Risk Analysis for Unconventional Resource Opportunities* By William Haskett¹

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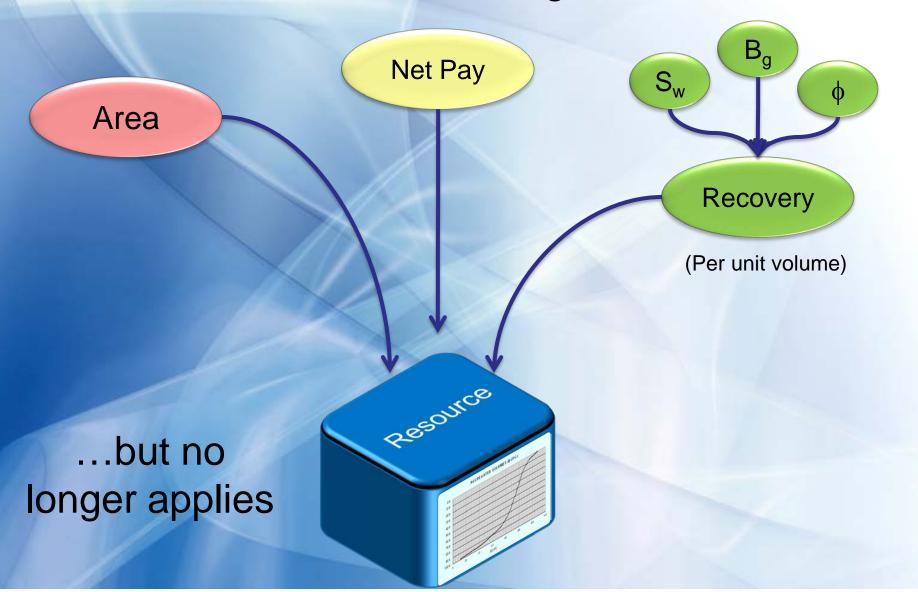
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Abstract

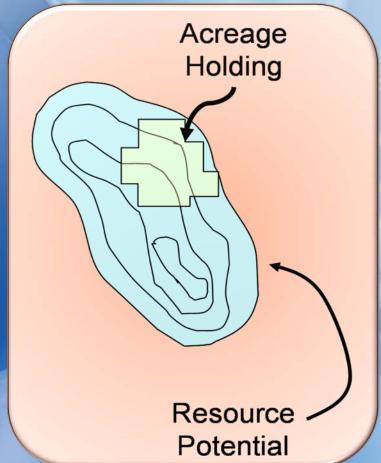
A decidedly different approach must be taken for risk analysis (chance and uncertainty) in unconventional opportunities. Due to the non-applicability of field size distributions (FSD's), a new approach to range-based resource estimation involving multiple well size distributions (WSD's) is warranted. Single WSD evaluation methods are inherently flawed resulting in gross error, inclusion of significant bias (usually upside), and poor development decisions. Uncertainty envelopes for both resource and production potential form the starting point for evaluation. As seen in a typical Shale Gas project, the impact on NPV of resource uncertainty is greatly reduced from that of conventional opportunities, whereas, production and cost uncertainty have significantly increased impact. Unconventional assessments should provide guidance as to the certainty of making a correct decision as opposed to simply calculating a mean or deterministic result on a risked or success basis. Valid opportunity assessment is enabled through a full value-chain approach that helps make land, pilot, and development decisions in a timely and effective manner.

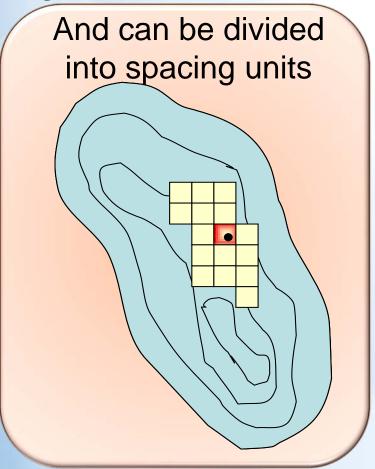


Conventional seemed straight-forward...



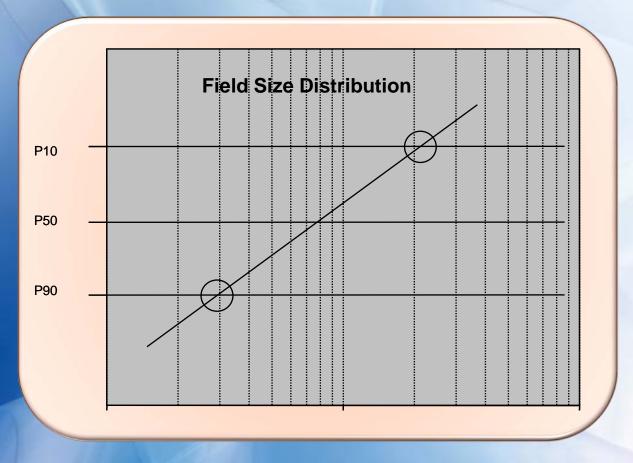
In Unconventional, the area of potential is usually big.





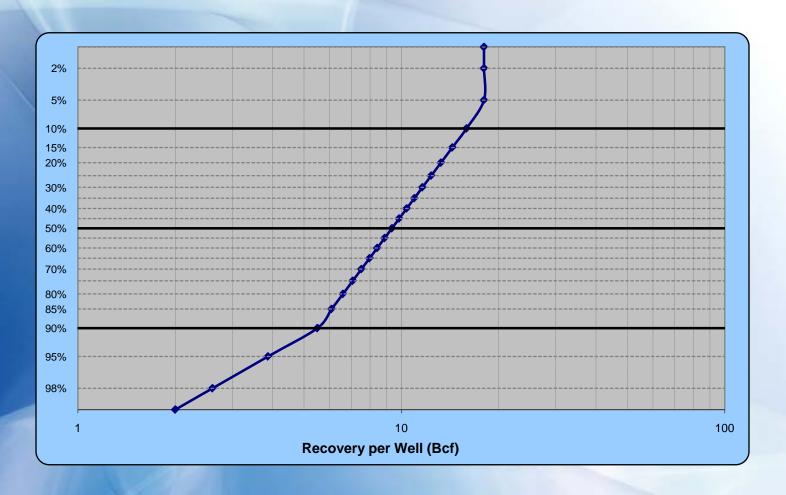
The collection of spacing units forms a "Pseudo-Field"

Conventional uses Field Size Distributions



But remember...
each field is a
collection of
wells... or
spacing units

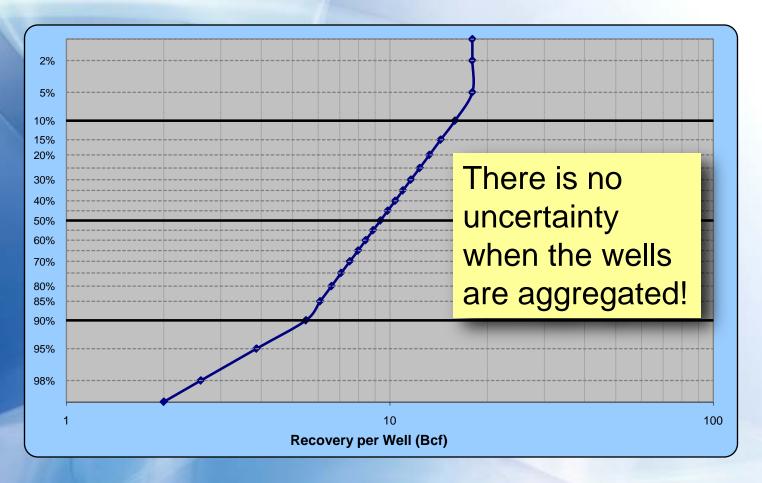
Meet the Well Size Distribution



Every field has a family of wells.

Good wells... and bad wells

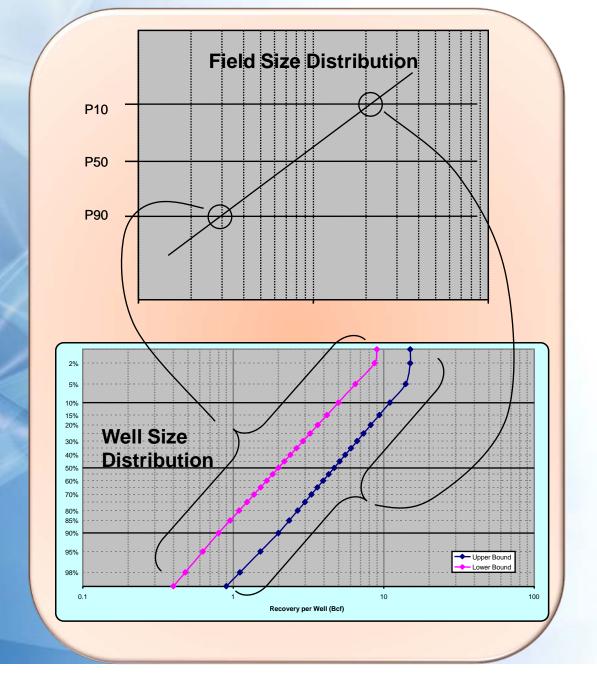
But even Well Size Distributions Have Problems



Even though it has a distribution, it only has one mean... so

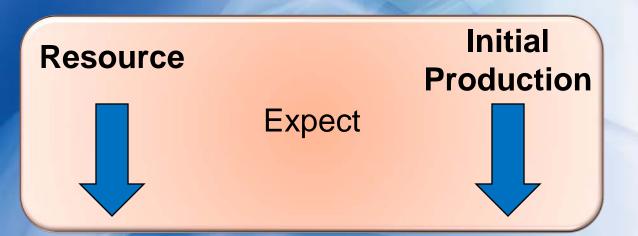
The Correct Approach is an Envelope

An unconventional opportunity will have a resource unit distribution someplace in between the bounds



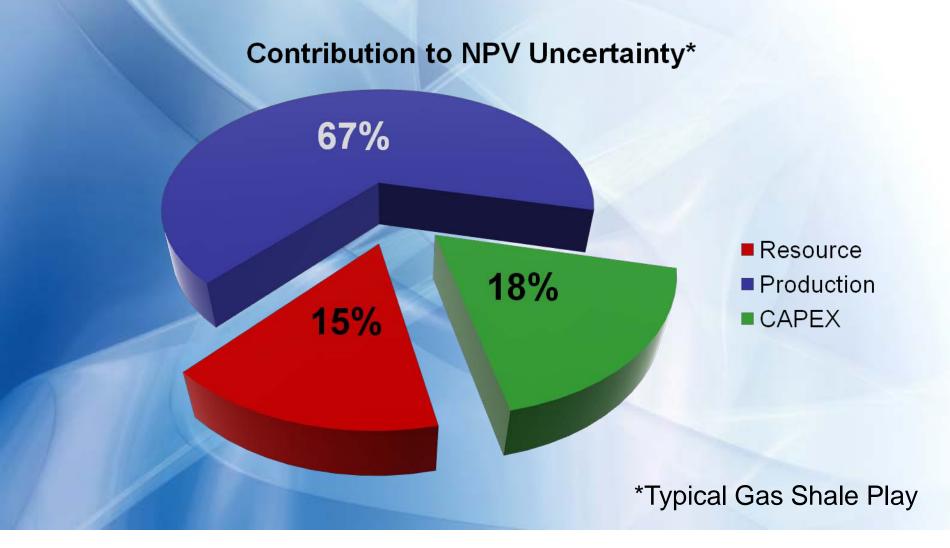
Envelopes are important for both Resource and Production





Correlation of Resource to IP implies an IP envelope is needed

Resource assessment forms the foundation but there is much more...



Work on What Matters

A decision centric approach provides a better assessment

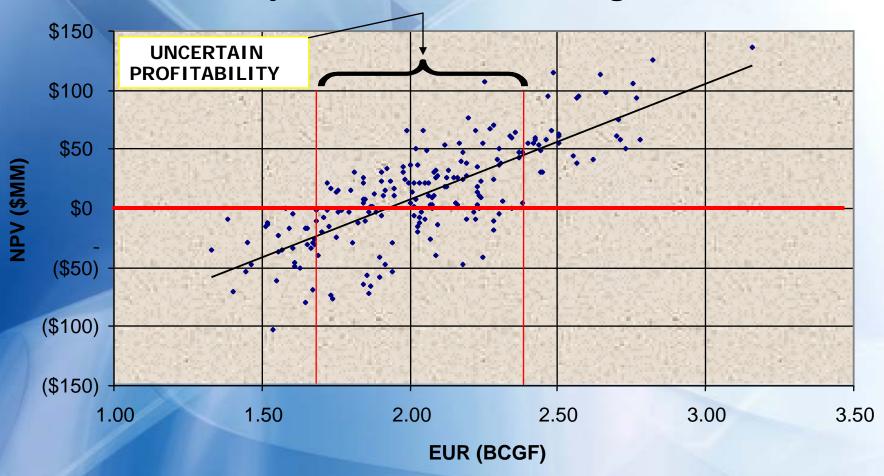
- Create a Learning Plan
 - Pilot objectives
 - Production testing
 - Capital Efficiency



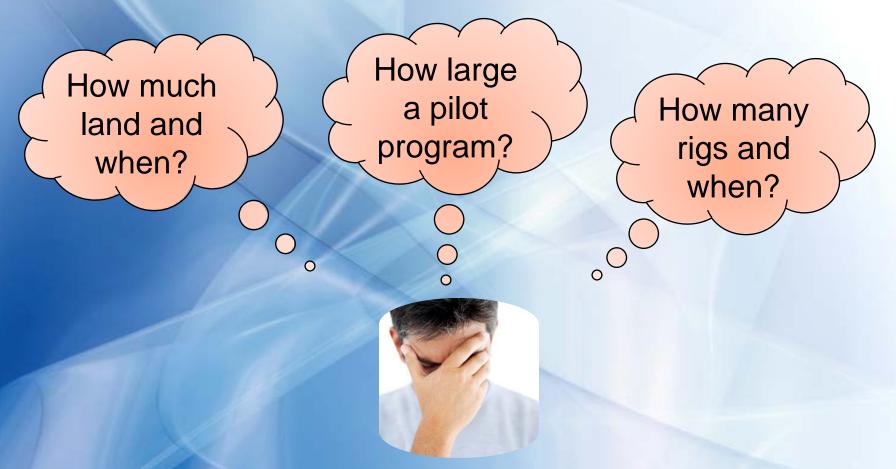
- Recognize what would change your decision
- Ensure Project Management Skills
 - Are in place
 - Are appropriate for Learning and Factory phases

Ultimately we must make our decisions based on a Full Value-Chain approach

Full Project NPV versus Average EUR

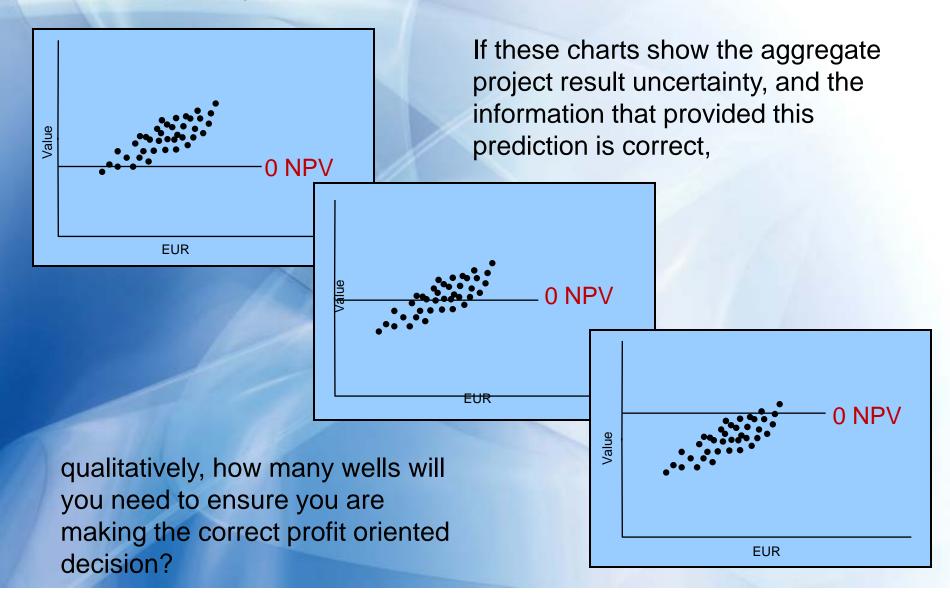


Full value chain allows you to manage Pilot, Land, and Rig decisions

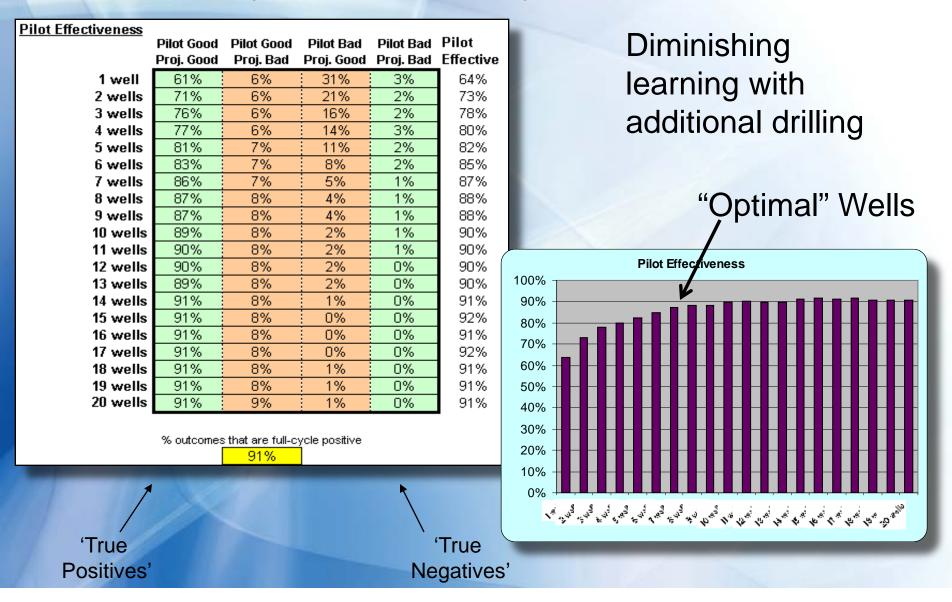


It enables you to create an efficient Learning Plan

How many pilot wells are needed?

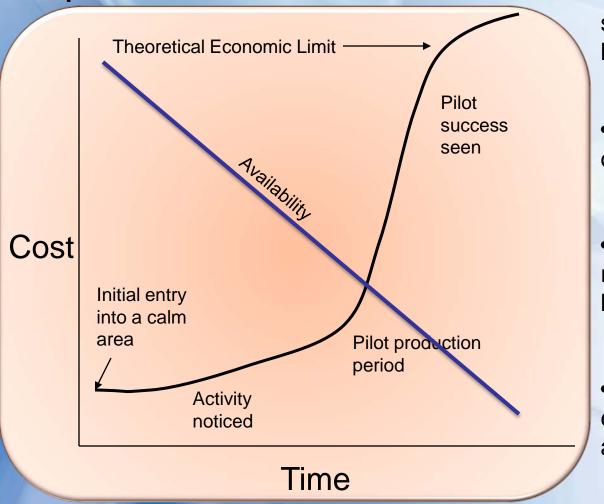


How many pilot wells do you drill?



How much land do you secure before the pilot result is known?

• High early purcha



 High early purchase risks stranding capital or direct loss from pilot failure

- Both Risk and Cost based optimization
- Potential competition reduces land availability for late acquisition
- Increased competition elevates price for late acquisition

What MUST you know??

Entry and development decisions

