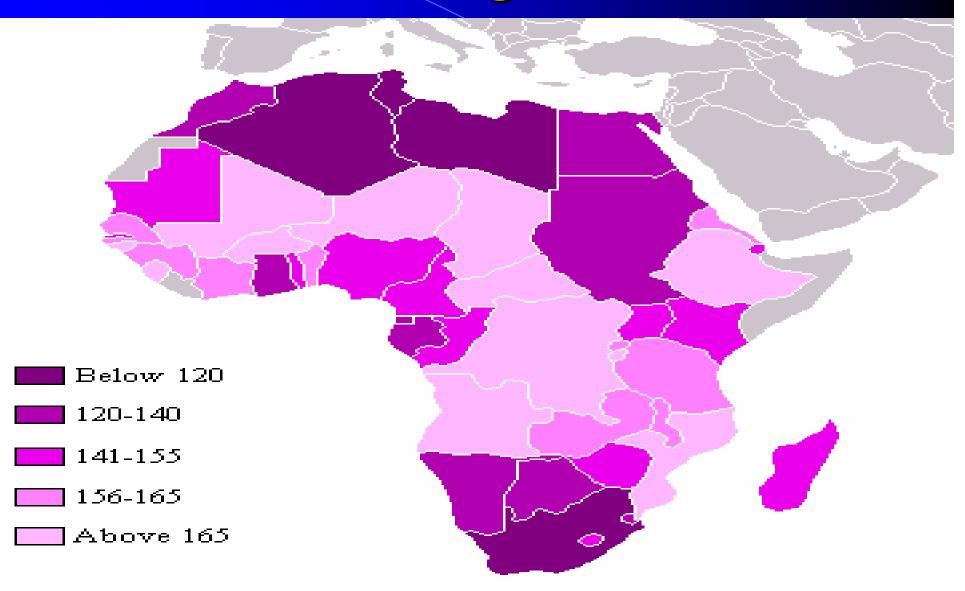
#### **Sub Sahara: Income 2008\***



Projected: 2 Billion Africa 2050 To Double In 40 Years \* Estimated: IBRD

Sub Sahara Africa: USD 2 Trillion 3.5% World (USD 57 Trillion)

## Africa Ranking: World HDI

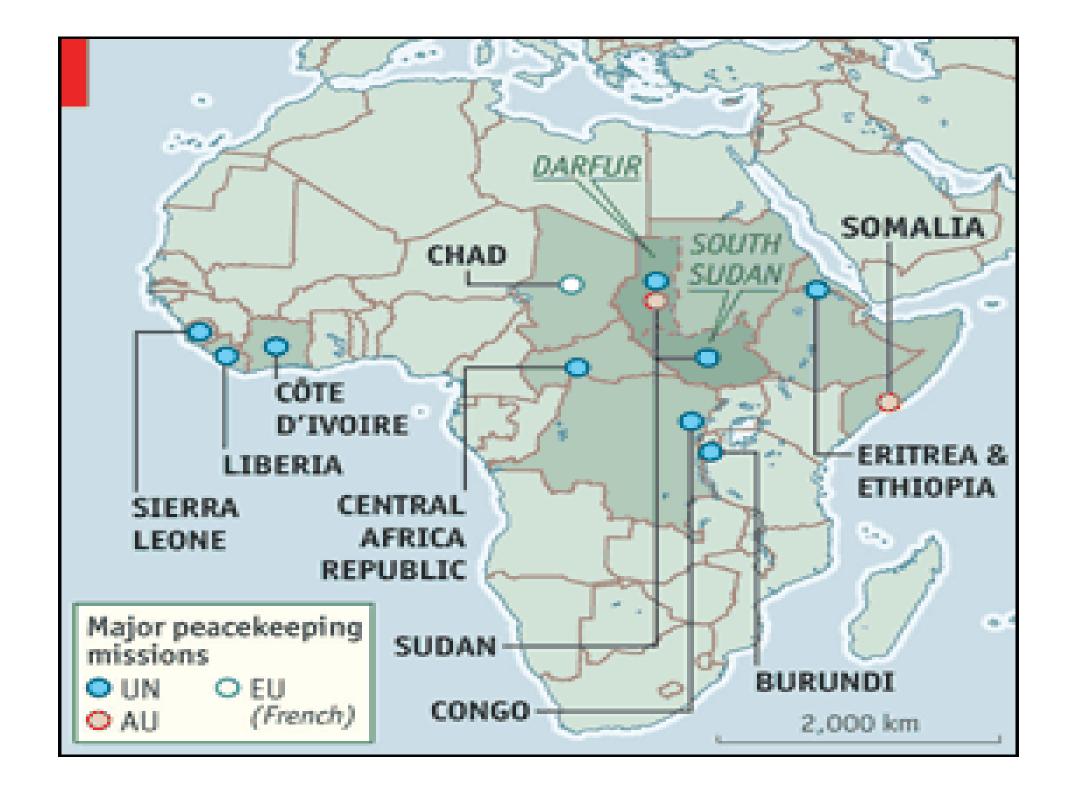


## "Contested Africa" Pressured States: Subsistence Worlds

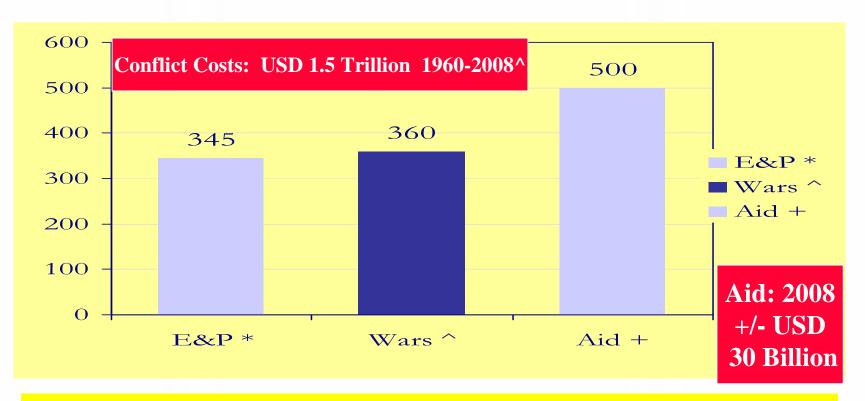
- Western Sahara: "Closed Zone"
- Chad/CAR: Rebellions
- Sudan: Darfur, South Sudan
- Tuareg: Niger, Mali, Algeria, Libya
- Somalia: Ultra Failed State
- Horn of Africa: Ethiopia/Eritrea
- Eastern Rifts: Comoros

- DRC Great Lakes: Legitimacy
- Zanzibar + Kenya Fracture
- Barotseland, Cabinda, Others
- Niger Delta: Warlords, Conflict
- Cote d'Ivoire: Bifurcation ?
- Country Instability: Nigeria ++
- Implosions: Zimbabwe ++
- Offshore + EEZ Contested Zones





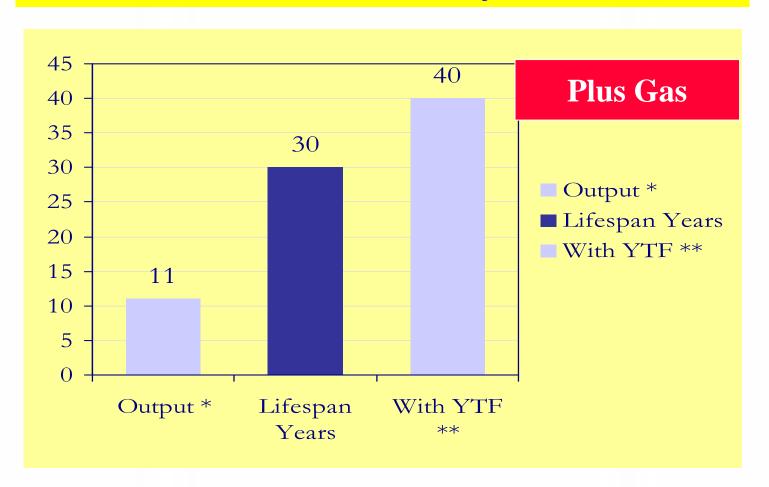
#### **Africa: Investment/Costs USD Billion**



- \* E & P Investments 2001-2030: O/G Capex 600 Billion
- ^ War Costs 1990-2008: ^ Estimated @ Triple 1960-90
- + Foreign Aid Flows: 1956-2008: Excludes Debt Relief

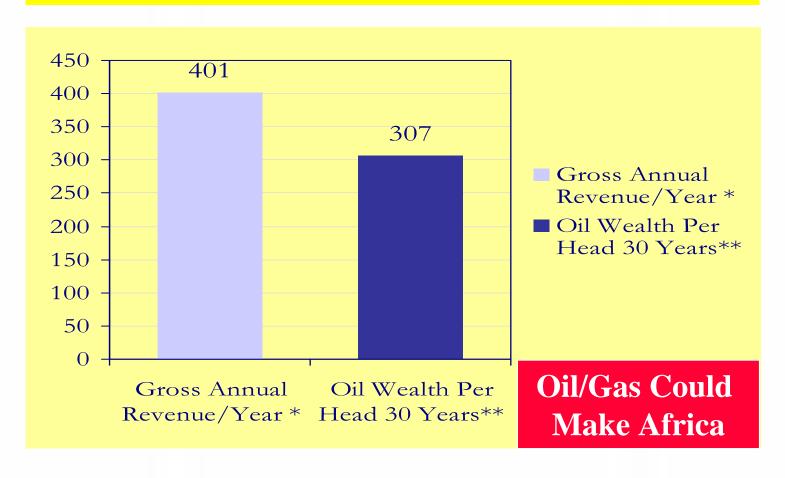
AU Estimate Annual Corruption Costs
USD 148 Billion: 4.65% GDP

### Africa's Oil Patrimony



\* Output @ 11 MMBOPD, 2008
 Reserve Lifespan = 30 Years @ 4 BBLS/Year
 \*\* YTF @ 50 MMBLS: Adds 10 Years To Lifespan

### Africa's Oil: Relative Significance



- \* Current Gross Revenues: Billion Dollars
- \*\* Oil Wealth/USD Head-Annual @ \$ 100/Barrel Over 30 Years With Population @ 1.3 Billion

#### **Great Power Interests**



#### **Geopolitics**

Security Issues
UN Security Council
Africa Relationships
Strategic Partners

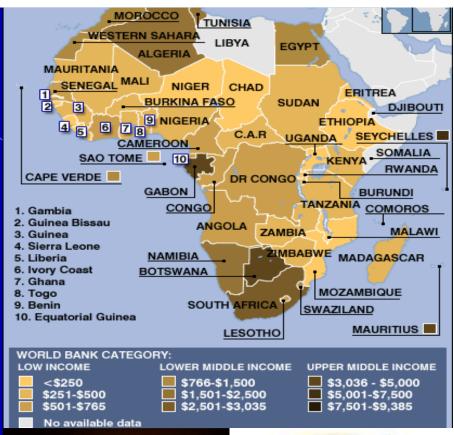
Oil + Energy

Acreage Access
Oil/Gas Reserves
Corporate + State
Gas/LNG Projects
Crude Oil Imports

## Africa's Landscape Contestation In Transition

Realities + Issues In Oil Debates ++

Poverty, slavery, wars ("blood oil"), oil reserve depletion, social tension, bribery, human rights, corruption, environment destruction, rainforests, resource control, transparency, humanitarian aid, militia, fundamentalism, ecosystems, climate change, diversity, ethnic survival, nomads, autochthonous rights, arms, racism, equity, security, endangered species, conflict, wilderness, debt, currency stability, biospheres, ideology, political risks, offshore funds, theft, media, anarchy, divestment, ethical investment, oil financed politicians, governance, sanctions + more







## "Africa's Future: Endogenous" Real Y/P Povo: 2050

```
Y/P^{Povo} = f (GDP^{R}, Pop^{N}, Gini^{W/Y}, S^{GI-Yrs}, I^{SWC}, M^{U+HDI} - X)^{T=42}
```

```
Y/P = Real Income/Capita: After Inflation
Povo = 50% Africa's Poor @ $1/Day Constant
```

```
GDP = Growth Rate: Secular Trend = R
```

**Pop** = **Population Povo:** Rising Numbers = N

**Gini** = Coefficients: Wealth/Income Inequality

**S** = Stability: Governance/Investment (Years)

I = Incidence: Social Conflict/Wars/Coups

**M** = "Misery Index": Unemployment + HDI

**X** = Costs: Droughts, Famines, Economic Crises

T = Time: 42 Years

# Which Way Africa? Darkness: Destiny

#### CRUDE CONTINENT

The Struggle for Africa's Oil Prize



DUNCAN CLARKE

